

NORTHBROOK CHAMBER

OF COMMERCE & INDUSTRY BUSINESS NEWS & VIEWS

AUGUST 2011

Bringing People & Business Together

northbrookchamber.org

New Map Carves Northbrook into New Legislative Districts

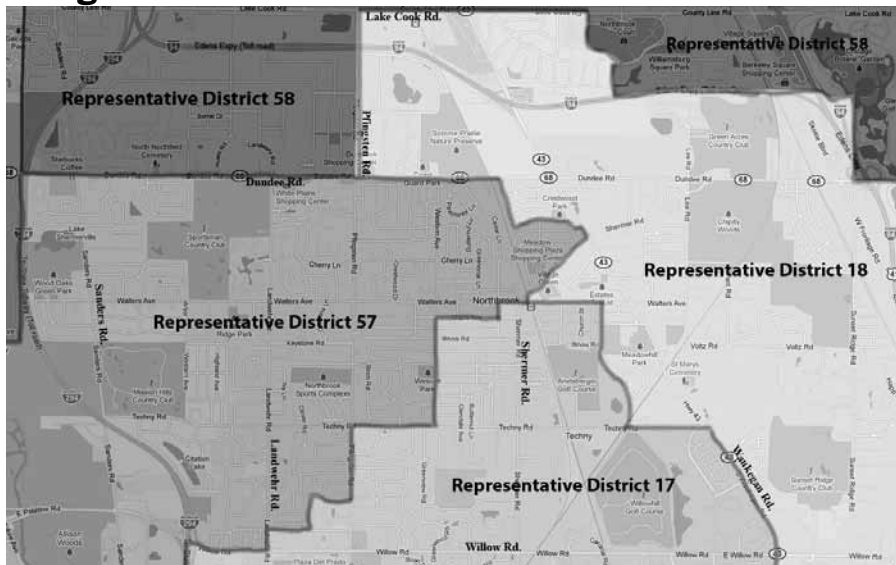
A new legislative map recently signed into law by Governor Quinn, will keep Northbrook splintered into several state legislative districts, and further divide it so that it falls into two Congressional Districts. Parts of Northbrook will be represented by legislators whose districts have never previously included the Village.

New legislative and Congressional district lines must be drawn every 10 years following the U.S. Census. In Illinois, the controlling party in the Legislature holds hearings and redraws the lines, but is not required to involve the minority party. Because they control both legislative chambers and the governorship, Democrats drew all the legislative maps without Republican input. Criticism of the process came from many suburban officials and others, including the League of Women Voters who argued that map-drawing control should have been put in the hands of a non-partisan group. Others objected to the new map which they said was drawn to protect incumbents. Legislators argue that having multiple lawmakers helps communities wield more influence, but critics respond that an obvious drawback is the lack of an advocate for a single community.

"I am not altogether pleased with the way the State has redistricted our area," comments Village President Sandy Frum. "I would have appreciated more opportunity for input. Clearly, a major part of good representation, regardless of the political party involved, is knowledge of the issues of the community. With the makeup of the new districts, Northbrook will have some representatives with relatively little familiarity of our town and our concerns. That being said, I have every confidence that they will work with me, the Village Board and staff to address those concerns that relate directly to Northbrook and its constituents."

Elaine Nekritz (D-57), a Northbrook resident, will continue to represent a large portion of Northbrook, from the westernmost part of the Village extending east, including the Downtown Northbrook and as far east as Waukegan Road. Rep. Karen May (D-58) will now represent a smaller portion of the northernmost part of Northbrook, north of Dundee to the Edens Spur including Northbrook Court

Rep. Daniel Biss (D-17), relatively new to Northbrook, will



Northbrook's legislative boundaries shifted following the recent statewide redistricting. House Districts 57 and 58 comprise Senate District 29, currently held by Sen. Susan Garrett. House Districts 17 and 18 comprise Senate District 9, currently held by Senator Jeff Schoenberg. Map Source: www.ilhousedems.com/redistricting

Chamber Planning for 25th Leadership Northbrook

Applications for the Chamber's Leadership Northbrook, an eight session program that offers a comprehensive, firsthand look at the inner workings of Northbrook, are now being accepted. The program features presentations from top level civic, business and government officials, along with private tours of some of the Village's landmark businesses and community resources. The eight month program begins in September and runs through April 2012.

