



# NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

FEBRUARY 2016

## Annual Meeting to Feature Business Award Winners and MB Financial CEO Mark Hoppe



Don Roth, Amplivox



Marina Washington, Dave Evely, Barb Winter, Erin Cohn, First Bank of Highland Park



Sal Manso, Reebie Storage & Moving

### *First Bank of Highland Park, Amplivox, Sal Manso to be Honored*

The Chamber is pleased to announce the three winners of the 10th annual Business Awards, which recognize excellence in the Northbrook business community. The Corporate Citizen of the Year is recognized for promoting a spirit of giving and community involvement; the Northbrook

rewarding local military kids for displaying acts of character, First Bank of Highland Park (FBHP) sets the standard for corporate philanthropy.

The bank's tagline "Where Community is First" is at the heart of the bank's philosophy and is evident everywhere. Last year alone, 38 non-profit organizations in Northbrook received support from the bank - from schools, to the Park District, to the North Suburban YMCA, to Hunger Resources, to Rotary, the bank rarely turns down an offer to give back to the community.

The bank provided a lead gift to help pave the way for the construction of the North Suburban YMCA's new handicapped accessible playground. Northbrook Park District baseball teams regularly sport the bank's logo thanks to its sponsorships. Nonprofit organizations are welcome to use their Community Room and marquee.

Employees generously donated more than 2,500 hours in volunteer service last year. Senior management regularly steps up to play an active role in many local organizations. VP Patricia Widmar serves on the Board of Directors and Finance Committee of the Y; Executive

Businesses to be Honored Cont. pg. 3

### *Keynote Address by Mark Hoppe, MB Financial President & CEO*

Top MB Financial Bank executive Mark Hoppe will deliver the keynote address at the Chamber's Annual Meeting & Dinner. With nearly 40 years' experience in the banking industry, Hoppe will share how he has leveraged connections and weathered numerous challenges to survive and thrive in the volatile economy of the past decade.



Hoppe began his career at LaSalle Bank, where over a period of 27 years he held numerous leadership roles, including CEO of LaSalle Bank Midwest in Michigan.

Keynote Address Cont. pg. 2

### **ANNUAL MEETING & DINNER**

**Monday, February 22, 5:00 p.m.**

Renaissance Chicago North Shore Hotel

sponsored by



Business of the Year is honored for excellent business practices and the Volunteer of the Year is selected for consistently helping the Chamber achieve its goals. The award winners will be formally honored at the Chamber's Annual Meeting and Dinner.

### **First Bank of Highland Park Corporate Citizen of the Year**

From mentoring students to help them realize their dreams of attending college, to piloting a program to help low income homeowners plan and save for the future, to

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## Chamber Welcomes New Membership Director



The Chamber is pleased to announce that Kathleen Quinn has joined the staff as the new Membership and Marketing Director. For the past 12 years, Kathi worked for the Auto Club Group (also known as AAA) and a local credit union with responsibilities in the areas of membership and business development.

Prior to that, she had her own North Shore marketing firm where she specialized in helping small to mid-size companies develop their brands and build their businesses. The company provided marketing-infused PR services that included community relations, logo design, events, advertising and consulting for clients ranging from retail, technology and restaurants, to service and small manufacturers. She received a Silver Anvil Award for Community Relations from the Publicity Club

of Chicago, along with two Tower Awards from the Business Marketing Association for public relations and event marketing.

Kathi has volunteered for a number of organizations including the Blue Bow campaign for child abuse prevention, Scouts, PTA, Money Week, Friendship Club and Tree Guardians. Most recently, she was selected as an artist for the Kohl Children's Museum's 30th anniversary Parade of Trees.

"I am thrilled to be with the Northbrook Chamber (the best Chamber around!) and to have a chance to work with so many great businesses and owners," comments Kathi. "As a former business owner myself, I know all too well the many challenges of running a business. I look forward to getting to know the members and learn more about how the organization can help. If you know of anyone who could benefit from Chamber membership, please don't hesitate to contact me. Please stop by and say hi if you are in the office or at the next Chamber event!"

