



NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

JULY 2016

Village to Share Sales Tax with Car Dealership

A large industrial building located at 1808-1850 Holste Road which has been vacant for four years, will be soon transformed into an indoor luxury used car dealership, made possible in part by a sales tax sharing agreement with the Village of Northbrook.

The dealership will be the third for Ultimo Motors, which currently has showrooms in Warrenville and Westmont. Northbrook was selected as the desired location to bring their concept to the North Shore where they have many customers.

Currently the Village collects 1% sales tax on in-state auto sales. Under the terms of the agreement, the Village will rebate 50% of the 1% sales tax generated by auto sales at the Ultimo Motors for 10 years or \$1.5 million, whichever comes first. Ultimo sales estimates start around \$40 million a year, increasing to around \$60 million. This would generate around \$340,000 in sales tax a year, eventually increasing to \$510,000. These amounts would be equally split between Ultimo and the Village according to the agreement. After that, the Village would retain the full 1%.

The business is expected to have a low visual impact with no increase in traffic anticipated. According to Ultimo, most customers view the cars online and then come to the dealership to make the

Sales Tax Sharing Cont. pg. 2

Area Businesses Showcased at Multi-Chamber Expo

BUSINESS EXPO & AFTER HOURS

Monday, July 25, 5:00 p.m.

Hilton Chicago Northbrook

Sponsored by



There will be non-stop opportunities to learn more about a wide variety of businesses, test out new products and services, and form relationships with business owners at this year's Expo and After Hours. More than 60 exhibitors from the Northbrook, Glenview and the Deerfield Bannockburn Riverwoods (DBR) Chambers will showcase their businesses with creative displays, helpful information and plenty of chances to win prizes, making the event fun for all attendees.

In the convenience of one setting, learn more about everything from banking to healthcare, as well as the latest trends in home products and home design. Sample products, check out restaurant fare, see live demonstrations, learn about the latest in technology, and discover new businesses. It is also a convenient way to meet the owners and managers of prominent area businesses without the formality of a scheduled appointment.

The Expo is a terrific resource for gaining

Business Expo Cont. pg. 4



IN THIS ISSUE

PAGE 3
Retired Executives Share Wealth of Knowledge with Entrepreneurs

PAGE 3
Summer Activities in Downtown Northbrook

PAGE 6
No Shortage of Fun at the Hot, Sunny Golf Outing

Sidewalk Sales Boost Awareness of Northbrook's Downtown

Northbrook's downtown will come alive on Friday and Saturday, July 8-9, when store owners will fill the parking lots with merchandise for sale. From 9 a.m. until 3 p.m. on both days shoppers are invited to take advantage of the bargains.

"The annual Sidewalk Sale is an important community tradition," comments Bruce Gonzalez, General Manager of Sunset Foods and spokesperson for the downtown Merchants Association. "The event offers an opportunity for residents and visitors to discover all of the unique

businesses that we have here. Many have no idea that Sunset now has a café and grill or are aware of the knitting studio across the street."

Participating store owners say they appreciate the festive atmosphere and enjoy the opportunity to meet new customers. Lynette Gilbert, Three Bags Full Knitting Studio, comments that people who aren't current customers often wander in to her store to learn more about the craft and end up becoming customers.

Sidewalk Sale Cont. pg. 3

A Message from the Chamber President



Summer is my favorite time of year. And the best part of the season can be found right here in our own backyard. Our beautiful parks and neighborhoods come alive with art and the sounds of music, our streets become

parade routes, everyone flocks to our golf courses and pools, and Northbrook Days fills Village Green Park for five days. Whether it's enjoying a cocktail on a restaurant patio, listening to a concert in the park, or cheering on the participants in the Fourth of July parade, our sense of community deepens this time of year.

