



# NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

JULY 2017

## Discover New Products and Services at the Business Expo



### BUSINESS EXPO & AFTER HOURS

Monday, July 24, 5:00 p.m.  
Hilton Chicago Northbrook

Sponsored by



Learn more about the latest business innovations, find answers to current workplace challenges and network with peers and a wide variety of vendors at this year's Business Expo and After Hours.

More than 60 exhibitors from the Northbrook, Glenview and the Deerfield Bannockburn Riverwoods (DBR) Chambers will showcase their products and services with interactive displays, and in-depth information, making the event interesting and fun for all.

In the convenience of one setting, attendees will have an opportunity to sample products, taste restaurant fare, see live demonstrations, and even get

professional advice. It is also a convenient way to meet the owners and managers of prominent area businesses without the formality of a scheduled appointment.

A number of exhibitors will offer the latest in home and business improvement. Showcasing their expertise and 70 years experience, Indak Lighting's display will demonstrate the efficiencies of LED lighting. Company representative Jim Riley adds that they will have a handout explaining the types of lighting that could specifically benefit various types of businesses.

There will be numerous exhibitors offering health and fitness services. Orangetheory will demonstrate how their water rower can be incorporated into a workout. They will also be giving out stress balls, fitness bags and offering a chance to win a free month or free week workout.

Restaurants are always popular exhibitors with many showcasing their classic menu items as well as catering  
*Business Expo Cont. to pg. 4*

## Northbrook Opts Out of County Employment Ordinances

Citing the unfair, competitive disadvantage it would create for Northbrook businesses, and in light of the increasing financial uncertainties with the state that puts pressure on local municipalities, Northbrook Village Trustees voted last month to opt out of two Cook County employment mandates. One would have imposed a multi-year minimum wage increase starting at \$10 an hour this summer and increasing \$1 every year to \$13 an hour by 2020 with yearly increases thereafter tied to the CPI. The other would require employers to provide for paid sick leave for all employees. With the vote, Northbrook joined 18 other communities in Cook County, including nearby Glenview and Wheeling, who used home rule authority to opt out of the mandates which otherwise would have gone into effect this month.

After listening to two and a half hours of comments from over 50 individuals, including business owners, residents and community activists, the Trustees voted 6-1 to opt out of the minimum wage mandate, and 6-2 to opt out of the paid sick leave proposal. Trustees agreed with the Chamber's position that the mandates would place an undue burden on local businesses, and that the matter should be handled by the state, creating a level playing field for everyone.

As a powerful illustration, Trustee Muriel Collison held up a map showing Northbrook isolated from nearby surrounding communities that already opted out of the ordinance. Disagreeing with many vocal supporters of the mandate on the grounds that it would not adversely impact businesses, she stated, "This is not an even playing field" adding that eventually increasing the minimum wage \$5 an hour higher than surrounding communities that opted out as well as Lake County "absolutely will make a difference and is not a small cost to our

*Northbrook Opts Out Cont. to pg. 2*

### IN THIS ISSUE

**PAGE 3**  
Sidewalk Sale Boost Awareness of Downtown Northbrook

**PAGE 3**  
Northbrook Days Festival Enlivens Downtown August 2 - 6

**PAGE 4**  
State Take Action on Minimum Wage, Paid Sick Leave

**PAGE 6**  
No Shortage of Fun at Hot, Sunny Golf Outing

## A Message from the Chamber President



Last month the Village of Northbrook took up one of the most hotly debated topics of our times -- the minimum wage. I'd like to commend the Village Trustees for conducting a very orderly and fair public forum for all sides to present their points of view on the Cook County minimum wage and paid sick leave ordinances (see page 1) and for reading hundreds of pages of written comments. Trustees all admitted there were compelling arguments on all sides and that the vote was difficult. While we may differ in our perspectives, the bottom line is that we all care about our community and about having a healthy workplace where workers are treated fairly.

The Chamber took early action on the mandates by writing to the Village leaders late last year, requesting that the Village opt out of the County Ordinances, arguing that the matter would be best handled at the state level. It's important to remember that our position was not to argue about the rate of the minimum wage itself. But rather, Village leaders should be aware that implementing employment mandates at the County level is disruptive to our businesses, putting them at a distinct disadvantage not only to their competitors right across the street in Lake County, but with the 18 neighboring communities who voted to opt out.

