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BUSINESS NEWS & VIEWS

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APRIL 2016

Northbrook to Welcome Two New Restaurants

Lucky Fish
1349 Shermer

Northbrook resident Steven Geffen is in the process of opening his second Lucky Fish restaurant on the North Shore in downtown Northbrook. The new 3700 square foot restaurant will have seating for 80 and will be patterned after the Lucky Fish on Sheridan Road in Highwood. The menu, created by Chef Sandoval, will feature a fusion of New Orleans and East Coast style seafood with a Mexican flair. Offerings will include a variety of fresh fish, lobster rolls, po' boys, jambalaya and lobster tacos. The open kitchen and oyster bar, located in the center of restaurant, will provide patrons with the opportunity to watch the chefs in action. A 2,500 square foot patio behind the restaurant with seating for 25 - 30 will be open in warmer weather. Geffen credits contractor Bob Shrago for creating the signature logo, which is a fish resembling a suave and sophisticated crooner. The restaurant is part of the Once Upon family of restaurants including Once Upon a Deli and Once Upon a Grill both located in Northbrook. Geffen hopes to seat his first customer in late May or early June.



Granite City Food and Brewery

992 Willow Road



Granite City Food and Brewery, featuring an on-site brewery, will take over the space formerly occupied by Zapatista restaurant in the Willow Festival Shopping Center. It will be the first Granite
New Restaurants Cont. pg. 4

The Global Economy: The Beginning of the End or the End of the Beginning?

Annual Economic Outlook Breakfast
Featuring Jack Ablin,
Chief Investment Officer
BMO Private Bank

Thursday, April 28, 8:00 a.m.
Hilton Chicago Northbrook
\$30 in advance; \$40 at the door



Jack Ablin

Top BMO Private Bank economic advisor Jack Ablin will be the keynote speaker at the Chamber's annual Economic Outlook breakfast, in partnership with the Deerfield Bannockburn Riverwoods (DBR) and Glenview Chambers. Ablin is Executive Vice President and Chief Investment Officer for BMO Private Bank U.S. He is expected to share his insight on important factors affecting the domestic economy including the roller coaster stock market, the impact of the foreign economies on the U.S. economy and the consequences of declining oil prices. He is also expected to comment on the expected rise in interest rates, inflation, the housing market and unemployment.

As head of Macro Strategy, Ablin chairs the Asset Allocation, Mutual Fund Re-Optimization and Harriscreen Stock Selection committees and is responsible for establishing investment policy and strategy within BMO Private Bank throughout the U.S. He joined the organization in 2001 and has three decades of experience in money management.

Ablin is an author on a variety of topics, including investor psychology and financial markets outlook. He is the author of Reading Minds and Markets: Minimizing Risk and Maximizing Returns in a Volatile Global Marketplace published in 2009, which was on the Wall Street Journal's best seller list that year. He is also a frequent contributor to the national news outlets on economic policy, including CNBC, Bloomberg, The Wall Street Journal and Barron's. He spent five years as a Money and Markets correspondent for the NBC affiliate in Jacksonville, Florida. He also served as a Professor of Finance at Boston University, Graduate School of Management.

Jack earned a bachelor's degree from Vassar College in New York where he graduated with honors with a degree in mathematics and computer science. A member of the Beta Gamma Sigma International Honor Society, Jack received an MBA with honors

Economic Outlook Breakfast Cont. pg. 4

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ICDC Chair Explains Cook County 6B Incentive



Patrick Lederer, Chair ICDC

Over the past few years, the Village Board and the Industrial Commercial Development Commission (ICDC) have reviewed many applications for Cook County's 6b tax incentive program. As the Chair of ICDC, I along with my fellow commissioners have received feedback from applicants and from residents questioning the process. Many of the concerns raised indicate a lack of understanding of the history and guidelines of the 6b program. This article is meant to clarify the process.

The class 6b real estate incentive is a powerful economic development tool used to reduce the tax disadvantage that commercial and industrial buildings in Cook County have against those in the neighboring counties. To understand this disadvantage requires a little history and some basic facts. Illinois law states that all counties that classify property for the purpose of taxation are required to assess property at 33.33% of the fair market value. The collar counties follow this rule and assess all real estate equally at 33.33%. Cook County has created a more complex system

bill of half that amount.