Modeled after a program begun in Atlanta over 40 years ago, Leadership Northbrook's goal is to deepen the understanding of the resources and challenges facing the Village of Northbrook, while establishing networks among emerging leaders.

The half day sessions are scheduled on the second Friday of each month starting next month (September). The class is held at a different location each month including the Village Hall, the Park District, the Water Filtration plant, Techny Towers, and Glenbrook Hospital. Tours of prominent businesses are also on the agenda, including Underwriters Laboratories, Bernhard Woodwork, Northbrook Court and Highland Baking.

Leadership cont. pg. 4



Members Invited to Expand Descriptions ... 6

Village Panel to Consider Incentives... 3

Graduates Praise Leadership Program... 4

Date Set for Annual Auction... 4

UL to Give Members a Facility Tour ... 6

UPCOMING EVENTS ... See page 6 for more activities

First Friday Networking Breakfast - Friday, August 5

Small Office/Home Office Roundtable - Wednesday, August 10

Business After Hours - Thursday, August 18

Technology Networking Forum - Thursday, August 25

A Message From the Chamber President



**Tensley Garris, President
Northbrook Chamber**

All of us look forward to summer and enjoying all the activities associated with warm weather, but this summer has brought its share of challenges. Two major storms that struck the North Shore in June and one in July resulted in the loss of power for many businesses—with some outages lasting as

long as five days. The timing of these incidents struck another blow to businesses already struggling in a difficult economy. Loss of electricity for any of us is an inconvenience, but for businesses that have few, if any alternatives, it can have devastating consequences. Loss of refrigeration, the inability to use computers to process sales or to communicate with customers, or even the ability to live up to expectations for summer seasonal programs makes it extremely difficult to operate at any level. Loss of power raises countless safety and security issues as well. Many businesses report they have suffered financial losses of tens of thousands of dollars with no way to recoup any

of their lost revenue. I commend Village officials for remaining in contact with ComEd during these outages to ensure that Northbrook remains on the priority list when it comes to any recovery efforts. I also urge them to remind ComEd representatives of the economic peril caused by these outages to our businesses, who have been strained to the limit and to seek answers for how ComEd intends to improve their service and their ability to respond to these situations in a more timely fashion.

Last year the Chamber graduated an exceptional Leadership Northbrook class. Participants came from a variety of backgrounds – from independent consultants, to small and large business owners to local not-for-profit employees, all with a variety of perspectives. The diverse group engaged in lively debate throughout the session, learning and making important new connections. Several graduates have already used their experience and the knowledge that they gained through the program to take on community leadership roles. If you are curious about Leadership, or if you are considering taking the class, please read more about it in this newsletter, or give me a call at (847)498-5555 and I will be happy to go into more detail.

Accessible Playground Installed at the Y

The North Suburban YMCA recently installed a new accessible playground for children in wheelchairs or with other disabilities. Replacing decades-old equipment, the brightly colored playground features wide ramps that allow access by wheelchairs or other assisting devices. Adjacent to the northwest corner of the Y building at 2705 Techny Rd., the new location near the upstairs classrooms makes the equipment more convenient for all users. The playground was funded as part of the Y's Capital Campaign, with a lead gift by the First Bank of Highland Park and other individual donations specifically for the playground project. For information about the YMCA Capital Campaign, contact Howard Schultz, executive director/CEO, (847) 272-7250.



Stay in Touch with Northbrook Notify

Did recent power outages leave you in the dark? To receive an update about any emergency in the Village, sign up for the Village's Northbrook Notify system, a personal notification service. Once signed up, the Village can send personalized voice messages to residents and businesses within minutes, with specific information about time-sensitive or common-interest issues such as emergencies and local community matters. You can sign up to be contacted via phone call, cell phone, text and/or e-mail. Receiving notifications via text or email is particularly useful for business owners who under the previous system would have only been notified of an emergency at their business location.

You can also sign up for general announcements, construction updates and other additional, non-emergency notifications. The Village respects your privacy and will not share your personal information with anyone. Sign up for the service through the Village's website www.northbrook.il.us and click on the Tab "What's New" and select Northbrook Notify from the drop down menu. Follow the prompts to select how you wish to be notified.