Kathi can be reached at (847)513-6004 or [kathi@northbrookchamber.org](mailto:kathi@northbrookchamber.org).

### Keynote Address Cont. from pg. 1

In February of 2008 he became President and CEO of Cole Taylor Bank. At the time the bank was heavily invested in commercial real estate lending; approximately 70% of the bank's assets were in commercial real estate loans. He used many connections to substantially increase the staff, anticipating growth in Commercial and Industrial lending. With the financial banking crisis looming, Hoppe and his team were able to adopt a "fix and grow" strategy that simultaneously enabled loan growth and limited major losses. The bank was able to survive the crisis and thrive, eventually doubling in size from \$3 billion to \$6 billion in assets.

In early 2013, Cole Taylor with 9 branches was in need of liquidity to continue its growth. Again, through connections and professional alliances, the opportunity arose to merge with MB Financial. "We realized it would be a terrific match," he commented at the time. In announcing the merger, President and CEO of the Holding Company Mitchell Feiger, a colleague of Hoppe's for 25 years, noted that the merger was the largest ever of two Chicago based banks.

In November 2015 MB Financial saw an opportunity to merge with American Chartered Bank, a privately-held commercial bank focusing on serving Chicago's emerging middle-market business community. "It fits perfectly with us," comments Hoppe. "Our clients are both bigger and smaller so it's a complementary fit." Because the banking industry is highly regulated with quite a bit of government oversight, the merger is not expected to close until around June of this year. Hoppe is a past chairman of the Illinois Bankers Association and past president of the Bankers Club of Chicago. He serves on numerous boards, including the Ann & Robert H. Lurie Children's Hospital of Chicago, and on the Board of Advisors and Executive Committee for Catholic Charities of the Archdiocese of Chicago.

Hoppe earned his MBA and BBA in Finance from the University of Wisconsin. He and his wife, Mary, reside in Northbrook.

There will be plenty of time for questions and answers at the conclusion of the remarks.

## BOARD OF DIRECTORS

**Ashley Delaney - Chair**  
Whitehall of Deerfield

**Glenn Weintraub - Treasurer**  
AA Service Co.

### DIRECTORS

**Marty Albert**  
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### STAFF

**Jenee Collin**  
Administrative Assistant

**Tensley Garris**  
President

**Tami Olsen**  
Programs & Events Manager

**Kathi Quinn**  
Membership & Marketing Director

**Jean Streeter**  
Office & Communications Manager



**NORTHBROOK CHAMBER**  
of commerce & industry

2002 Walters Avenue, Northbrook, IL 60062

847.498.5555 | Tel  
847.498.5510 | Fax

[info@northbrookchamber.org](mailto:info@northbrookchamber.org)  
[www.northbrookchamber.org](http://www.northbrookchamber.org)

## Preliminary Comments Favorable Towards Proposed 6B for Sky Harbor property

Property at 3411 Woodhead Drive that has been vacant for over two and a half years could end up as the new home for Skokie based Atlas Fibre Company, if a request for a Cook County 6b tax break is approved. The company needs a larger facility due to growth and plans to increase its workforce in Northbrook from 63 employees to 70, and eventually to 85 in the next five years.

At last month's Village board meeting, Trustees expressed their initial support for the owner's request for the 6b incentive that would make it possible for Atlas to occupy the building. Atlas warehouses, manufactures and distributes plastics and precision machining. Two other Atlas divisions would also occupy the property: SGM Precision which specializes in the machining of plastic, non-metallic and metal components and Atlas Billiard Supplies which manufactures parts and supplies for the billiard industry.

The current owner invested nearly \$1 million on the site since 2012 (on parking lot repairs, exterior walls, windows, door repairs, replaced the roof, interior floor and loading dock repairs, electrical system and



lighting) to make the building more attractive to potential tenants. Atlas would invest approximately \$600,000 in the facility by building out the office space and installing new HVAC units.

Because it has been unoccupied since 2012, the building meets one of the qualifying 6b requirements in the "abandoned" category, so the lower assessment rates would apply to the entire property, reducing the tax obligation by slightly over half.