Already we've had a lot to celebrate this summer with all the attention on the 30th anniversary of the John Hughes movie *Ferris Bueller's Day Off*. Having grown up in Northbrook, Hughes featured many community landmarks in the movie. Last month busloads of dedicated Hughes fans visited Northbrook, anxious to see all of the sights -- everything from the iconic water tower to the high school to neighborhood scenes. To provide a lasting tribute to the legendary filmmaker, the Chamber partnered with the Village of

Northbrook, the Historical Society and the Northbrook Public Library to install a bench overlooking the water tower. In addition, families were treated to a free showing of the movie beneath the stars in Village Green Park.

So whether it's recognizing an iconic local filmmaker, or luring visitors to our Sidewalk Sale, anytime we can bring people into our community our businesses benefit.

Summer provides the Chamber with additional opportunities to demonstrate our commitment to the well being of Northbrook. At our upcoming After Hours at Northbrook Days, we will once again present the Civic Foundation with a \$2,000 donation to support their scholarship fund. And again this year, we are organizing an event to package 40,000 pasta meals to assist our neighbors in need. During the event, we will once again make a financial contribution to the Northfield Food Pantry to help fill their shelves.

This summer, whether you are able to attend a Chamber event or not, I encourage you to get out and enjoy as many activities as possible. Check out the summer events listed in this newsletter, or pull out the calendar of events in the Community Guide. Bring a friend or colleague along and discover just how much Northbrook has to offer.

Sales Tax Sharing Cont. from pg. 1

purchase. "This dealership is well known and has an excellent reputation," commented Trustee Michael Scolaro at the Village Board meeting. The proposed rebate agreement passed unanimously.

Last year the one-story 94,227 square foot building on the 3.42 acre site was rezoned to the ICS Industrial and Commercial Services District, which allows motor vehicle dealerships as a permitted use. The new showroom will be three times the size of the Warrenville location with the ability to show up to 400 cars.

Ultimo spokesperson Joseph Ghaben informed the Village that in addition to the \$2.35 million to purchase the property, it plans to invest around \$1 million to repair and improve the site, which would include constructing a glass store-front along Holste Road, installing LED lighting, resealing all the floors, repairing

the roof and HVAC systems, landscaping the property and other improvements.

After touring the building several years ago, the Industrial and Commercial Development Commission (ICDC) identified the facility as a potential site for the Cook County Class 6b tax relief program. Given its relatively low ceiling heights, its less than desirable truck dock configurations, and limited number of parking spaces for a manufacturing use, the building has remained predominantly vacant.

The Village previously entered into a sales tax rebate sharing agreement with Foley Cadillac in 2003 to help with expansion and site improvement. The maximum amount to be rebated is \$4 million.

Ultimo estimates it could begin operations at the Northbrook location in December.

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Sidewalk Sale Cont. from pg. 1

Similarly, Liz Dunton with Juniper says that a number of customers discover the store for the first time through the Sidewalk Sale. "We always meet new customers from all over the North Shore, and they end up becoming regulars." She praised the event as always very well promoted with publicity throughout the North Shore to attract new attendees.

Organizer Marie Junkmann offers

fun incentives for attendees, including a \$500 raffle prize given out each day. She also puts together a makeover promotion for one person, selected by a panel of retailers.

Area non-profits also use the event to increase their profiles. Thanks to a partnership with one of her staff with the inner city school Lawndale Prep,

Gilbert plans to allow the students to set up a display to sell their knitting creations, giving them some business experience. Other social service groups that will be showcased include Hunger Resources, Special Olympics and the Cub Scouts.

For more information call (847)398-6488 or visit www.northbrooknine.com

Other Summer Fun in Downtown Northbrook

Fourth of July

Activities include Rotary's pancake breakfast at Village Green Park and Rubber Ducky Race, Liberty Loop 5K, Liberty Lap Fun Run, mile-long parade and spectacular fireworks. www.northbrook4thofjuly.com

Art in the Park: A Fine Arts Festival

Saturday, July 16, 10:00 a.m. – 5:00 p.m.