BOARD OF DIRECTORS

Steven Lewis - Board Chair
Lewis Floor and Home

John Martin - Treasurer
Sandler Training

Directors
Mark Brodson
Schwalb Realty Group

Ashley Delaney
Whitehall of Deerfield

Mark Eley
Francesca's North

Dan Gelfond
Keepsake Family Tree Video

Chris Harris
Edward Jones

Craig Keller
Allstate Insurance Co.

Stacy Kolios
Northbrook Court

André Lareau
Moog Quickset International

Patrick Lederer
Korman Lederer & Associates

David Masters
Northbrook Bank & Trust

David Rahija
Glenbrook Hospital

Jeanine Rippel
Bank Financial

Jim Rosen
Highland Baking Co.

Ken Samson
Dasco Insurance

Robert Simmons
Underwriters Laboratories

Dick Turner
Renaissance Chicago North Shore Hotel

Barbara Winter
First Bank of Highland Park

Daniel Zivin
Kogen, Zivin, Friedman Development Inc.

STAFF

Tensley Garris
President

Colette Kamin
Administrative Assistant

Maggie McCurdy
Program Manager

Jean Streeter
Office & Communications Manager

Mike Sullivan
Director of Membership Services



2012 Village Center
Northbrook, IL 60062
Tel. 847-498-5555
Fax. 847-498-5538
www.northbrookchamber.org
www.northbrookchamber.org

Village Panel Considering Economic Development Incentives

In the wake of recent deliberations over granting a Cook County 6b tax break to a business interested in moving into Northbrook, Village President Sandy Frum has formed an Economic Development Ad Hoc Committee to help devise other types of incentives to offer as alternatives to the 6b. Trustee Todd Heller will head the committee which also includes fellow Trustees Mike Scolaro and Kathryn Ciesla with Jim Karagianis as an alternate.

The 6b tax program reduces the overall property tax bill for businesses over the course of 12 years. The guidelines for granting the 6b are specific and sometimes complex and often Trustees are asked to make exceptions based on other factors. Trustees must also wrestle with the impact of the 6b on school districts, who bear the brunt of the lost tax revenues during the lengthy time period. Recently the Village rejected a request from manufacturer MicroLink Devices for a 6b on property it wished to purchase in Sky Harbor, based largely on the precedent it would set and

because of the objections expressed by one of the school districts. Ultimately MicroLink did not go through with the purchase of the property.

Heller, a frequent opponent of the 6b, expects the committee to consider a number of fresh ideas that the Village can use to attract businesses into Northbrook. "I feel there are many other options worth considering, including taking a look at the fees we charge businesses, for example. Also, we can take a look at sales tax abatement or other more specific incentives such as road improvements." A report outlining some of the suggestions, will ultimately be presented to Village Trustees, he says.

Trustee Ciesla believes the Village should make it clear to businesses that Northbrook is willing to be open to creative alternatives. "I would like to see Northbrook communicate to businesses and developers that we are innovative, open to offering incentives and want to build our businesses," she notes. "It should be part of our cultural values that we are open

to change." She also points to incentives that could be offered for things like green buildings. Ciesla also believes an important component of any final recommendation should also include ideas for retaining businesses.

"Clearly, it is in our collective best interests to attract and maintain healthy sustainable businesses. While there are tools available, each comes with its own set of issues," notes Trustee Scolaro. "It is important for us to investigate each of the economic tools for what is appropriate for Northbrook. I commend President Frum for creating this process."

Both Heller and Ciesla hope to look to other communities and their economic development programs as a starting point for discussions. The meetings will be published on the Village website and will be open to the public. Anyone interested in sharing their ideas or suggestions is encouraged to contact any of the Trustees through the Village website www.northbrook.il.us.

Legislative Map Cont. from pg. 1

see his district expanded further west from the North Shore into the southern part of Northbrook. He commented that the seven towns in his district have similar interests and the district is a culturally contiguous region. Biss recently helped advance legislation to authorize the State Treasurer to provide venture capital to help attract, assist and retain quality start-up technology businesses in Illinois.



Rep. Robyn Gabel
District 18

The section of Northbrook extending east of Waukegan and north of Willow will be an entirely new part of the 18th District, which extends south along the North Shore. The seat is currently held by Representative Robyn Gabel (D-18), an Evanston resident, who won a hard fought primary and then ran unopposed in November 2010. Gabel served 20 years as Executive Director of the Illinois Maternal and Child Health

Coalition, an education and health policy organization which she grew from a budget of \$30,000 to \$1.7 million, and from 1 to 17 employees. Gabel identifies her top three areas of interest as health care, education, and economic development and job creation, particularly removing barriers to job growth. Gabel states that she is looking forward to representing the new areas in her district, and encourages anyone interested in sharing their views to fill out the survey on her website www.robbyngabel.com.