Trustee Todd Heller, an often vocal opponent of 6b requests indicated that in this case he would likely make an exception. "This would be one of the rare 6bs that I

could support -- it meets all of the criteria," he commented.

Both of the Village's economic development panels, the ICDC and EDC also voted unanimously to recommend that the Village board approve the 6b request. EDC Chair Jim Kahan noted that the building was included on a tour of industrial properties he and a number of others on the Village's Economic Development Ad Hoc Committee toured many years ago "This is a great opportunity for a business to move into a vacant building on a site that has been difficult to market." he said.

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### Businesses to be Honored Cont. from pg. 1

VP Adam Brook is active in Northbrook Rotary. Executive VP Martha McGuire assists Hunger Resources Network with fundraising efforts and Senior VP Barbara Winter served for six years on the Chamber Board.

Employees regularly share their expertise in the area of financial education, visiting schools to teach future consumers financial basics such as how to open a checking account, understanding interest rates and how to make informed decision. Several years ago the bank developed and piloted a youth education and ambassador peer-to-peer program for junior high students. Elements of the program were selected by the FDIC for a youth savings program that will be rolled out nationwide.

Helping students and others with financial challenges to succeed is a priority. Three staff members volunteer for the College Bound Opportunities program which provides one-on-one mentoring

to underserved students, helping them to achieve their goal of attending college. Activities include campus tours, assistance with college applications and general guidance and support until the student walks across the stage at graduation.

Another important partnership for FBHP is with Community Partners for Affordable Housing (CPAH) which helps low and moderate income individuals purchase homes. The bank provides both manpower and financial support. Last fall a team of 30 FBHP volunteers and their families spent a day knocking down walls and gutting rooms to rehab one of the homes for a needy family. The Bank and CPAH are in the third year of a pilot savings program to encourage families that have purchased the homes to develop good saving habits and to plan for emergency repairs. FBHP established a monthly savings program for each homeowner, working in partnership to help them understand the financial

responsibilities of home ownership.

Staff members also receive Bank support for their personal causes. Kids Rank, a program established by employee Kelcey Liverpool, promotes service projects completed by children of enlisted military. Just as their parents earn ribbons for their service, the kids earn their own ribbons for helping others and for demonstrating character. FBHP not only sponsors the program but helps raise funds to support it, most recently at Marcello's restaurant.

At every major Chamber event, FBHP is visible with its strong support including as a VIP sponsor of the Auction and Taste and providing the hospitality bags for the golfers at the Annual Golf Outing

"Marcello's has had the privilege of working side by side with First Bank of Highland Park to help them raise a significant amount of money for so many terrific causes," comments Marcello's Executive VP and Chamber Board member

Businesses to be Honored Cont. to pg. 4

## Businesses to be Honored Cont. from pg. 3

Jimmy Lazar. “The bank’s generosity and commitment to Northbrook and surrounding local communities is always done with grace and humility. They are truly a worthy recipient of this award.”

First Bank of Highland Park will donate the Corporate Citizen Award’s \$500 honorarium to The ARK Northwest

## AmpliVox Sound Systems Northbrook Business of the Year

Anyone who watches TV, listens to a political speech, or even attends the Northbrook Days festival has probably benefited from an AmpliVox Sound System product without realizing it.

With deep roots in Northbrook, the company is one of the leading manufacturers of portable sound systems, lecterns and multimedia workstations in the country. AmpliVox product lines include wired and non-wired lecterns, megaphones, and multi-media presentation workstations. The company’s lecterns and sound systems can be found in all types of venues, including schools, houses of worship, hotels, corporate offices, restaurants, hospitals, sports arenas, recreation centers, auction houses, and even at the Chamber Golf Outing! AmpliVox megaphones and hailers are also widely used by first responders to deliver instructions in emergency situations.

AmpliVox megaphones were used for Nick Wallenda’s tightrope walk in Chicago, America’s Got Talent auditions, Staples commercials, political rallies (including the 2008 Presidential campaign), and AmpliVox lecterns were featured in the televised 2014 Chicago Mayoral debate.