Sunday, July 17, 10:00 a.m. – 4:00 p.m.

Northbrook's Village Green walkways will be lined with displays of the works of over 70 talented artists from across the country. www.northbrookarts.org

Park Fest Music Concerts

June 7 - July 19 (Tuesdays)

The Park District will host free outdoor concerts Tuesday evenings at the gazebo on the Village Green. Bring your lawn chairs and blankets. Food service begins at 6:00 p.m. and concerts begin at 7:00 p.m.. www.nbparks.org.

Northbrook Days Festival

Wednesday, August 3 - Sunday, August 7

With the theme "Around the World with Northbrook Days," paying tribute to the summer Olympics, Village Green Park will rock with non-stop entertainment and family fun the first week of August. A variety of live music, lots of traditional festival food items, games, and 17 carnival rides will provide fun for all ages. The Grand Prize, sponsored by Fields Auto Group features the choice of a new car worth up to \$25,000 or \$20,000 in cash. Raffle prize drawings for numerous other prizes are also held every night of the festival.

The main stage, located in the baseball outfield close to Shermer Road, will feature Northern Illinois country band Bella Cain at 8:00 p.m. on Wednesday night to kickoff the event. Modern Day Romeos, a unique high energy rock band, will play Thursday at 8:00 p.m. More party rock and pop will be on stage with Hello Weekend on Friday, from 8:30 – 10:30 p.m. Chicago festival favorite Mr. Blotto performs on Saturday night from 8:30 – 10:30 p.m. featuring Americana jam music. Closing out the weekend will be Eagles tribute band Heartache Tonight,

Northbrook Days Cont. to pg. 4

Retired Executives Share Wealth of Knowledge with Entrepreneurs

With new businesses started every minute in the US, many entrepreneurs and individuals initially turn to the Internet for advice. But nothing can replace learning firsthand from seasoned business executives, who know the steps to success. SCORE, an affiliate of the Small Business Administration (SBA), taps into the valuable human resource of retired business professionals, who are willing to share their knowledge free of charge with budding entrepreneurs.

Two of Chicago's 120 SCORE mentors are available on alternate Wednesdays at the Northbrook Chamber office to meet with individuals who are thinking of starting or need advice on growing their business. Retired executives Bob Davis and Boyd Harman each bring a wealth of experience to the table and are prepared to help individuals analyze their business concept and map the steps to get the business up and running.

With a combined 40 years of experience

in the areas of procurement merchandising and operations, Davis served over 16 years as the Director of Purchasing for Canteen Corporation, a vending company. For 17 years he served as Director of Grocery for Topco Associates, a \$13 billion company where he was responsible for over \$200

million a year in private label manufactured food products for the retail supermarket trade.

Harman has 45 years experience

in business working for four different companies; 28 years in corporate financial analysis, including extensive international experience. Harman worked for Bell & Howell for 25 years before moving over to a career in banking. He worked for Societe Generale for 15 years, where he had numerous overseas assignments living in England, Canada, Japan, Brazil and Australia.

Both Davis and Harman agree that it's important for their clients to understand how to go from conceptualizing a

Retired Executives Cont. to pg. 4



Business Expo Cont. from pg. 1

a better understanding of a product or service that can improve your business efficiency. Harley Korman, Korman Lederer & Associates comments, "Scott Bosley with Ensol Energy and I had spoken many times at Chamber After Hours and on the phone. It wasn't until I saw his demonstration at the Expo that I truly understood how his products could make our buildings more energy efficient and affordable to operate. This is not the first time that I've picked up on something at the Expo that has helped me to run my business. Spending a couple of hours at the event has always proven to be worth my time."

New connections always happen at the Expo. Last year the owners of Juniper Boutique stopped to talk with Ron Goldblatt, NorthShore Loyalty, where they learned more about his mobile marketing program that is especially beneficial for retail businesses. They were looking to enhance their current online marketing efforts beyond Facebook and e-mail. Ron went on to develop a complete mobile solution for Juniper, including a loyalty program with messaging for specific events and incentive during slower periods.

