



NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

SEPTEMBER 2017

Police Chief Wernick Announces Retirement

When Northbrook Police Chief Charles Wernick began his career as a patrol officer for the city of Evanston 45 years ago, retail theft was the number one crime against businesses. Now he says it's credit card fraud with additional concerns about identity theft, flash mobs, employee theft and cyber security.

Chief Wernick, who began his service in Northbrook in 2005 and recently announced he plans to retire in November, has seen the tools of the trade improve the ability to fight and deter crime. Instead of police radios, Walkie-Talkies, landlines and typewriters that were used at the start of his career, police are now armed with new digital radio systems that offer better coverage, dash cameras, traffic monitoring radar units, and in-car computer data terminals with Internet access. Dispatchers can track the location of calls and within minutes of a problem or disaster the Department can engage a regional response.

Over the years his efforts have included improving security at Northbrook Court, adding patrols and unmarked cars. During his tenure, he has seen the addition of two major shopping centers -- Willow Festival and 770 Northshore on the East side of the Village. While these commercial areas have added minor accidents and shoplifting, no

Police Chief to Retire Cont. to pg. 3

Sponsors, Donations Needed for October 30th Auction & Taste

Annual Auction and Taste
Monday, October 30
5:00 p.m. to 7:30 p.m.

Presented by



The Chamber is pleased to announce plans are underway for the upcoming 24th Annual Auction and Taste. The annual extravaganza will feature more than 130 items up for bid in both a Live and Silent Auction, a lavish sampling buffet prepared by 17 of the area's finest restaurants as well as a chance to win \$1000 cash raffle prize. A festive autumn theme will be the backdrop for the event which attracts hundreds of business, civic and community leaders from throughout the North Shore.

The Auction and Taste is the Chamber's most important fundraiser and sponsors are critical to its success. Funds raised from the event help offset the cost of membership programs and community services, and keep dues affordable for all businesses. Longtime Chamber supporter Allstate is returning as the event's Presenting Sponsor and Highland Baking has renewed its commitment to support the Auction by sponsoring the \$1000 grand raffle.

However, many other important sponsorships are still available. Sponsors gain valuable exposure with recognition in ads, the newsletter circulated to 1,000 Chamber contacts, promotional posters, a listing in the event program and on the Chamber's website. The top level VIP Sponsorship offers the greatest exposure with your company logo appearing on event collateral and in Chamber publications. The Major Sponsorship

Annual Auction Cont. to pg. 4



EDC Addressing Challenges in Industrial Market

As part of its efforts to address the changing needs of different business sectors, Northbrook's Economic Development Committee (EDC) recently discussed the local industrial market and its challenges, looking at trends including employment, vacancies and possible incentives to help market vacant properties.

Considering larger vacancies, Village President Frum commented that the Village worked hard to retain many of the businesses, but some, including Stats,

indicated that they are relocating to attract a larger, skilled workforce, and many young professionals do not want to live in Northbrook.

While Northbrook enjoys a relatively low 3.1% unemployment rate, below Cook County and the Chicago Metro area, job growth is not occurring in the industrial market, according to data shared with the group. Additionally, 30% of Northbrook's job force lives and works in the Village "which reflects an entrepreneurial

Industrial Market Cont. to pg. 3

IN THIS ISSUE

PAGE 2
Chamber Seeks Board Candidates

PAGE 4
Chamber Members Selected to Serve on Plan Commission

PAGE 6
Members Encouraged to Submit Award Nominations

A Message from the Chamber President



As an avid golfer and someone who enjoys warm weather, I am always a little wistful this time of year with the realization that summer is ending and fall is right around the corner. I'm reminded that it's a time of transition as we start thinking of what lies ahead.

One change we are currently experiencing at the Chamber involves staffing. As most of you know, the Chamber is fortunate to have a dedicated, hardworking, professional staff, committed to the success of the organization and heavily engaged with the membership. Unfortunately last month, we lost our Administrative Assistant Jenee Collin, as she and her husband decided to relocate to California. Jenee kept us organized, was a friendly face at First Friday, and was always happy to pitch in on any project. We look forward to introducing our new Administrative Assistant in the near future.