Senator Susan Garrett (D-29), whose senate district encompasses representative districts 57 & 58, will see her coverage of Northbrook shrink to just a western portion of the village. Senator Jeffrey Schoenberg (D-9), with a senate district that encompasses representative districts 17 & 18 will expand from a small piece of southern Northbrook to the entire eastern half of the village.

President Frum says she has already set up meetings with Rep. Gable and Sen. Schoenberg to begin the process of bringing them up to speed on the issues of most concern to the community. "I have developed a good working relationship with

all our legislators, both state and federal, and I have every expectation that will continue. It will certainly require more work and effort on all our parts. At the same time, I am pleased that both senators, Rep. Nekritz and Rep. Biss, who have been very supportive of Northbrook in the past, will continue to represent a great portion of our community."

Northbrook's New Congressional Districts

Northbrook will no longer land squarely in any Congressional district. With a circuitous line that cuts across the eastern part of Northbrook, the Village will be part of both the 9th District, currently represented by Congresswoman Jan Schakowsky and the 10th District currently represented by Congressman Robert Dold. President Frum notes that she intends to meet with the candidates for both districts when they are announced closer to the primary.

The new map takes effect for the March 2012 primary and November 2012 general election, with the new representation fully in effect at the start of the new term in January 2013. Barring any successful judicial challenge, the boundaries for the districts will be in effect for 10 years.

Graduates Praise Leadership Program

Making invaluable contacts, acquiring an appreciation for Northbrook's outstanding resources, and getting actively involved in the community are just a few of the benefits of the Chamber's Leadership program, according to recent participants. Across the board, recent graduates expressed an appreciation for the diversity of the curriculum and valuable information shared in such a short time period.

"Taking Leadership Northbrook was the best investment of time I made all of last year. It can be very difficult to carve out the time on those Fridays, but it was definitely worth the effort," commented Steve Lewis, Lewis Floor and Home. "As a 54 year resident of the North Shore I learned things that blew me away. Anyone interested in how Northbrook works must take this course."

Leadership Northbrook gave Tom Dolson, Glenview State Bank VP a new appreciation for living and working in Northbrook. "Leadership was an eye-opening experience. I learned so much about Northbrook, its people and why it is a premier community in which to live and work. I was amazed at how well everyone worked together for the betterment of the Village. You come away with the attitude 'How can I help?'"

After taking the Leadership class, Susan Elfant was inspired to become more involved in the community. Elfant commented, "It also provided a terrific opportunity to meet our Village leaders and connect with the diverse community and business members participating in the program. Based on my experience with Leadership

Northbrook I feel more connected to the Village and have been inspired to get more involved in community planning." As a result of taking Leadership, Elfant was appointed to the Steering Committee for the Transit Oriented Development plan for downtown.

A longtime Northbrook resident, David Hochberg, Townstone Financial, learned about services that he never realized were available. "Even as a parent of a student at Glenbrook North High School, I learned there was so much I never fully appreciated about the fabulous education system in Northbrook."

Leadership helped Frank Lenardi, North Suburban YMCA Aquatics Director make several new connections. "I met a lot of people from the community and have developed several working relationships from this program," he comments. "I really enjoyed the visit to GBN and talking with Paul Pryma, Principal Glenbrook North and Larry Hewitt, Superintendent Northbrook School District 27. Their vision for students mirrored the vision and mission of the YMCA."

Class graduates were in unanimous agreement that the class met or exceeded expectations.

Leadership Cont. from pg. 1



The class draws on real world examples and is presented in a manner that is conducive to adult learning. The setting is an informal roundtable with around 20 participants.

Topics covered in the Leadership program include an overview of municipal government, planning and zoning issues, opportunities and challenges of the Northbrook business climate; transportation challenges, educational resources, life safety services, recreational resources and community amenities.

A popular part of Leadership is a teamwork exercise at the Park District's Teams Challenge Course, Meadowhill Park, beginning with a series of outdoor activities, trust initiatives and team-building exercises, designed to assist in personal and professional development.