**Northbrook Opts Out Cont. from pg. 1** businesses." She stated "We have to protect our tax base," noting that the ordinance was basically "shoved at us" without the ability to make amendments or adopt in a different form.

Trustee Bob Israel agreed that the minimum wage mandate treated Northbrook unfairly. In addition, he said "The paid sick leave ordinance is unbelievably difficult to deal with as a business operation."

While sympathetic to the impassioned comments about the need to pay workers fairly, Trustee Ciesla reminded everyone that the Village continues to face threats from Springfield, including a proposed property tax freeze and the loss of local sales tax to the Internet. Any business looking long-term at staying in Northbrook would weigh the impact of the wage increase as too much to bear. "I'm afraid Northbrook will be a place where businesses won't come," she said.

I am grateful to the Trustees for listening to the testimony of so many of our businesses who spoke candidly about the impact of these ordinances. These businesses - whether smaller retailers or our larger manufacturers-- have invested in our community and care about their workers. They could not exist without them. Most feel their employees are an extension of their families and want to do right by them. Far from being "greedy millionaires" as some characterized them at the meeting, our businesses are fighting for their livelihood. Faced with sizable financial challenges, they feared that their options would be devastating -- to be forced to cut back their staff or possibly even move out of Northbrook, as passing along the cost increases to their customers was not a viable option, nor would absorbing such a steep cost be possible.

I appreciate the courage of all of our businesses who either wrote letters, spoke up at the Village meeting, or just showed up as a sign of support. It's not easy to put yourself front and center of such a heated debate and to speak forthrightly about such an emotionally charged issue. Their comments and honest assessment of their experiences made a decided difference in the outcome. The debate is now heating up at the state level, which we will continue to monitor. On a lighter note -- It's been a great summer so far. On the heels of our terrific Golf Outing, I now look forward to seeing everyone at the Expo!

At the meeting, a number of Chamber members representing businesses of all sizes -- manufacturers to smaller retailers -- spoke candidly about the impact of the mandates. Two board members pointed out the significant financial hardship the mandates would place on the North Suburban YMCA. With 63% of the Y's budget in personnel related expense, an increase in the minimum wage will have a "spillover effect" on virtually the entire staff as the pay scale would shift upwards. For the Fiscal Year starting in September through August 2018, the increase in the Y's total payroll would rise \$135,900. In its statement, the Y pointed out that each additional fiscal year in which the wage would go up \$1, "our payroll will go up a minimum of \$80,000 for the current 207 employees, before even contemplating any merit raises (if we could afford it.)"

*Northbrook Opts Out Cont. to pg. 4*

## BOARD OF DIRECTORS

**Glenn Weintraub - Chair**  
AA Service Co.

**Ashley Delaney - Past Chair**  
Whitehall of Deerfield

**Marty Albert - Treasurer**  
Albert & Goodman C.P.A.s

### DIRECTORS

**Holly Allgauer - Cir**  
Hilton Chicago Northbrook

**Kristin Anunson**  
Northbrook Court

**Peter Balyeatt**  
Korman Lederer & Associates

**Stephen Barr**  
Renaissance Chicago North Shore Hotel

**Robert Caldwell**  
Hallmark Homecare

**Hania Fuschetto**  
Glenbrook Hospital

**Gregg Gerstin**  
Align Wellness

**Kristen Gorenberg**  
Ruben & Goldberg

**Paul Kaufmann**  
Shred Spot

**James King**  
Northbrook Bank & Trust Co

**Jim Lazar**  
Marcello's

**Richard Leopold**  
Rightech Fabrications

**Julie Lerman**  
The Franklin Law Group

**Steve Margis**  
UL

**Allison Mengarelli**  
The Book Bin

**Michael Nortman**  
Morningside Crossroads Partners

**Neil Warnygora**  
Covenant Village of Northbrook

**Tom Washburn**  
Washburn Envelope

### STAFF

**Jenee Collin**  
Administrative Assistant

**Tensley Garris**  
President

**Tami Olsen**  
Programs & Events Manager

**Kathi Quinn**  
Membership & Marketing Director

**Jean Streeter**  
Office & Communications Manager



**NORTHBROOK CHAMBER**  
of commerce & industry

2002 Walters Avenue, Northbrook, IL 60062

847.498.5555 | Tel  
847.498.5510 | Fax

info@northbrookchamber.org  
www.northbrookchamber.org

## Sidewalk Sale Days Helps Boost Awareness of Northbrook's Downtown

Northbrook's downtown will come alive on Friday and Saturday, July 7-8 when store owners will fill the parking lots with merchandise for sale. From 9 a.m. until 3 p.m. shoppers are invited to take advantage of the many bargains.