"So much of the Expo is visual which is ideal for my business" comments Lise Schleicher, BasketWorks. Attendees are drawn to her display - even people she knows from other networking events - who are curious about her baskets. "Every year people place orders with me at the Expo

-- it's just a terrific way for people to really understand your product line." The event is open to the public and is expected to attract hundreds of professionals from area communities. To RSVP, return the Sign Up Sheet or call (847)513-6361.

A partial list of exhibitors includes:

Expo Exhibitors

- 1818 Fine Men's Salons
- 22nd Century Media
- Align Wellness Center
- Arden Courts Memory Care Community
- Baird & Warner
- BasketWorks
- Bath Planet
- Bright Horizons Family Solutions
- Center for Discovery
- Chaos Tamers Professional Organizing
- Chicago's North Shore Convention and Visitors Bureau
- Chiro One Wellness Center
- Costco Wholesale
- Dold For Congress
- The Dolins Group
- Elisco Design Architects LLC
- ENSOL Energy Management Solutions
- First Bank of Highland Park
- Glenview Bank & Trust
- Global Vision USA
- Halo Laser & Aesthetic Medicine
- Hilton Chicago Northbrook
- HTML Global
- Inside Chicago

- JJB Educational Consulting
- Johnny's Kitchen & Tap
- Junk King
- Lewis Floor & Home
- Maggiano's
- Marcello's
- Noodles and Company
- North Suburban YMCA
- Northbrook Bank & Trust Company
- Northbrook Public Library
- NorthShore Loyalty
- Phil Kuhn/Executive Risk Management, Ltd.
- Pinstripes, Inc.
- Premier Custom Homes, Ltd.
- Red's Garden Center Inc.
- Renewal by Andersen
- Ruth's Chris Steak House
- Senior Helpers
- Sheraton Chicago Northbrook
- State Rep. Elaine Nekritz
- State Rep. Laura Fine
- Toffee Break Desserts
- United Services by Permaco, Inc.
- Village of Northbrook
- Whitehall of Deerfield

Few exhibit spaces available.

Cost to be an exhibitor is \$275 and includes a skirted table for displays, promotional postcards to invite prospective clients, listing in all ads and signage at the event. To reserve an exhibit space, call Tami Olsen at (847)513-6003. Space is limited. Sign-ups are on a first come, first served basis.

Retired Executives Cont. from pg. 3

business idea to evaluating whether or not it has value, particularly if they need funding. Harman advises all clients to have a written, flexible business plan. "A Business Plan helps most clients dig down to the basics and makes them realize what they don't know," comments Davis. Tapping into their own extensive experience and the wealth of SCORE resources, they guide individuals through the process of developing a business plan.

Both counselors help their clients "flesh out" their ideas and point them in the right direction, or in some cases allow them to come to the conclusion that perhaps their idea is not a sound one at the time. "In addition, we can direct them

to additional information on websites as well as SCORE resources that may help them" comments Davis. Through workshops and meetings offered by SCORE, the mentors keep themselves up to date on best business practices as well as the latest in technology.

"We have a broad knowledge of many different areas," comments Davis. "However, business problems are business problems and are not really all that unique." The counselors provide a sounding board and always encourage their clients to make appointments for follow up.

For more information on SCORE, or to read more about many of their success stories, visit www.scorechicago.org

Northbrook Days Cont. from pg. 3

6:45 – 8:45 p.m.

Beer and wine will be available in the area closest to the main stage anytime the festival is open. The 40 foot by 40 foot tent will also be available for private parties. Bocce ball will be located near the tent with a tournament at 2:00 p.m. Sunday.