On the heels of Jenee's departure, Program Services Manager Tami Olsen made the decision to also move on. Thanks to her hard work these past six years, all of our programs experienced tremendous success. Overall net program revenue grew and we experienced an increase in participation in all of the programs and events that she helped organize. Our Golf Outing this year was at capacity for attendance

and sponsors. The Business Expo also sold out and had a waiting list. Tami oversaw our Women in Business program grow from an informal brown bag gathering at the Chamber office to an informative program with outstanding speakers held at different locations. I would like to personally thank Tami for the energy that she put into each and every one of her programs and the terrific relationships she formed with so many members. I know I can speak for all of us that we will miss her smile, her cheerful personality, her positive spirit and her stories about growing up in Northbrook. As she heads off in a new direction we wish her well. We are now actively seeking a new Programs Manager who will hopefully be able to fill her shoes. As always, the Chamber benefits enormously from our member referrals, so please continue to share your suggestions for any potential candidates with me.

Last month was another terrific example of our members and their charitable spirit. Together over 250 of our Chamber members packed 50,000 meals that will benefit needy families in the Chicago area. Many thanks to the Hilton for their generosity in donating the space and feeding all of our volunteers. Thanks also to the many members who made financial contributions so we could pack additional meals and to Marz for rocking the event and fostering a fun and competitive atmosphere.

As we move ahead this fall and turn over a new leaf, I look forward to getting ready for another outstanding Auction and Taste!

Chamber Seeks Interested Board Candidates

The Chamber is starting to plan for the organization's leadership for 2018. The Nominating Committee is now accepting the names of any member who might have an interest in serving on the board, with a term commencing in January 2018. Consideration will be given to the length and depth of involvement with the Chamber, participation in civic activities, Northbrook residency or ties to Northbrook and an interest in advocating for the business community.

The Board meets monthly to discuss policy and direction for the organization. Potential candidates must be able to make a three-year commitment and are expected to actively support the Chamber's goals and initiatives. Members may serve up to two three-year

terms.

The Committee will review the names of candidates submitted and select a slate to fill Board vacancies which will be announced in the November newsletter. Once the slate is determined, members can still add a name for consideration (including their own) by submitting a petition signed by 20 qualified members by Friday, December 1. A final vote on all candidates will be taken by the Board at the December 14th meeting. Anyone with questions about the nomination process, or who wishes to submit a name for consideration should e-mail Chamber President Tensley Garris at tensley@northbrookchamber.org by Friday, Sept. 16th.

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**NORTHBROOK CHAMBER
of commerce & industry**

2002 Walters Avenue, Northbrook, IL 60062

847.498.5555 | Tel
847.498.5510 | Fax

info@northbrookchamber.org
www.northbrookchamber.org

Industrial Market Cont. from pg. 1

environment,” pointed out Development & Planning Services Director Tom Poupard. “Many jobs include repair, or taking care of what’s already been built, and not traditional assembly line work.” Other data reveals zero construction starts in the industrial market in the past 12 months.

In addition, Northbrook’s vacancy rates are low, but rents have stayed flat, generally the same in 2017 as in 2016. EDC Chair Jim Kahan highlighted the opinions of local real estate experts that there is also little economic incentive for owners to invest in industrial space, as the demand for higher cost space is not there. Kahan pointed out the importance of a strong industrial tax base to keep the residential tax rate low - the higher the Industrial Equalized Assessed Value (EAV) the less pressure on residential property taxes. President Frum agreed, noting that the tax burden was once evenly split between business and residents, but that it is now 60% residential vs. 40% commercial, due to growth in residential assessed valuation that has not been

experienced in the industrial market.

Chairman Kahan agreed, adding that the key is to ensure that new investment results in an increase in the Equalized Assessed Valuation (EAV), pointing out that the residential market has held its value over time and in fact, appreciated. As a result, teardowns and new investment results in a higher residential EAV. However, without similar activity in the industrial space, the industrial EAV has remained flat.

The panel reviewed the six largest vacant properties - three located in Sky Harbor and three on south Shermer Road:

- Maurice Sporting Goods, 1825 Shermer Rd., 105,500 sf
- Stats, 2775-2783 Shermer Rd., 87,937 sf
- Petra Presbyterian Church, 3005 MacArthur Blvd., 53,126 sf
- Old World Industries, 4065 Commercial Ave., 46,077 sf
- Maurice Sporting Goods, 1919 Stanley St., 33,911 sf
- Clesen Wholesale, 2945 Shermer Rd., 32,168 sf

It’s important, he noted, to achieve new investment in order to increase the EAV. He gave as an example the recent Wiss Janney expansion, where a tax break was given on the additional space to the building on the

property.