For a complete list of classes, speakers and locations, or to register, please refer to the newsletter insert, or call the Chamber office at (847)498-5555 ext. 4.

Annual Auction & Taste Set For October 24

Mark your calendar now and circle the date Monday, October 24th for the Chamber's Annual Auction and Taste. Graciously hosted once again by the Renaissance Chicago North Shore Hotel, the event is the Chamber's largest fundraiser. More than 400 members and guests are expected to attend this lively bidfest for restaurant and hotel certificates, theater tickets, sports memorabilia and other items. In addition the Auction & Taste features food and drink from over 18 prominent area restaurants.

Consider Auction Sponsorship

The Chamber's largest and most well attended fundraiser is in need of a Presenting Sponsor. This lead sponsorship comes with many exclusive benefits, including the company logo printed in a title position on 1,000 event invitations, 250 posters and other collateral materials. An added benefit is a company representative to serve as master of ceremonies at the event. In addition to the presenting sponsor, other levels of support are needed. Members can also gain recognition and help out by donating an item for the live or silent auction. Sponsors of all levels are available, including raffle, table, diamond and ruby.

Volunteers Needed

The outcome of the Auction is dependent on the many volunteers who contribute their time to plan event logistics, secure donations and solicit sponsorships. Volunteers get to know fellow Chamber members while planning for the Chamber's most important fundraiser, held in a lively, fun setting. Funds from the Auction support the Chamber's many networking events and help to keep membership and programs affordable for all businesses. For more information on sponsorships or donations, call Maggie McCurdy at (847)498-5555 ext. 2.

Autohaus on Edens will be transformed into a shimmering resort for a night of authentic casino games, fabulous food, music, and fantastic prizes as part of its Million Dollar Caribbean Casino Night on August 28th. All proceeds will benefit the North Suburban YMCA's Capital Campaign. Cost is \$75 individual/\$125 for couples. For more information, visit www.nsymca.org or contact Lee Ann Johnson, ljohnson@nsymca.org, (847) 272-7250

For the fourth consecutive year, **Northbrook Court** will host the opening celebration ceremony of the Susan G. Komen Breast Cancer 3-Day Walk for the Cure. On Friday, August 5th at 7:00 a.m., over 3,000 participants are expected to gather in the southwest portion of the shopping center parking lot to kick-off their 60 mile three day trek. Last year over \$4 million was raised in the local walk, an amount that contributed to the total of over \$90 million raised to support research, education, screening and treatment of breast cancer. The Chicago walk will culminate on Sunday, August 7th at Soldier Field in Chicago. For more information visit www.northbrookcourt.com

McDonald's announced that Ronald McDonald will make several appearances around Northbrook this summer and fall: at Northbrook Days on Saturday, August 6th at 9:30 a.m. at Shermerfest on Sept. 18th at 1 p.m. at the Farmer's Market at Our Lady of the Brook on Sept. 7th at 11 a.m. For more information on these and information on their breakfast catering menu visit their website at www.mcallinois.com/33824.

Covenant Village of Northbrook will host a "Sip and See" on Tuesday, August 9th. Guests are invited to enjoy lemonade or iced tea on the patio, while visiting with residents and strolling through the elegant campus gardens. There will also be tours of the spacious studio, one- and two-bedroom apartments. Call (847)412-7003. Space is limited.

Registered Nurse and Licensed Dietitian/Nutritionist Alisa Levine has joined the team of licensed massage therapists and other wellness professionals at **Therapeutic Kneads**. In her position, she will focus on

Director of Sales Kathy Blaszyk and President Sean Patel welcome Chamber President Tensley Garris and Chamber members to the After Hours at the newly renovated Comfort Inn and Suites, Mt. Prospect. Guests enjoyed mingling with fellow Wheeling/Mt. Prospect Chamber members while sampling catering from newly opened Tokyo Café. Dean George, Matrix (r) was the lucky winner of the overnight stay raffle prize.



empowering clients with personalized tools to help facilitate long-term lifestyle changes. She has extensive experience in nutrition education for wellness and disease prevention in clinical, community, research and private settings. To schedule an appointment or for more information call (847)266-0131.

Chamber members are reminded to take advantage of their Chamber member benefit which includes a **Northbrook Star** subscription for a deeply discounted rate of \$16 a year. To subscribe, call (847)486-9300 and identify yourself as a Chamber member.