For more information, including a map of the festival, list of sponsors, complete list of all musical performances and information on raffle prizes and ride promotions, visit www.northbrookdays.com. The event is the Civic Foundation's biggest fundraiser of the year, with all proceeds given directly back into the community in the form of scholarships and grants to non-profit and social organizations.

House 406 in downtown Northbrook is now open for lunch Tuesday through Saturday from 11:00 a.m. - 1:30 p.m. The menu includes a selection of lunch fare, including sandwiches and salads as well as a kids menu. Weather permitting, seating is available on the outdoor patio.

Weedman is offering two promotions on its Facebook page: facebook.com/WeedManUSA. Sports teams can post a picture to their page for a chance to win \$1,000, \$3,000 or 5,000 and a hydration kit; the "Weediest Lawn" competition will award a free year of lawn care to the person whose weediest lawn gets the most "likes."

Learn more about how to adapt to your garden's specific growing conditions, including light, water, soil, etc. at a "Size up Your Site" seminar at **Red's Garden Center** on Saturday, July 9 at 2:00 p.m. No charge to attend but preregistration is required. Call (847)272-1209 or e-mail reds@redsgardencenters.com.

Help support the **Heartland Animal Shelter** by participating in the "Walk of Love" on Saturday, July 16, 9:30 a.m. at Blue Star Memorial Forest Preserve in Glenview. Dogs are welcome to accompany their owners on the leisurely 2k walk. Cost is \$25 in advance/\$30 at the event; Register online at www.heartlandanimalshelter.net

Donate your gently used, unwanted household items, including housewares, kitchen items, toys, sporting goods and furniture to the **Youth Services of Glenview/Northbrook** Rummage Sale. Items will be accepted starting Monday, July 18 through Friday, August 12 at the Glenview location. For more information visit www.ysgn.org or call (847)724-2620.

UL recently announced that it will be the 2016 International Crown tournament sponsor this year. The event, held at the Merit Club in Gurnee, will feature top women golfers from eight countries starting Tuesday, July 19 through Sunday, July 24. For more information, or to obtain tickets, visit www.ulcrown.com.

At the recent Business After Hours at Metro Self Storage, CEO Blair Nagel (center) cuts the ribbon to officially open the new Northbrook location. Joining him were Village President Sandy Frum,(r) as well as Metro staffers, Chamber members and other guests. Attendees enjoyed learning more about the 120,000 square foot three story state-of-the-art, climate controlled facility and its numerous amenities.



Kris Ruben, **Ruben and Goldberg** and Marcia Franklin, **Greenswag & Associates** will speak at a free "College Send-Off" program on Monday, July 25, 7:00-8:30 p.m. at the Northbrook Public Library. Their presentation will include information about the importance of students having a Health Care Power of Attorney. Refreshments will be served.

The "Journey of Hope" bike team for The Ability Experience will make its annual visit to the **North Suburban YMCA** on Tuesday, July 26. The visit is a stopover in the team's 4,000 cross-country bike ride to raise awareness and funds for children with special needs. For more information, visit www.nsymca.org or call (847) 272 7250.

Bankcard Analytics LLC is now a Microsoft Cloud Partner offering new, flexible, solutions for businesses on all of their devices. The service allows businesses to use technology to reduce costs, protect data, do business anywhere and connect with customers to build long-term relationships. For more information call (847) 722-4972.

Congratulations to Rich Rivkin, **Saf-T-Gard** who was recently installed as Rotary District 6440 governor for the year 2016-2017. In his position he will coordinate the community and international service projects of the District, which includes 70 Rotary clubs in northeastern Illinois. Rivkin will also help organize new Rotary clubs

and strengthen existing ones. **JCC Chicago - Bernard Weinger Northbrook** will be part of a new community partnership with Northbrook Court. Some of the free, fun events they will offer will include complimentary workout classes, live music, craft stations and other activities. Visit www.jccchicago.org for more information.