In the early 80s a significant number of businesses moved out of Cook County. The vacated properties were tough to fill as they were not only hampered by a higher tax bill but also functional obsolescence. In 1984, Cook County created the class 6b to stem the tide, lowering the assessment to 10% for the first 10 years, 15% in the 11th year, 20% in the 12th year before returning to the full 25% thereafter.

Properties in Cook County can qualify for this countywide program by three means; new construction, substantial renovation and "abandonment." For new construction, the assessment applies to the land and the new building. For substantial rehabilitation, the incentive will apply only to the increase in value as a result of the improvements. "Abandoned" properties is now defined as having been vacant or no rent collected for a period of 1 year or if the local municipality finds "special" circumstances for approving. An example of "special" circumstances could be the building's functional obsolescence such as lower ceiling heights, inadequate truck loading or parking.

Northbrook has an application process for the 6b incentive that goes beyond the County guidelines. Additionally, standards include no renewals of the 6b incentive, tying the program

	Cook County (Northbrook)			Lake County (Buffalo Grove)
	Industrial w/o 6b	Industrial w/ 6b	Residential	Industrial or Residential
Value of Building	\$1,000,000	\$1,000,000	\$1,000,000	\$1,000,000
Level of Assessment	25%	10%	10%	33.33%
Assessed Value	\$250,000	\$100,000	\$100,000	\$333,300
State Multiplier	2.7253	2.7253	2.7253	1
Equalized Value	\$681,325	\$272,530	\$272,530	\$333,300
Local Tax Rate	8.74%	8.74%	8.74%	10.03%
Real Estate Taxes	\$59,547.81	\$23,819.12	\$23,819.12	\$33,429.99

of assessing property: residential properties are assessed at 10% while commercial and industrial properties are assessed at 25%. The state then applies a countywide multiplier to bring the counties total average assessment to reflect 33.33%.

As shown in the above chart, residential in Cook County and industrial buildings in the collar counties have a much lower tax than those of industrial properties in Cook County which puts border towns like Northbrook at a distinct disadvantage. An industrial building in Northbrook carries a tax bill of approximately \$2.50 per square foot. An industrial building just north of Lake Cook road would have a tax

to a specific business to occupy the property and complying with all village codes and ordinances.

Northbrook has had many requests for the incentive and has both approved and denied them for all three of the categories listed above. Each time they consider the incentive, they thoroughly and critically evaluate the economic ramifications of the program as well as potential incidental benefits.

Patrick Lederer is a Principal with Korman/Lederer, a brokerage and property management firm in Northbrook with significant holdings in the Sky Harbor Business Park.

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Village Approves Scaled Down Project at 1000 Skokie Boulevard

After the project was nearly voted down in January, the Village Board narrowly approved the mixed use development at 1000 Skokie Boulevard by a vote of 4 - 3. The project includes a 93,000 square foot Life Time Fitness facility, a 43,000 square foot Children's Learning Adventure day care facility and a 304 unit rental apartment building. Trustees applauded the developer's decision to cut back the size of the project by 10% by reducing the number of apartment rental units and lowering the height of the garage. To address concerns about safety, 100 parking spaces will be dedicated for the Children's Learning Center for prime hours to accommodate the facility's procedures that require a caregiver to walk a child into the Center from a parked car, not dropped off at the curb.

Trustees Ciesla, Scolaro, Heller and Buehler voted in favor of the project; Trustees Karagianis and Israel and President Frum voted against it.

Trustees praised the developer for making the substantial changes. "This development will enhance this corridor,"

commented Trustee Kathryn Ciesla. Both she and Heller pointed out that it was not realistic to expect retail on the site and that the property is currently zoned for an office building. Ciesla noted that the developer reduced the size of the apartment building by 50,000 square feet by removing a portion of the building along Sunset Ridge Road to appease neighbors. She also praised the addition of green space and the dedicated pick-up/drop-off lane for buses.

Trustee Todd Heller pointed out that despite neighbor objections, the project was the best for the community as a whole. "We must be flexible and understand the changing times," he commented. "I think this is a positive development moving forward for Northbrook. This is an ugly piece of property -- it's not open land." He also noted that the tax break that is grandfathered into the project would not apply to the apartments.

Prior to taking the final vote, Trustee Karagianis suggested the Village conduct traffic and parking studies. His motions failed for a lack of a second.

Trustees Vote Against Anets Woods Proposal

Changes made to a proposal to construct 34 single family homes on 18 acres at Voltz and Waukegan didn't go far enough for Village Trustees, who last month voted 4 - 3 against the project. The project would have preserved three acres of trees along the western portion of the property adjacent to Waukegan Road. Following their vote, however, Trustees also agreed to reconsider the matter and allow the developer to come before them again this month.