Founded as PermaPower in the 1950s, AmpliVox CEO Don Roth purchased the company in 1995 and has helped grow it into a national presence in the industry with sales of over \$6 million. Deeply committed to the community, Roth opted to stay in Northbrook when the company outgrew its original space. In 2012 he moved the company to a facility on Anthony Trail, expanding the business by 60 percent. Don’s goal was to preserve the company’s relationship with its employees and community partners.

Competing in a field of rapidly changing technology, AmpliVox’s focus has been to develop products with user-friendly, customizable equipment. In the last two

years the company has introduced a line of 15 multimedia lecterns and workstations with easy connectivity, storage and display options. It also developed a groundbreaking two-piece line array sound system with amplifier controls at the presenter’s fingertips, featuring separate speaker modules used with multimedia furniture and carts. Bluetooth receivers were also added to its portable sound systems and lecterns allowing users to stream music to the systems from smartphones or other devices.

Under Roth’s leadership, the company has supported numerous local and national charities. One of the most high-profile campaigns has been the Pink Podium Promise, which makes waterproof/weatherproof lecterns and versatile megaphones available to breast cancer groups for use in races, fundraisers and educational programs. Hundreds of the podiums have been shipped free of charge and continue to be in use all over the country.

A frequent supporter of Special Olympics, in 2015, athletes competing in the state’s Special Olympics had the thrill of hearing their names announced during awards ceremonies thanks to sound systems donated by AmpliVox. The company donated sound systems to 18 Illinois Special Olympics offices for use in crowd management, awards ceremonies, and communication during events, including the Windy City Rubber Ducky Derby, Law Enforcement Torch Run Plane Pull, and Special Olympics Summer Games. This year, AmpliVox donated megaphones to Boys and Girls Clubs of Chicago and continued its longtime support of the North Suburban YMCA with sound equipment and technical support for their events. Other charities supported by AmpliVox include America’s Children of Fallen Heroes and the Illinois Small Business Development Center.

For its philanthropic efforts, AmpliVox has received the Special Olympics Hero Award from Special Olympics Illinois, and awards for Regional Spirit (2014) and Lifetime Achievement (2011) in the Daily Herald Business Ledger Entrepreneurial Excellence Awards. AmpliVox also received the Social Media Award by Chicago Business Marketing Association.

“AmpliVox is a hidden gem in Northbrook,” comments Dr. Gregg Gerstin, Align Wellness, who served on the Chamber’s Business Awards selection committee. “The company has shown a strong commitment to Northbrook, supporting local businesses and giving back in meaningful ways that has earned them this well-deserved recognition.”

AmpliVox will donate the Northbrook Business of the Year Award’s \$500 honorarium to the North Suburban YMCA.

## Sal Manso, Volunteer of the Year

Working quietly behind the scenes, Sal Manso is a dedicated and generous Chamber supporter. Whether it’s helping new members feel welcome at a networking breakfast, volunteering at the Meal Packing event, or being a generous sponsor of the Auction and Taste, Sal makes it a point to support the Chamber and put others before himself whenever possible.

The President of Reebie Storage and Moving Company, Sal has been an active member since he joined the Chamber ten years ago. He was quickly tapped to be a Chamber Ambassador, where he helps new and prospective members get engaged in the organization. Never flashy or looking for recognition, Sal can be seen talking quietly to new members at a Chamber event or surreptitiously raising his paddle at the Chamber’s Auction and Taste, helping to raise thousands of dollars at one of the Chamber’s most important fundraisers. He sends teams of workers to assist at events such as Meal Packing, and always finds time to help members understand all that the Chamber has to offer.

In addition to all that he does for the Chamber, Sal also supports fellow Chamber members and their causes. Every year he sends a crew to work at the Hunger Resource Community Outreach Days to work the forklifts used to unload the frozen chicken. “Sal is an unselfish and unassuming volunteer for Hunger Resource Network,” notes HRN Director Henry Fetta. “We are very grateful for his assistance and are humbled by his generosity and humility.”