In addition to the first Tuesday of the month, the **Village of Northbrook** now offers electronics recycling on the first Saturday of the month from 9 a.m. to noon at the fleet maintenance garage behind the Village Hall. For a list of acceptable items, click the recycling link on www.northbrook.il.us.

Summer is a challenging time of year for families who use the services of The **Northfield Township Food Pantry**. Financial donations are especially needed to help purchase food staples including milk, bread, cereal and more for the 690 families from Glenview, Northbrook and Northfield. Visit www.northfieldtownship.com or call (847)724-8300 to make a donation.

The **American Cancer Society's** Making Strides Against Breast Cancer North Shore will hold its kick-off celebration on Thursday, August 4 at Skokie Hospital from 5:30PM to 7:30 p.m. To RSVP, e-mail [Stephanie.shinn@cancer.org](mailto:shinn@cancer.org). As a reminder, the 2016 walk will be held on Saturday, October 2 at UL in Northbrook. To register for free, please visit www.makingstrideswalk.org/

No Shortage of Fun at Hot, Sunny Golf Outing!

Bright sunshine and 90 degree temperatures set the stage for a day of fun for 170 golfers at this year's Outing held at Sportsman's Country Club. Golfers enjoyed a best ball scramble tournament and skills contests throughout the course sponsored by 52 Chamber members. The day was capped off by an outstanding cocktail hour and dinner at Marcello's.

In addition to the skills contests on every hole, cash prizes were awarded to the top three foursomes for low score. After years of coming close to taking the top spot, the C&D Distributors team came in at 16 under to take the first place. Players included Clark Fideler, Ike Robertson and Dan Singleton from C&D Distributors and JoJo Hebl, Matlin and Associates. With two teams coming in 13 under, a scorecard playoff determined the AA Service Team of Gary Bratko, Bill Del Principe, Shawn Mansfield and John Scullion as the 2nd place winners. Presenting Sponsor Phil Kuhn, Executive Risk Management and his team of Rob Spiro, Windy City Linens, Marty Albert, Albert & Goodman CPAs and Brad Walker, Northbrook Bank & Trust came in third. Ryan Hagan, Korman/Lederer guest, broke John Stenberg's three year winning streak and beat out all of the competition to win the Putting Contest.

Winner of the \$500 Grand Prize raffle was Rick Stecki, guest of Washburn Envelope. The second prize winner of the \$500 gift certificate for Elegance in Meats went to Stephen Barr, Renaissance Chicago North Shore Hotel. Patrick Hannigan, Junk King and Craig Keller, Allstate won tickets to the UL International Crown Golf Tournament. There were over 50 other raffle prizes generously donated by Chamber members.

Many thanks to the sponsors, volunteers and businesses who contributed their time, products and services including Amplivox, Arangold Corp. and the Northbrook Park District.

SAVE THE DATES for AUGUST EVENTS

August Business After Hours*

Wednesday, August 3

5:00 p.m. - 7:00 p.m.

Northbrook Days Beer Garden -Village Green Park

No charge to attend; \$20 guests

Meet at the Beer and Wine Garden at Village Green Park to mix and mingle with Chamber friends and members of the Civic Foundation while celebrating the opening night of Northbrook Days, a five day annual festival that has been a beloved tradition for over 90 years. Enjoy festival favorites including hot dogs, brats, corn and funnel cakes and learn more about the Civic Foundation, and the many ways funds raised by Northbrook Days supports scholarships and local non-profit and social service organizations.*Please note the date is in early August

Meal Packing Event - Thursday, August 25

For the fifth year, the Chamber is once again organizing a meal packing event to help fight hunger along the North Shore. Mark your calendar now and start organizing volunteers from your businesses to participate. The Chamber gratefully acknowledges the Hilton Chicago Northbrook for stepping up to host the project again this year. The goal is to assemble 40,000 individually packaged, nutritious meals that will be distributed to area food pantries. Volunteers are needed for two shifts, one at lunch and a second afternoon shift at 4:30 p.m. Sign up and additional information will be included in the August newsletter. The event is sponsored by the Chamber as a way for its members to give back to the community. To make it possible to pack even more meals, Chamber members can make additional contributions.