Trustee Kathryn Ciesla made an impassioned plea urging fellow Trustees to consider the negative impact of the project on Northbrook and the barrage of negative comments from neighbors. "We have a responsibility to say no to this project," she stated. "We need to ask ourselves 'Is this the best development for this site?' Not one person or business has advocated for this. The only beneficiary is the developer and the person selling it." She pointed out that the million dollar homes would be built on postage stamp lots and that the traffic patterns would not be safe.

Trustee Bob Israel agreed that he wasn't

sure it was the best deal that could be made for the site and that reducing the size of the project to 34 homes was not enough to satisfy the residents. He also objected to the electronic gates on a private road into the development.

A motion made by Trustee Ciesla to conduct a traffic study on Voltz, Waukegan, Lee and Walters failed. She also cast the only no vote to amend the Zoning Code to allow for the height of the project.

Trustees Scolaro, Ciesla, Israel and President Frum voted against the project. Trustees Heller, Karagianis and Buehler voted in favor. Only Trustee Ciesla voted against the motion to allow the developer to appear at the April 12th Village board meeting.

Following the meeting, Ciesla noted that too many exceptions were requested on the site and there were too many concerns in general, particularly traffic and safety. "We need to build houses appropriate for the lot," she noted. "I don't see any compelling reason to provide this developer with an exception."

Stormwater Project Underway to Ease Neighborhood Flooding

A massive project to construct a new storm sewer along the streets adjacent to Westcott Park as well as construct a 23 acre-foot underground stormwater detention vault underneath the north half of the park began last month. The new storage chamber will have the capacity to hold over 7.5 million gallons of stormwater. The project is designed to alleviate flooding of 91 properties along Farnsworth Lane and adjacent streets in the vicinity of Westcott Park.

The project is the combined effort of the Village, the Park District and the Metropolitan Water Reclamation District of Greater Chicago and is expected to cost over \$9.6 million using funds from the Village's stormwater utility fees, and also funds from the Metropolitan Water Reclamation District.

Once completed, an added benefit will be the ability to reuse the stormwater for irrigation and other purposes. The underground chamber will include a rainwater harvesting system which will enable the reuse of water captured during rain storms. Stormwater can also be pumped into truck-mounted tanks for watering new parkway trees or cleaning streets and sewers.

After the work is completed, the north ballfield and the bike path along the west side of the park will be completely reconstructed. While numerous trees within the northern half of the Park were removed in order to install the storage chamber, restoration of the park will involve planting nearly 70 trees and 50 shrubs this fall. A new tree will also be planted to replace each of the eight parkway trees removed along the south side of Farnsworth Lane.

Construction within the Park is expected to be completed by mid-August this year and road work is expected to be finished in November.

Updates on the project can be found on the Village website home page which includes a dedicated website for the project with scheduling information, photos, a Frequently Asked Question page, an opportunity to sign up for project updates and a link where questions can be e-mailed.

Plans for June 10th Golf Outing Gaining Momentum

Sponsorships Still Available

With signs of spring already popping up, everyone's thoughts are changing from snow and ice to lots of action on the greens! Already plans are well underway for the Chamber's Golf Outing on Friday, June 10 at Sportsman's Country Club. An easy and affordable way for members to participate in the Outing, an important fundraiser for the Chamber, is through sponsorships. Golf Outing sponsors enjoy high visibility at the daylong event, with recognition in all collateral materials, and on signage throughout the course.

Members are reminded that the earlier they commit to sponsorships, the greater their exposure, which includes the ability to greet golfers at their sponsored hole, recognition on all promotional materials, including ads in the Northbrook Tower, on posters, on the Chamber website, in the Chamber newsletter and on event signage.