Dick Hochschild, American Weathermakers praises the selection of Sal as the award winner, noting he is respected and admired by all as a leader. “His many

Businesses to be Honored Cont. to pg. 6

**Phil Kuhn** recently announced that **Executive Risk Management**, part of the Rockwood Company is entering into a new relationship with Keystone Insurers Group which writes over \$2.3 billion in insurance premiums. Rockwood and ERM will continue with the same ownership and management but will have a greater array of goods, services, expertise, along with the clout and resources of a larger broker.

Save as much as 58% on safety products and services at **Saf-T-Gard** throughout the month of February. There are discounts on safety glasses, gloves and clothing to barricade tape and wipers and other goods and services to satisfy cold weather needs. Visit [www.saftgard.com](http://www.saftgard.com) or call 800-548-4273 to learn more.

Congratulations to Kris Ruben, **Ruben and Goldberg** for her election to the Board of Directors of North Shore Law, an association of highly qualified, experienced women attorneys on the North Shore. For more information visit [www.northshorelaw.org](http://www.northshorelaw.org).

**Red Door Spa** recently announced that it closed its store in Northbrook Court and has moved to the newly remodeled Deerfield salon and spa at 720 N. Waukegan Road. The same wide range of services and product lines are still available at the new location. Visit [www.reddoorspas.com](http://www.reddoorspas.com) for more information.

Sharpen your investing skills by learning to use the online resources Morningstar and Value Line, and S&P Capital IQ NetAdvantage, comprehensive sources of business and investment information at the **Northbrook Public Library** on Thursday, February 11 from 7:00 - 8:30 p.m.

Learn quick and easy do-it-yourself Valentine's Day looks at the **Pinot's Palette** "GALentine's" event on Thursday, Feb. 11, 7:00 - 9:00 p.m. CHOP CHOP Mobile Salon will provide free mini-beauty service hairdo or makeup application-sharing tips during the lively paint session. Call (847)730-5972 to RSVP.

**Chicago Botanic Garden's** Regenstein Center Greenhouses and Galleries will be transformed by a sea of color as over 10,000

*Director of Sales and Marketing John D'Astice (l) and Catering Manager Jodi Fiantago (2nd from l) welcome Chamber President Tensley Garris (r) and guests to the festive holiday After Hours at Embassy Suites Hotel in Deerfield. Abby Clark, Absolutely Creative Promotions was a lucky raffle prize winner.*



orchids will be on display at the month long Orchid Show, opening on Saturday, February 13th . Visit [www.chicagobotanic.org/orchid](http://www.chicagobotanic.org/orchid) for a complete list of events and programs.

**Marcello's** Northbrook will hold a special fundraiser to help support one of their favorite charities, Mantanya's Hope, a mission serving some of the world's most poverty stricken orphans and children in rural Kenya. A special dinner will be held on Sunday, February 21 at 5:00 p.m. Tickets are \$40 per person/\$75 for a couple. Call (708)822-4673 to RSVP.

Congratulations to Nancy Landsman, **Congregation Ahavat Olam** who received her Rabbinic ordination last month from the Jewish Spiritual Leaders Institute. Nancy, a cantor for 36 years, was ordained at a ceremony in Delray Beach, Florida.

For the 14th consecutive year, the **Northbrook Park District** has received a Distinguished Budget Presentation Award from the Government Finance Officers Association (GFOA). The award is the highest form of recognition in budgeting and reflects a commitment to meeting the highest principles of government budgeting.

**Cancer Wellness Center** recently launched a new "Connecting the Family" series for children and teens and their parents to address common themes and issues when a loved one is diagnosed with cancer. The monthly program series is available at no charge. For more information call Sari Ticker at (847)562-4992.

The **Northbrook Symphony** will present "Bohemian Odyssey" at 4 p.m. on Sunday, March 6 at the Sheely Center for the Performing Arts at Glenbrook North High School. The program will feature music performed by the Glenbrook North symphonic Wind Ensemble. Call (847)272-0755 or visit [www.northbrooksymphony.org](http://www.northbrooksymphony.org) for tickets.