The Wellness Center will offer an Exercise and Nutrition workshop on Saturday, August 13th from 9 a.m. – 10:30 a.m. There will be a 45 minute educational workshop detailing dietary and nutrition needs followed by a half hour workout. The workshop is offered free of charge the second Saturday of every month. For more information call (224)567-8580. Space is limited.

Ruth's Chris is offering a special Wine Dinner on Tuesday, August 16th pairing special wines from Twomey Cellars with Ruth's appetizers and wine from Silver Oak with their sizzling strip steak. Space is limited and reservations are required. Call (847)498-6889 for more information.

Glenview State Bank will hold a free shredding day on Saturday, August 13th from 9 a.m. to noon at 1808 S. Arlington Heights Road. Individuals may bring up to 25 pounds of paper documents. Drive through

service will be provided with an industrial shredding truck on site.

Oakton Community College Educational Foundation will host its annual "Oakton at Arlington" fundraiser on Saturday, August 28th beginning at noon. Guests will enjoy a fabulous luncheon buffet, open bar and silent auction all from Arlington Park's private International Room. Proceeds from the event benefit scholarships and college programs. Tickets are \$85 and may be reserved by calling (847)635-1893.

The **Northbrook Park District** is looking for community sponsors for its premier fall festival, Northbrook Autumnfest. The free family event, held at Meadowhill Park on October 1 from 4-7 pm, offers music, entertainment, contests, family games, children's activities and food from local vendors. Any business interested in supporting the seasonal celebration is asked to contact Ann Ziolkowski at aziolkowski@nbparks.org.

Northbrook's newest **Chase Bank** will hold a Grand Opening on Saturday, August 13th at their new location at 2801 Dundee Road, at the corner of Sanders & Dundee roads. The festivities will begin with a ribbon-cutting ceremony at 8:20 a.m. followed by refreshments and a chance to tour the new 4,100 square foot facility. Chase is also offering a coupon for \$125 for any new account opened between August 13th and 27th. For more information call (847) 821-0814.

Lunch and Learn

Tour Underwriters Laboratories

333 Pfingsten Road

Wednesday, August 24th

11:30 a.m. – 1:30 p.m.

\$15, reservations are required.

*Includes catered box lunch

Underwriters Laboratories is opening its doors for Chamber members to get a look at this premiere global testing facility and see firsthand how manufacturers products are evaluated against the current UL safety standards. Since its founding in 1894, Underwriters Laboratories has grown to become one of the world's most recognized and trusted global safety organizations, with more than 20 billion UL marks appearing on products around the globe. With over 85,000 product evaluations supporting over 66,000 manufacturers, Underwriters Laboratories is clearly a force in the global marketplace. Its reach extends to 102 countries, with test laboratories in 68. Northbrook is the organization's worldwide headquarters with over 1,800 employees. Among other things, UL tests for fire hazard, electrical shock hazards and even radiation. UL is hired by food suppliers and processors for food safety auditing, and municipalities hire UL to test water supplies for contaminants. UL's mission is to lead the world in creating safe living and working environments that meet the evolving needs of people.

At this unique Chamber program, attendees will learn more about the scope of what UL does both domestically and around the world. The program will feature a tour of the fire testing facility, coupled with a sprinkler simulation test. This simulation will demonstrate how a sprinkler, used both in a commercial and residential environment, is exposed to fire and other hazards, and the process used for safety evaluation. There will be time for questions and answers. Space is limited.

Members are Invited to Expand their Descriptions on Chamber Website

An important feature of the new Chamber website is the ability for members to more fully describe their businesses. In the past, members were limited to 40 characters, or only 7 or 8 words. Thanks to the capabilities of the new website, members can now use 600 characters, which means they can write complete sentences and avoid abbreviations, which are not search friendly. This will be particularly helpful for businesses who offer more than one service or product, or who have more than one area of expertise. This new feature provides a valuable benefit for all members at no increased cost. Members can update and expand their description by logging into the members only area of the website or by emailing it to the Chamber at info@northbrookchamber.org.

A simple way to check if your company description does your business justice is to visit the Chamber website www.northbrookchamber.org. Click on the Business Directory and search for your company. Does your description quickly give a snapshot of your services and products? Click on the listings for others in your category. Do you stand out from your competitors? If you are offering a new service, have moved, updated your website, or would like to freshen up your business image, it's advisable to update your business description.