Monthly Networking EVENTS

First Friday Networking Breakfast

Friday, July 1

7:00 - 9:00 a.m.

Chamber Office

\$10 members, \$20 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

SOHO (Small Office/Home Office) Roundtable

Wednesday, July 13

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, the latest trends, marketing tips and technology.

Women's Networking Luncheon

(with DBR Chamber)

Thursday, July 21

11:30 a.m. - 1:00 p.m.

Marriott Suites Deerfield

2 Parkway North Deerfield

\$19 for members before July 20,

\$25 for guests and members after July 20

The DBR and Northbrook Chamber invite professional women to attend this informal lunch for thought provoking conversation, an opportunity to build new relationships, share resources and make new connections over a delicious lunch. There will also be a structured networking program for all attendees. Bring plenty of business cards to network and for raffle prizes.

Bright sunny skies paved the way for this year's Golf Outing at Sportsman's Country Club, with plenty of contests, raffle prizes, and friendly competition!



1. Jordan Schmidt, Schmidt Financial Group (far r) and his guests **2.** Stephen Barr, Renaissance Hotel; Bob Caldwell, Northshore FamilyCare, Tensley Garris, Northbrook Chamber and Gaston Rojas, Renaissance **3.** Gus Gusman and Board Chair Ashley Delaney, Whitehall of Deerfield, checked on golfers **4.** On her way to victory, JoJo Hebl, Matlin and Associates pauses with Jean Streeter, Chamber staff **5.** Mary Bowler, Wags on Willow, Alan Karzen, Karzen Restoration, Elizabeth Fritz, 22nd Century Media and Dick Hochschild, American Weathermakers **6.** Gerard Ianuzzelli, Des Plaines Office Equipment **7.** Steve Margis, UL (l) and his guests **8.** Presenting Sponsor Phil Kuhn, Executive Risk Management (c) and his team Brad Walker, Northbrook Bank & Trust (l) and Marty Albert, Albert and Goodman (r) **9.** Peter Balyeat, Korman/ Lederer (l) with his guests Felix Gaytan and Ryan Hagan, winner of the Putting Contest.

CALENDAR OF EVENTS					JULY 2016
Mon	Tue	Wed	Thu	Fri	
27 Legislative Luncheon 11:45 a.m. - 1:30 p.m. Crowne Plaza Chicago Northbrook	28	29	30	1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office	
4 Chamber Office Closed in Observance of Independence Day	5	6	7	8	
11	12	13 Small Office/ Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	14	15	
18	19	20	21 Women's Networking Lunch 11:30 a.m. - 1:00 p.m. Marriott Suites Deerfield	22	
25 BUSINESS EXPO 5:00 - 7:30 p.m. Hilton Chicago Northbrook	26	27	28	29	



**SUMMER
HOT DEALS**

American Weathermakers

\$50 off new air conditioning system
\$105 air conditioning system tune up
Valid: Through Aug. 31

Crossroads Soft Cloth Car Wash

\$14.95 - \$39.95 monthly unlimited car washes
Valid: Through Aug. 31

Dairy Queen

\$3 off \$10 purchase
Valid: Through Aug. 31

Duxler Complete Auto Care

\$19.95 oil change
Valid: Through Sept. 30

Exact Blade

\$40 credit towards any sharpening service
Valid: Through Oct. 30

Five Seasons Sports Club

Free 3 day pass for camp parents
Valid: Through Aug. 31

Metro Self Storage

50% off first 3 months rent
Valid: Through Sept. 30

North Suburban YMCA

Free one week pass
Valid: Through Sept. 30

Restrictions may apply. For more details & special offers go to northbrookchamber.org