For information, refer to the enclosed flyer or call Tami Olsen at (847)513-6003

GOLF OUTING SPONSORS

Presenting Sponsor



Lunch Sponsor



Cocktail Hour Sponsor



Raffle Sponsor



Putting Contest Sponsor



Hospitality Bag Sponsor



Golf Cart Sponsors

- Albert and Goodman CPAs
- Advanced Disposal Services
- M.G. Welbel and Associates
- Whitehall of Deerfield

Beverage and Snack Station Sponsors

- Des Plaines Office Equipment
- Hilton Chicago Northbrook
- Wags on Willow
- Whitehall of Deerfield

Hole Sponsors

- AA Service Company
- Arangold
- A.W. Zengeler Cleaners
- Carriage Hill Kennels
- Covenant Village of Northbrook
- Crossroads Partners
- Franklin Law Group
- Glenview State Bank
- Junk King
- Kogen Zivin Friedman Development
- Korman/Lederer & Associates
- Len Roofing & Remodeling
- Northbrook Court
- O'Hare-Midway Limousine Service, Inc.
- Reebie Storage and Moving
- Rosenthal Manufacturing Co.
- SERVEPRO
- Marsha Schwartz/Coldwell Banker
- Sportsman's Country Club
- State Representative Elaine Nekritz
- Sunset Foods
- The Optometrists of The North Shore
- Washburn Envelope

New Restaurants Cont. from pg. 1

City to open on the North Shore, adding to the other Illinois locations in Schaumburg Naperville, Orland Park, Rockford and East Peoria. The "polished casual restaurant" will showcase the hand crafted micro-brewing process, visible from the main dining and bar areas. The menu, like other Granite City restaurants, will offer classic American fare made-from-scratch recipes using fresh, high quality ingredients.

The 9,465 square foot restaurant with seating for up to 280 people will receive a complete exterior facelift and will reflect the Granite City prototype in the interior, along with different elements that reflect the community and trends in the area. The restaurant will feature a large bar, main dining area, private dining room as well as an enclosed patio with seating for 25 - 30 people. The restaurant is expected to open late summer or early fall.

Economic Outlook Breakfast Cont. from pg. 1

and graduated cum laude from Boston University in Massachusetts. He holds the Chartered Financial Analyst (CFA) designation and is a member of the CFA Society of Chicago.

He was named one of the top 100 Wealth Advisors in North America by CityWealth Magazine seven times, including the past six years.

To register your attendance, return the enclosed Sign Up Sheet, register online at www.northbrookchamber.org or call (847)498-5555.



Congratulations to **Zengeler Cleaners** for earning the 2015 "outstanding strip location" award from American Drycleaner, a leading industry publication. Zengeler's earned the award for its new, state of the art, environmentally friendly facility that recently opened at 792 Skokie Boulevard.

In celebration of Earth Day, **Kovet Boutique** is working with local schools to encourage the use of reusable water bottles. Through a partnership with the store, schools can sell the "S'well" bottles that can hold hot or cold liquids and fit into a lunch box. For each bottle sold, Kovet will donate \$5 to the school. For information call (847)849-4000.

As part of its series on Employment Issues, **JVS Chicago** will sponsor a presentation featuring Marc Jacobs, senior counsel with Seyfarth Shaw, on the many recent changes in labor law. The free seminar will be held at the downtown law firm on April 12, 3:30 p.m. - 5:00 p.m. Call (312)673-3403 to RSVP.

PJ Weiland of **ActionCOACH** will host a seminar featuring Brad Sugars (founder of ActionCOACH) who will present strategies, philosophies and steps you can take to combine business ownership with real estate to achieve real wealth on Wednesday, April 13, 4:30 p.m. at the Westin North Shore Hotel in Wheeling. To register visit www.thebillionairetour.com.

Congratulations to **Ravinia Plumbing & Heating** for earning the 2015 Angie's List Super Service Award, which is granted to businesses that meet the highest standards and offer exceptional customer service. Ravinia also has an A+ rating from the Better Business Bureau. Visit www.ravinia plumbing.com for more information.

Celebrate spring at the **Chicago Botanic Garden** Antiques Garden and Design Show April 14 - 17, 10:00 a.m. - 5:00 p.m. featuring the best in classical and contemporary garden furnishings, botanical art, and home and garden design. Visit www.chicagobotanic.org to purchase tickets.

In conjunction with the Village's Community Relations Committee The **North Suburban**

YMCA will host "A Celebration of Cultures" on Sunday, April 17, noon to 2:00 p.m. featuring exhibits, music, food and art from around the world. For more information call (847)664-4017.

Youth Services of Glenview Northbrook will host its annual spring benefit, Saturday Night Fever, on Saturday, April 16, 6:00 p.m. at the Hilton Chicago Northbrook. The event will feature live music by Tributosaurus, a silent

and live auction, an elegant dinner and dancing. Cost to attend is \$100. To RSVP, call (847)724-2620 or visit ysgn.org.