Even with this new ability to expand your business description, it is still important to be as concise and accurate as possible. Using words like "We help problem solve" is not as effective as "website marketing specialist" and doesn't help people identify the nature of your business. Be careful to avoid jargon or industry specific words.

The Chamber staff is happy to help any member with their business description or to learn about other options to effectively make sure your business listing stands out or comes up in a search. Call the Chamber office if you need help with any of the steps at (847)498-5555.

Monthly Networking Events

First Friday Networking Breakfast

Friday, August 5

7:00 - 9:00 a.m.

Chamber Office

\$7 members, \$12 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday networking breakfast. The structured breakfast includes time for informal networking, brief introductions, and round table discussions that will give you solid business leads. First Friday features pastries from Leonard's Bakery and coffee from Starbucks.

SOHO (Small Office/Home Office)

Wednesday, August 10

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge to bring lunch; \$8 members, \$12 guests for catered lunch (must be ordered in advance.)

Network with fellow entrepreneurs in an informal lunch setting. Discuss the problems and solutions that small businesses have in common. Participants come from a myriad of backgrounds and share a wealth of information.

Business After Hours

Thursday, August 18

5:00 p.m. - 7:00 p.m.

Plass Appliance

45 Skokie Blvd.

Complimentary for members

\$20 for guests.

Enjoy an evening of networking at the 20,000 square foot Plass Appliance megastore. Check out the new Wolf and Sub-Zero inspiring kitchen vignette and enjoy a cooking demonstration with Craig Bell, Sub-Zero and Wolf Corporate Chef. Bring plenty of business cards for a chance to win a gourmet dinner or lunch for you and 5 guests.

Technology Networking Forum

Thursday, August 25

7:30 a.m. - 9:00 a.m.

Chamber Office,

Complimentary for members, \$10 for guests

Often making peer to peer referrals, members involved in technology are eager to learn about each other's expertise and form "power partnerships." If you specialize in hardware, software, networking, or other technology specialties, consider attending this focused networking session. *Practitioners only.*

CHAMBER EVENTS



Following her remarks at the annual Legislative Wrap up Lunch program, Rep. Karen May (l), stopped to answer questions from several attendees and chat with Chamber President Tensley Garris (r).



At the recent legislative lunch program, Village President Sandy Frum (2nd from r) greeted Northbrook's delegation including (l to r) Rep. Elaine Nekritz, Sen. Jeffrey Schoenberg and Sen. Susan Garrett, who shared their thoughts about the recent legislative session in Springfield.



Enjoying double the networking opportunities with over 130 attendees at the Chamber First Friday breakfast at Covenant Village last month were Jeff Emrich and Mona Sweeney, BrightStar North Suburban.



Julie Travers, McDonald's and Marsha Schwartz, Coldwell Banker, stopped to compare notes while networking with attendees from the Deerfield Bannockburn Riverwoods Chamber at last month's joint First Friday networking breakfast.



Marketing Director Darlene Foss and Executive Director Neil Warnygora (r) welcomed Chamber Board Chair Steven Lewis, Lewis Floor and Home (l) and other Northbrook and Deerfield Chamber members to Covenant Village, host of the joint Friday networking breakfast



At last month's First Friday networking breakfast, Ronna Wisbrod, Organization by Ronna and Marina Komsky, American Chartered Bank, enjoyed hospitality provided by Covenant Village and made new contacts with Chamber members.



For All Your Insurance Needs

Call Us. We Can Help.

Free no obligation insurance quotes and comparisons



Chris Jones, AAI
 Sales Executive
 Personal Insurance Specialist
312.602.5242

Phil Kuhn, CIC, CRM
 President
 Commercial Insurance Specialist
847.656.5685

CALENDAR OF EVENTS

AUGUST 2011

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
1	2	3	4	5 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
8	9	10 SOHO 11:45 a.m. - 1:15 p.m. Chamber Office	11 Chamber Board Meeting 7:30 a.m. - 9:00 a.m. Chamber Office	12
15	16	17	18 Business After Hours 5:00 p.m. - 7:00 p.m. Plass Appliance	19
22	23	24 Lunch & Learn 11:30 a.m. - 1:30 p.m. Chamber Office	25 Tech Networking 7:30 a.m. - 9:00 a.m. Chamber Office	26
29	30	31		