**Agave Anejo Mexican Grill** now serves breakfast to-go sandwiches for commuters who want to grab a quick bite every Wednesday, Thursday and Friday mornings from 6:00 - 9:00 a.m. Brunch is also now served on Sundays from 10:00 a.m.- 2:00 p.m. Visit [www.agaveanejomexicangrill.com](http://www.agaveanejomexicangrill.com) for the list of menu items.

**Costco Wholesale** will hold a multi-Chamber special event on Tuesday, February 9th from 5:00 - 8:00 p.m. with information about the many benefits of membership; Anyone joining as an Executive member will receive a \$20 Costco cash card and new Gold Star members will receive a \$10 Costco cash card. Call (847) 730-1003 to RSVP.

Congratulations to **Des Plaines Office Equipment** for receiving the 2015 Elite Dealer award from The Week in Imaging, a national e-zine which selects top office equipment dealers from across the US. Selections are based on a company's growth, marketing sales, community and industry leadership.

## Advertising Now Available in the Chamber's 2016-2017 Community Guide

The Chamber is pleased to announce that it is again partnering with The Northbrook Tower to produce the 2016/2017 Community Resource Guide. As in the past, this four color guide will feature comprehensive information about Northbrook, including demographics and statistics as well as helpful information on everything you need to know about the community. The guide is a handy reference for anyone seeking information on Village government and services, schools, recreation, civic and social groups and includes a two page calendar of events in Northbrook. The publication will also feature the summer Shopping and Dining Guide as a handy reference inserted into the publication. The Guide will be direct mailed to all homes and businesses in Northbrook, with an initial distribution of over 16,500. In addition, 4,000 Guides will be distributed throughout the year at Chamber events and by hotels, large corporations, real estate agents, civic organizations, the Library and numerous businesses in the community. Anyone interested in learning more about advertising opportunities (exclusive to Chamber members) is encouraged to return the flyer in this newsletter or contact The Northbrook Tower's Sales Director Elizabeth Fritz at 847-668-9255 or e.fritz@22ndCenturyMedia.com.

### Businesses to be Honored Cont. from pg. 4

community activities - particularly his service to the North Suburban YMCA speaks volumes about his dedication to community."

Y Executive Director Howard Schultz echos the sentiment. "Sal Manso is one of the most dedicated, generous and community minded volunteers I have ever worked with here at the Y, or at any other agency for that matter." Dedicated to making sure the Y is run as a strong business he notes that Sal is equally serious about the Y's mission to serve the community. "If I had to pick someone to be in my corner in a pinch, I couldn't think of a better choice than Sal."

Past contributions also include serving on the Northbrook Plan Commission and on committees at GBN High School. He also coached children for the Special Olympics. He is a partner with Juvenile Diabetes Research Fund (JDRF) providing storage and trucking for their annual campaign. His company collects non perishables from customers as part of a "Move For Hunger" campaign and once a week delivers food to the Salvation Army. Reebie also supplies cartons and trucks for Toys for Tots with the Marines, and supplies cartons and trucking for Christmas gifts for needy children with his church.

"The Northbrook Chamber means a lot to me," he notes. "It's all about the community we live in and the Chamber makes it even better. All of us should not think twice about being active and giving back. It's about 'time, talent and treasure' and I firmly believe that giving back is the least we can all do.

*See the Enclosed insert to make a reservation for the Chamber's Annual Meeting & Dinner on Monday, February 22, 5:00 p.m. at the Renaissance Chicago North Shore Hotel.*

## Monthly Networking EVENTS

### First Friday Networking Breakfast

Friday, February 5

7:00 - 9:00 a.m.

Chamber Office

\$10 members, \$20 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

### SOHO (Small Office/Home Office) Roundtable

Wednesday, February 10

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, keeping up with the latest trends, marketing tips and the latest in technology.

### Multi-Chamber Networking Breakfast

Wednesday, February 17

7:30 a.m. - 9:30 a.m.