Glenview State Bank will hold a shredding event on Saturday, April 23rd from 9:00 a.m. to noon at the bank's main office in Glenview. Drive-through service will be provided with an industrial shredding truck on site. Up to 25 pounds of paper documents in paper bags or returnable containers will be allowed.

Any business that books a corporate meeting by April 30th at **Pinstripes** will receive 50% off the room minimum as well as complimentary in-house audio visual. The event must be held Monday - Friday prior to 5:00 p.m. Call (847) 480-7676 for more information.

For the fourth consecutive year, the **Village of Northbrook** and **Northbrook Park District** are working together to plan the community's July 4th activities. Area businesses, non-profit groups and community organizations are encouraged to participate in the parade. To enter the parade or for sponsorship opportunities, contact Theresa Glatzhofer at 847-897-6119 or tglatzhofer@nbparks.org

Congratulations to Phil Kuhn, **Executive Risk Management** for being selected as the 2016 "Spartan Distinguished Alumni"



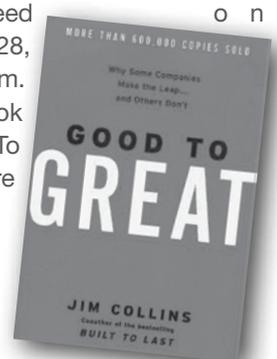
At the recent Business After Hours at Fred Astaire Dance Studio owner Bill Davey (l) and Marketing Director Anna Marie Imbordino (r) welcomed Chamber members and guests to their spacious studio. Dr. Gina Moskalik, The Joint Chiropractic, was the lucky raffle prize winner.

by the Michigan State University Alumni Club of Metro Chicago. He was recently honored at the Club's SpartyBall fundraiser for his leadership efforts, including serving as Club President for several years and for and cultivating new leadership talent for the organization.

Whole Foods Market Northbrook now offers delivery services for orders \$50 and over with 72 hours notice and 48 hours for in-store pickup. For more information call (847) 205-5353

Members to Participate in Book Discussion at Northbrook Library

Northbrook Chamber President Tensley Garris, **NorthShore FamilyCare** President Bob Caldwell, **Northbrook Park District** Executive Director Rick Hanetho and **Northbrook Public Library** Director Kate Hall will lead a panel discussion of the bestseller *Good to Great* which explores what makes companies succeed on Thursday, April 28, 1:00 p.m. - 2:15 p.m. at the Northbrook Public Library. To sign up or learn more call (847)272-4873.



**Monthly Networking
EVENTS**

First Friday Networking Breakfast

Friday, April 1
7:00 - 9:00 a.m.
Chamber Office

\$10 members, \$20 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

SOHO (Small Office/Home Office) Roundtable

Wednesday, April 13
11:45 a.m. - 1:15 p.m.
Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, the latest trends, marketing tips and technology.

Networking Essentials Workshop

Perfecting Your Elevator Speech
Wednesday, April 20
11:45 a.m. - 1:15 p.m.
Chamber Office

Members are invited to bring their lunch.

Can you quickly and effectively describe your business in a memorable fashion? A well crafted, thoughtful elevator speech can leave a good impression and open the door to a longstanding business relationship. An elevator speech that lacks clarity or imagination can leave a prospective client confused, or worse – disinterested. At this free workshop, master networkers and First Friday standouts Dan Gelfond, Larry Rosenthal, Alan Waner, Paul Kaufmann and Geoff Horwitz will help attendees craft a pitch with the right tone and message for your different audiences.

Business After Hours

Thursday, April 21
5:00– 7:00 p.m.
AMLI Deerfield
1525 Lake Cook Rd., Deerfield
Complimentary for members, \$20 for guests

Join with colleagues from the Deerfield Bannockburn Riverwoods (DBR) Chamber to learn more about AMLI’s brand new LEED-registered residential community. Tour beautiful apartments with designer interior finish packages and learn more about the resort-style amenities including a swimming pool, scenic courtyard with outdoor fireplace & grills, golf simulator, and fitness center. Come see what luxury, sustainable apartment living looks like while enjoying great hospitality and networking.

Earth Day Festivities Planned for Village Green

There will be plenty of fresh ideas, free giveaways, and cost effective, earth-friendly ways to conserve energy, save money and help the environment at Northbrook’s celebration honoring the 46th Earth and Arbor Day, on Saturday, April 16 from 9:00 a.m. – noon. on the Village Green.