The two day annual event is ideal for businesses who want to gain exposure to new customers, and dispose of excess inventory, according to organizer Marie Junkman.

"The annual Sidewalk Sale offers a fun way to draw people into the downtown," comments Bruce Gonzalez, Sunset Foods, spokesperson for the downtown Merchants Association, adding that the event allows shoppers an opportunity to discover all of the unique businesses in the downtown. "Many have no idea that we have a café and grill in our store or an independent book store or a boutique such as la de da! right across the street."

Participating store owners say they appreciate the opportunity to meet new



customers that may be coming to the Downtown for the first time. Lynette Gilbert, Three Bags Full, comments that generally only knitters come into her store but at the Sidewalk Sale a different crowd is introduced to her products. Ali Mengeralli, Book Bin, adds that the Sidewalk Sale offers a lot of fun for customers looking for a bargain. In addition to offering 50% off books, she also displays other reading

accessories such as lights and bookmarks that people might not be aware are sold in her store.

Along with the downtown stores, over 30 outside vendors will participate including not-for-profit organizations including Special Olympics, Hunger Resources, Boy Scouts, and the Northbrook Library.

Junkman also offers fun incentives for attendees, including a \$500 raffle prize given out each day. She also puts together a makeover promotion for one person, selected by a panel of retailers.

For information call (847)398-6488 or visit [www.northbrooknine.com](http://www.northbrooknine.com) or Facebook page [Facebook/Northbrook Sidewalk Sales](https://www.facebook.com/NorthbrookSidewalkSales)

### Other Summer Fun in Northbrook

#### Fourth of July

Activities include Rotary's pancake breakfast at Village Green Park and Rubber Ducky Race, Liberty Loop 5K, Liberty Lap Fun Run, mini-golf tournament, mile-long parade and spectacular fireworks. [www.northbrook4thofjuly.com](http://www.northbrook4thofjuly.com)

#### Tuesdays in the Park Summer Concerts June 6 - July 25 (Tuesday evenings)

The Northbrook Park District hosts free music concerts Tuesday evenings at the gazebo on the Village Green. Bring your lawn chairs and blankets. Food service begins at 6:00 p.m., concerts at 7:00 p.m. [www.nbparks.org](http://www.nbparks.org).

#### Thursday Night Bike Races Through Sept. 7

Top cyclists from around the Midwest compete at Ed Rudolph Velodrome, on the only short, banked track for official bike racing in Illinois. Races are 6:45 - 10:00 p.m. [www.northbrookvelodrome.org](http://www.northbrookvelodrome.org)

## Northbrook Days Festival Enlivens Downtown August 2 - 6

Village Green Park will be rocking with non-stop entertainment and family fun the first week of August as the Village's iconic festival Northbrook Days gets underway. There will be a variety of live music for all tastes, lots of traditional festival food items provided by Civic as well as local restaurants, along with games and carnival rides for all ages. The annual festival raffle offers a chance to win \$20,000 in cash along with over 100 other prizes.

Country band Hillbilly Rock Starz will kick off the festivities on the main stage, 8:00 p.m. on Wednesday night. Thursday will feature retro band Dick Diamond and the Dusters, playing retro dance music at 8:00 p.m. Chicago festival favorite Mr. Blotto performs on Friday night, 8:30 p.m. featuring Americana jam music. Headliner Tributosaurus, billed as a "Talking Heads" band plays Saturday night starting at 8:30 p.m. Closing out the weekend will be a Joe

Cocker tribute band, 6:45 - 8:45 p.m.

New this year is a "Dunk a Northbrook Celebrity" dunk tank on Saturday from noon to 5:00 p.m. with a chance to dunk a notable Northbrook personality.

Beer and wine will be available in the area closest to the main stage in the ball field anytime the festival is open. Bocce ball will be located near the tent with a tournament at 2:00 p.m. Sunday.