Holiday Inn, 5300 W. Touhy Avenue, Skokie

\$30 members in advance (by Wed., Feb. 10)

\$40 guests and members (after Feb. 10)

Expand your networking circles at this event with 14 area Chambers. The structured format of this program gives each participant an opportunity to speak to a receptive audience about their company's products and services. Following informal networking over breakfast, the group will be assigned tables where everyone will give a 2-minute presentation about their business. There will also be an opportunity to present to a second and third group of participants. Everyone will receive a list of pre-registered participants. Attendees are asked to arrive promptly as latecomers will have their space relinquished. \*Walk-in's strongly discouraged and may not be accommodated.

### Business After Hours

Thursday, February 18

5:00- 7:00 p.m.

Fred Astaire Dance Studio

4187 Dundee Rd.

Complimentary for members, \$20 for guests

With a spacious ballroom, learn why Northbrook's newest dance studio sets the standard of excellence in dance instruction. After mixing and mingling, there will be demonstrations and an opportunity to learn the basics of several of the most popular social dances. Bring plenty of business cards for networking or to win a raffle prize.

The Chamber helped celebrate new business openings in Northbrook and provided opportunities for members to make connections at several networking events



**1.** Embassy Suites General Manager John D'Astice at the Holiday After Hours **2.** Chamber President Tensley Garris (l) and Village President Sandy Frum (r) help Jenny Marta and partners celebrate the opening of Flex Fitness **3.** Presenters at Women in Business Lynette Gilbert, Three Bags Full Knitting Studio and Nancy Gerstein, Creative Marketing Associates **4.** Ed Samson, Ameri-Clean Commercial **5.** Carl Kettler, BrightStar Health Care, JoJo Hebl, Matlin & Associates, Marybeth Hughes-Lacey, Therapeutic Massage and Bob Caldwell, NorthShore FamilyCare **6.** Henry Fetta, Hunger Resource Network **7.** Kim Nyren, North Suburban YMCA and Steven Elisco, Elisco Design Architects **8.** Olga Bondar and Tetyana Semegen, Health & Beauty Concept **9.** Melaine Ruben, Laine Too with Geoff Horwitz, The MacMentor

CALENDAR OF EVENTS					FEBRUARY 2016				
Mon	Tue	Wed	Thu	Fri	Mon	Tue	Wed	Thu	Fri
1	2	3	4	5 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office	8	9	10 SOHO (Small Office/ Home Office) Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	11 Chamber Board Meeting 7:30 a.m. - 9:00 a.m. Chamber Office	12 Leadership Northbrook 8:15 a.m. - Noon Police Department
15	16	17 Multi-Chamber Networking Breakfast 7:30 a.m. - 9:30 a.m. Holiday Inn Skokie	18 Business After Hours 5:00 p.m. - 7:30 p.m. Fred Astaire Dance Studio 4187 Dundee	19	22 ANNUAL MEETING & DINNER 5:00 p.m. - 8:00 p.m. Renaissance Chicago North Shore Hotel	23	24	25	26
29	1	2	3	4 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office					



**VALENTINE'S DAY  
HOT DEALS**

- Allgauer's**  
Romantic Dinner Menus  
Valid: February 12 – Feb. 14
  - Gail's Brownies**  
9 inch heart shaped brownie  
Valid: through February 29
  - Hilton Chicago Northbrook**  
Valentine's Weekend Overnight Packages for \$99  
(includes Allgauer's gift card)  
Valid: Feb. 12 – 14
  - Pancetta's**  
Valentine's Dinner for 2 (3 course dinner with bottle of wine) for \$75  
Valid: February 12 - 14
  - Pinstripes**  
Heart shaped pizzas, complimentary champagne and desert for couples  
Valid: Feb. 13 – Feb. 15
  - Renaissance Chicago North Shore Hotel**  
Romantic overnight stay package (includes \$50 food and beverage credit, bottle of wine and breakfast for two) \$149  
Valid: Through Feb. 14
  - Ruth's Chris**  
Filet and twin lobster tail dinner for \$49.95  
Valid: Feb. 12 - 15
  - Smart Jewelers**  
40% off diamond jewelry  
Valid: Through February 14
- Restrictions may apply. For more details & special offers go to northbrookchamber.org*