In addition to a number of recycling opportunities, the event will feature an Expo of local and regional exhibitors promoting earth-friendly ideas and concepts for homes or businesses to conserve energy. Some of the exhibits will feature the latest in home weatherization measures, renewable energy concepts, updates from local utilities, and environmentally friendly products. Go Green Northbrook will be holding a children’s fair, providing educational and fun activities for kids to learn about the outdoors and the environment.

Recycling will again be set up on the west side commuter lot by the METRA station. Among the materials that will be accepted are paint (oil and latex only), tires, CFL and tube fluorescent bulbs, printer cartridges, household batteries, computers, TVs and other electronics. Donations of new and used clothing and household items, as well as bicycles, will be donated to area charities. Residential on-site document shredding will be available as well. Drop-off hours are 8:30 a.m. to noon.

Anyone interested in becoming an exhibitor or participating in Earth Day is encouraged to call the Village at (847)664-4017 or e-mail erik.jensen@northbrook.il.us. For the most current information on the activities and events, visit the Village website www.northbrook.il.us

8th Annual North Shore Women’s Conference

Over 400 attendees are again expected to attend this year’s conference, which will feature a Business Expo with 80 business exhibitors from 21 Chambers along with a chance to network with attendees in the early evening at a special "Networking Fiesta." Attendees also have an opportunity to attend two of four workshops

Thursday, May 5

Holiday Inn North Shore, Skokie

3:00 - 7:00 p.m. Free Expo

4:00 p.m. - 6:00 p.m. Workshops

5:30 p.m. - 7:30 p.m. Networking Fiesta

(\$35 in advance \$45 at the door)

offered on a variety of professional development topics. Exhibit space is exclusive to Chamber members and has sold out every year. Exhibitors can market their business on a six foot table and have their business listed in the program book. Exhibitor rate is \$250 and \$350 for shared space. The event is widely promoted throughout media outlets on the North Shore. For more information contact the Deerfield Chamber at (847)945-4660.

Over 225 attendees enjoyed the Chamber's Annual Meeting and Dinner at the Renaissance Chicago North Shore Hotel where the 2016 business award winners were honored .



1. State Rep. Elaine Nekritz (D- Northbrook) with Northbrook Business of the Year award winner Don Roth, Amplivox 2. Randy Green and Jill Hirsch, First Bank of Highland Park, Corporate Citizen of the Year award winner 3. Chamber President Tensley Garris (r) with Sal Manso 4. Village President Sandy Frum (l) and Chamber President Tensley Garris (r) welcome keynote speaker MB Financial President and CEO Mark Hoppe 5. Chamber Board members Steve Margis, UL (l) and Glenn Weintraub, AA Service Co (r) with Chamber Board Chair Ashley Delaney, Whitehall of Deerfield 6. Todd Lazar, Keyth Security Technology Solutions and Barbara Gottesman, University Of Illinois at Chicago 7. Jill Narens and Pete Metropoulos, UPS 8. Chuck Gitles, American Chartered Bank (l) with Michael Schyman, Northbrook Park District

CALENDAR OF EVENTS

APRIL 2016

Mon	Tue	Wed	Thu	Fri
28	29	30	31	1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
4	5	6	7	8 Leadership Northbrook 8:15 a.m. - Noon Glenbrook Hospital
11	12	13 Small Office/ Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	14	15
18	19	20 Perfecting Your Elevator Speech 11:45 a.m. - 1:15 p.m. Chamber Office	21 Business After Hours 5:00 p.m. - 7:30 p.m. AMLI Deerfield 1525 Lake Cook Rd., Deerfield	22
25	26	27	28 Annual Economic Outlook Breakfast 8:00 a.m. - 9:30 a.m. Hilton Chicago Northbrook	29



SPRING HOT DEALS

- Advanced Roofing**
\$500 off complete roof
Valid: Through April 30
- Metro Storage**
up to 50% off first 3 months rent
Valid: Through June 1
- SERVPO of Northbrook**
Free Emergency Readiness Plan (value \$250)
Valid: Through April 30
- ShredSpot**
16% off shredding services
Valid: Through April 30
- Weedman Lawn Care**
6 lawn care applications for the price of 5
Valid: Through May 27
- Allgauer's**
Passover Seder \$38.95 (kids \$18.95)
Valid: April 22-24
- Johnny's Kitchen and Tap**
Passover carryout specials
Valid April 22-24
- The Claim Company**
Special Passover menus
Valid: April 22-24
- Whole Foods**
Special Catering menus for Passover
Valid: Through April 24

Restrictions may apply. For more details & special offers go to northbrookchamber.org