For more information, including a map of the festival, a list of performances and ride promotions, visit [www.northbrookdays.com](http://www.northbrookdays.com). The Facebook page at [www.Facebook.com/NorthbrookDays](https://www.facebook.com/NorthbrookDays) will feature daily news and weather updates.

The event is the Civic Foundation's biggest fundraiser of the year with all proceeds given directly back into the community in the form of need-based scholarships and grants to non-profit and social organizations.



## Business Expo Cont. from pg. 1

services. State and Main will be offering tastings of their “mainburger” along with their signature jalapeno mac' n cheese and “State Street tacos.” Stop by Ruth’s Chris to try out their sweet potato tartlets.

Other exhibitors will include specialty businesses. Guests stopping by Rover’s Place will learn more about canine daycare, boarding, and grooming services. Anyone who visits their display is invited to fill out a form for the chance to win a daycare package or boarding stay for their dog. They will also be giving out free bags, chip clips, and flashlight key chains.

In addition, businesses will showcase their expertise in the areas of travel, consumer services, senior services, financial planning, home improvement, and hospitality.

The event is free and open to the public and is expected to attract hundreds of professionals and residents from area communities. To RSVP, return the Sign Up Sheet or call (847)513-6361.

## A partial list of exhibitors includes:

- 22nd Century Media
- Alan Karzen Restoration
- AMLI Deerfield
- ARC Homecare and Nursing Professionals

- Aspiration Catalyst
- BasketWorks
- Brandel Health and Rehab
- Bright Horizons at Northbrook
- Chicago's North Shore Convention & Visitors Bureau
- Chiro One Wellness Center
- College Nannies Sitters & Tutors
- Costco Wholesale
- CRC Concrete Raising & Repair
- Delta Hotels by Marriott Chicago North Shore
- Dream Image Press, LLC
- Elements Massage
- Elisco Design Architects LLC
- Emerald Place
- Farmers Insurance - The Slavin Agency
- First Bank of Highland Park
- First Choice Coffee Service
- Gail's Brownies
- Greenhouse
- Hilton Chicago Northbrook
- Home Instead Senior Care
- HTML Global
- Indak Lighting
- Johnny's Kitchen & Tap
- Junk King
- Lewis Floor & Home
- Marcello's

- Metro Self Storage
- Money Mailer
- North Suburban YMCA
- Northbrook Bank & Trust Company
- Northbrook Public Library
- Orangetheory Fitness
- Rover's Place
- Ruth's Chris Steak House
- SCORE
- ShelfGenie
- Shred Spot
- State & Main Kitchen and Bar
- State Representative Elaine Nekritz
- State Representative Laura Fine
- The Dolins Group
- The Spaniak Team
- Travel 100 Group
- United Services of Permaco
- Whitehall of Deerfield

## Exhibit Space Almost Sold Out!

A few exhibit spaces are still available. Cost is \$300 and includes a 6' table, promotional postcards to invite prospective clients, and listing in newspaper ads. To reserve an exhibit space, call Tami Olsen at (847)513-6003. Space is limited and sells out every year! Sign-ups are on a first come, first served basis.

## Northbrook Opts Out Cont. from pg. 3

Brian and Gregg Panek, Panek Precision commented the mandates would be detrimental to not only their manufacturing business but many others in Sky Harbor Business Park. The Paid Sick Leave alone would add \$150,000 to their bottom line as well as lost production time of 7,000 hours every year they said. Stating that all of their 185 employees are paid above the current minimum wage and receive other benefits, the proposed wage hike “will have a tidal wave effect on all wages going forward,” with unplanned costs of \$350,000 per year, putting them at a disadvantage not only with nearby counties, but with domestic competitors with more favorable business conditions and in the global market where competitors receive government subsidies.

Several senior care businesses pointed out that they are already highly regulated by the Dept. of Public Health and that the mandates would have a devastating effect on seniors. “The alternative is to provide less care, no care, or unlicensed care,” pointed

out Bob Caldwell, Hallmark Homecare. Bob Tucker, Senior Helpers concurred. With nearly all of his clients on a fixed income, many already are unable to afford needed services. He predicted that they will go without the help they need, others will employ individuals with no training or background screening.

Jennifer Lawrence and Liz Dunton with Juniper Boutique said the mandates would likely hurt retailers the most since they provide entry-level jobs for people new to the workforce. With salaries accounting for their biggest expense, they expressed concerns about competing against other boutiques in neighboring communities without the mandates. They highlighted the value of providing students with work experience and responsibility, but speculated they would be forced to cut out those positions.

A video of the entire board meeting and all of the comments can be found at [www.northbrook.il.us](http://www.northbrook.il.us)

## State Takes Action on Minimum Wage, Paid Sick Leave

Last month a bill that would gradually raise the state’s minimum wage to \$15 an hour passed both the Illinois House and Senate. The bill, which would incrementally increase the state’s minimum wage over the course of five years to \$15 an hour in 2022, passed the House by a vote of 61-53 and the Senate by a 30-23 vote. Governor Bruce Rauner has not indicated whether or not he will veto it. In a prepared statement, Gov. Rauner said he has advocated for increasing the minimum wage “as long as other structural reforms are in place to bring down the regulatory burden on businesses.” In addition, a bill to require a statewide paid sick leave mandate also passed the legislature. The bill is similar but not identical to the City of Chicago and Cook County ordinance. For more information visit [www.irma.org](http://www.irma.org).



The **Village of Northbrook** recently announced that Assistant Director/Economic Development Coordinator David Schoon has accepted the position of Director of Community

Development for the Village of Winnetka, effective this month. David joined the Village staff in 2002 as Senior Planner in the Department of Community Planning and was promoted to his current position in 2006. He has served as the staff contact with the Plan Commission, ICDC, EDC, and Board of Trustees. He was also instrumental working with the Chamber to create and execute the "Live Shop Dine" community marketing campaign that promotes shopping and dining in Northbrook.

**Glenbrook Hospital** offers interpreter services for patients whose preferred language is not English. The services are also available for medical discussions with a patient's personal representative or surrogate decision makers. The certified interpreters are available in person, via a video web camera or by telephone. For more information call (847)570-3185.

Congratulations to Chamber Ambassador Andy Vass, **Boy Scouts of America Northeast Council** who was recently installed as the 2017-18 President of **Rotary Club of Northbrook**. With the motto "Service Above Self," Northbrook Rotary meets every Tuesday to hear presentations and promote local philanthropic efforts.

**Saf-T-Gard** offers special discounts throughout the summer. Now through August 31 enjoy special offers on Sqwincher heat stress solutions. Qualifying orders receive a free double cooler and/or free freezer. Call (800)548-GARD (4273) or visit [www.saftgard.com](http://www.saftgard.com) for more information.

Help support the **Heartland Animal Shelter** by participating in the "Walk of Love" on Saturday, July 22, 9:30 a.m. at Blue Star Memorial Forest Preserve in Glenview. Dogs are welcome to accompany their owners on the leisurely 2k walk. Cost is \$25 in advance/\$30 at the event; Register

*Waterway Carwash managers Mike Bochnia (l) and Brian Halveland (r) welcome Chamber Board Chair Glenn Weintraub and over 100 Chamber members and guests to the After Hours last month. Guests enjoyed hospitality in the spacious showroom and learning more about the ways Waterway provides outstanding service to its customers.*



online at [www.heartlandanimalshelter.net](http://www.heartlandanimalshelter.net)

**Red's Garden Center** will hold a Butterfly Festival the weekend of Saturday, July 15, 10:00 a.m. - 5:00 p.m. and Sunday, July 16, 9:00 a.m. - 1:30 p.m. offering an opportunity to learn more about the fascinating life cycle of butterflies and gardening tips to support them. Call (847)272-1209 or e-mail [reds@redsgardencenter.com](mailto:reds@redsgardencenter.com).

**Youth Services of Glenview/Northbrook** will hold its inaugural Golf Outing on Monday, July 10 at Sunset Ridge Country Club in Northfield. The event features a full day of golf in a scramble format starting at 1:00 p.m. followed by dinner and live auction. Dinner Only tickets and Hole Sponsorships are still available. For more information visit [www.ysgn.org](http://www.ysgn.org) or call (847)724-2620.

The "Journey of Hope" bike team for The Ability Experience will make its annual visit to the **North Suburban YMCA** on Tuesday, July 25, where bikers will participate in a wheelchair football game. The visit is a stopover in the team's 4,000 cross-country ride to raise awareness and funds for children with special needs. For more information, visit [www.nsymca.org](http://www.nsymca.org) or call (847) 272-7250.

Summer is a challenging time of year for families who use the services of The **Northfield Township** Food Pantry. Financial donations are especially needed to help purchase food and grocery store gift cards that are distributed to over 700 families from Glenview, Northbrook and Northfield. Visit [www.northfieldtownship.com](http://www.northfieldtownship.com)

com or call (847)724-8300 to make a donation.

Congratulations to the following Chamber members for their appointments to Village Commissions: Jonathan Carroll, **ADHD & Executive Functioning Coach** for a three year term on the Community Relations Commission and Steven Lewis, **Lewis Floor and Home** and Jennifer Lawrence, **Juniper Boutique** to two year terms on the Industrial and Commercial Development Commission (ICDC).

**SVET** will host a special pre-show reception at Ravinia on Tuesday, August 1, 5:00 p.m. - 8:00 p.m. with complimentary appetizers and cash bar. There will be a VIP tent with the sponsor's promotional tables, food and bar. Use promo code SVET for 20% off Pavilion tickets.

**Duxler Complete Auto Care** is now HEART (Helping Everyone Achieve Reliable Transportation) Certified Auto Care. The name reflects their commitment to family values that is intertwined with their dedication to treating customers with compassion and respect. The three HEART locations will serve as test sites for launching a nationwide franchise organization in 2018.

The **Chicago Botanic Garden** recently opened the Rose Terrace Beer Garden (formerly the Rose Terrace Cafe) which serves beer, wine and light fare. The hours are daily 11:00 a.m. - 9:00 p.m. through Sept. 4. Visit [www.chicagobotanic.org](http://www.chicagobotanic.org) for more information.

## No Shortage of Fun at Hot, Sunny Golf Outing!

Bright sunshine, cloudless skies and perfect temperatures set the stage for a full day of fun for 180 golfers at this year's Golf Outing held at Sportsman's Country Club. Golfers enjoyed a best ball scramble tournament and skills contests through the course sponsored by 43 Chamber members. The day was capped off by lots of camaraderie at the cocktail hour and dinner at Marcello's.

In addition to the skills contests on every hole, cash prizes were awarded to the top three foursomes for low score. After relinquishing the top spot last year, Presenting Sponsor Phil Kuhn's foursome of Gary Colabuono, Moondog; Tyler McNeely, Illinois Casualty and Marty Albert, Albert and Goodman, reclaimed top honors, posting a score of 21 under. At 17 under, the Atlas foursome of John Grant, TJ Przybylski, Mark Russell and Mo Tames took second place. Right behind at 16 under to take third was the Korman/Lederer foursome of Peter Balyeat, Ryan Hagan, Brent Jones and Jon Stensberg, Wilshire Electric.

Jane Woloson, Suncrest Hospice, edged the putt closest to break a three person tie, winning the Putting Contest sponsored by Allstate. All golfers were treated to gift filled hospitality bags sponsored by First Bank of Highland Park.

Winner of the \$500 Grand Prize raffle, sponsored by Align Wellness, was Dave Masters. The second prize winner of a \$500 gift certificate for Elegance in Meats went to Fred Steineman, UPS. Third prize \$150 Morton's certificate went to Denise Dehesus, KGH Consultation and Treatment. There were over 50 additional raffle prizes generously donated by Chamber members.

Many thanks to the sponsors, volunteers and businesses who contributed their time, products and services including Amplivox, Arangold Corp., Brad Baskin Photography, and the Northbrook Park District. For a complete list, please see the Golf insert.

## SAVE THE DATES for AUGUST EVENTS

### August Business After Hours\*

Wednesday, August 2

5:00 p.m. - 7:00 p.m.

Northbrook Days Beer Garden -Village Green Park

No charge to attend; \$20 guests

Meet at the Beer and Wine Garden at Village Green Park to mix and mingle with Chamber friends and members of the Civic Foundation while celebrating the opening night of Northbrook Days, a five day annual festival that has been a beloved tradition for over 90 years. Enjoy festival favorites including hot dogs, brats, corn and funnel cakes and learn more about the Civic Foundation, and the many ways funds raised by Northbrook Days supports scholarships and local non-profit and social service organizations.\*Please note the date is in early August

### Meal Packing Event - Thursday, August 24

For the sixth year, the Chamber is once again organizing a meal packing event to help fight hunger along the North Shore. Mark your calendar now and start organizing volunteers from your businesses to participate. The Chamber gratefully acknowledges the Hilton Chicago Northbrook for stepping up to host the project again this year. The goal is to assemble 40,000 individually packaged, nutritious meals that will be distributed to area food pantries. Volunteers are needed for two shifts, one at lunch and a second afternoon shift at 4:30 p.m. Sign up and additional information will be included in the August newsletter. The event is sponsored by the Chamber as a way for its members to give back to the community. To make it possible to pack even more meals, Chamber members can make additional contributions.

## Monthly Networking EVENTS

### First Friday Networking Breakfast

Friday, July 7

7:00 - 9:00 a.m.

Chamber Office

\$10 members,

\$20 guests payable at the door



Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

### SOHO (Small Office/Home Office) Roundtable

Wednesday, July 12

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, the latest trends, marketing tips and technology.

### Women's Networking Luncheon

(with DBR Chamber)

Thursday, July 20

11:30 a.m. - 1:00 p.m.

Marriott Suites Deerfield

2 Parkway North Deerfield

\$19 for members before July 14,

\$25 for guests and members after July 14

The DBR and Northbrook Chamber invite professional women to attend this informal lunch for thought provoking conversation, an opportunity to build new relationships, share resources and make new connections over a delicious lunch. Bring plenty of business cards to network and for raffle prizes.

Under ideal conditions, 180 golfers enjoyed a fun day at the Chamber's annual Golf Outing and Dinner at Sportsman's Country Club, with plenty of contests, raffle prizes and friendly competition



1. Julie Lerman, Harry Channon, Charles Franklin and Richard Greenswag 2. Tom Lange, Morton's and Nicholas Lange 3. Putting Contest emcee Bob Caldwell, Hallmark Homecare with Chamber President Tensley Garris 4. Bart Koziol, Anup Dulat, Mark Wilkerson and Nate Hilgendorf, Moog 5. Larry Goodman and Jim Lazar, Marcellos's with Brian Chandler and Tom Washburn, Washburn Envelop 6. Ron Bernardi with Chamber staffer Jean Streeer 7. Ricky Jolcover @Properties (r) 8. Steve Margis, UL (r) and his guest

CALENDAR OF EVENTS					JULY 2017				
Mon	Tue	Wed	Thu	Fri	Mon	Tue	Wed	Thu	Fri
3 Chamber Office Closed	4 Chamber Office Closed in observance of Independence Day	5	6	7 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office	10	11	12 Small Office/Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	13 Chamber Board Meeting 7:30 a.m. - 9:00 a.m. Chamber Office	14
17	18	19	20 Women In Business Lunch with DBR Chamber 11:30 a.m. - 1:00 p.m. Marriott Suites Deerfield	21	24 BUSINESS EXPO & After Hours 5:00 p.m. - 7:30 p.m. Hilton Chicago Northbrook 2855 Milwaukee Ave.	25	26	27	28
31	1	2 Business After Hours 5:00 p.m. - 7:00 p.m. Northbrook Days Village Green Park	3	4 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office					



**TRAVEL & LEISURE  
HOT DEALS**

**Chicago Botanic Gardens**

Summer group packages  
Valid: Through Sept. 30

**Courtyard By Marriott Chicago Deerfield**

Chicago Botanic Gardens and Ravinia overnight special  
Valid: Through Sept. 30

**Embassy Suites Hotel - Chicago North Shore**

Ravinia Festival Package  
Valid: Through Sept. 30

**Family Safe Biking**

Free Bike Tours  
Valid: Through July 21

**Griffins' Great Getaways**

50% off Mexican destinations  
Valid Through July 31

**Kohl Children's Museum**

\$4 off admission to the Museum after 12 p.m.  
Valid: Through August 31

**O'Hare-Midway Limousine Service, Inc.**

10% off base fare on Tuesdays  
Valid: Through Sept. 30

**Party Cruisers**

\$25 gift card when booking cruise  
Valid: Through July 31

*Restrictions may apply. For more details & special offers go to [northbrookchamber.org](http://northbrookchamber.org)*