Poupard pointed out that the obstacles are generally not regulation, but dealing with an aging industrial park with older buildings that often can’t meet modern requirements. Transportation needs have changed with larger trucks that are taller and don’t fit in existing loading bays, and warehouse areas needing higher ceilings for modern storage techniques. Many businesses are now heavily investing in automation, which impacts the industrial market.

Village Manager Rich Nahrstadt commented that many businesses want an immediate answer on how fast they can get a 6b tax break. The Village could potentially pre-qualify some properties for the 6b to make the process move more quickly. Kahan noted that the Village could also look into other types of incentives.

The discussion will continue at the October EDC meeting, with additional input from area real estate experts. For more information visit www.northbrook.il.us.

Police Chief to Retire Cont. from pg. 1

additional officers have been needed.

Perhaps most important of all his accomplishments has been his accessibility and willingness to work with business owners, commissions and Village officials. “I’ve always had a good relationship with the business community,” he states, adding that he always had an “open door policy” for anyone interested in meeting with him about any concerns.

Chief Wernick always provided valuable input to the Village’s Industrial and Commercial Development Commission, (ICDC) according to ICDC Chair Pat Lederer. “Chief Wernick was always accessible, and always willing to meet with us and share his insights to help us make decisions,” he comments. Other business leaders comment that they felt that Chief Wernick was always available and was a valuable advocate on their behalf.

Under Wernick’s leadership, the Police Department has also been an integral part of the Chamber’s Leadership Northbrook

program, educating business leaders as well as others in the community, helping to establish good working relationships with business leaders.

During his tenure, Wernick points to officer training as one of the biggest improvements. Chief Wernick has actively contributed to the education and professional development of police officers and taught homicide and death investigation courses over the last 20 years, estimating that he has helped train over 2,000 officers during the course of his career.

In Northbrook, he has enacted policies to help cross train officers so they are educated in all areas and able to provide additional coverage. Through their training on the Major Crime, Burglary and Crash Task forces, the officers are prepared to work together and respond in any situation. “Without question we have some of the sharpest young men and women on our force,” he notes. “Our people are trained and ready to move at a moment’s notice.”



Chief Wernick was always visible in the community, pictured here with McGruff the Crime Dog at last month’s National Night Out.

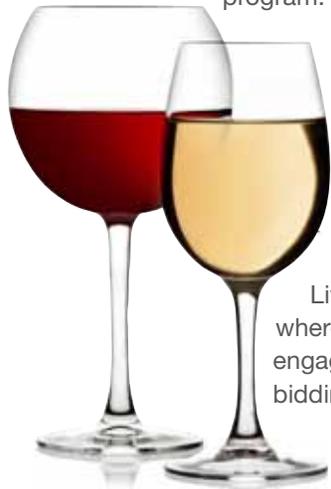
Wernick’s long career has included a variety of responsibilities in selective enforcement (which focuses on major crimes) and investigation. He was an early leader in the North Regional Major Crimes Task Force. Previous to his appointment in Northbrook, he was Chief of Police for the City of Highwood.

Currently a national search is underway to find candidates for the Village’s next Police Chief.

Annual Auction Cont. from pg. 1

offers listings in event collateral. Both also include two complimentary admissions to the event.

The Patron Sponsorship is designed for anyone planning to attend the Auction who wants to provide a little extra support for the Chamber. The sponsorship includes two complimentary admissions, five raffle tickets and acknowledgement in the event program.



Members can also play an important role in the event through donations to the Silent or Live Auction, where attendees engage in lively bidding. Donations of all kinds, from

restaurant gift certificates to hard to obtain sports tickets are popular items and help raise significant funds for the organization. Items must have at least a \$50 value (see Auction Wish List).

To take full advantage of the sponsor benefits, participants are asked to return the enclosed Sponsor and Donation flyer by the end of September.

Auction Wish List

The following items are always popular and generate a lot of interest from Auction bidders:

- Small Tech Items
- Golf Foursomes
- Sports, Theater or Concert Tickets
- Restaurant Certificates
- Overnight Hotel Stays
- Catered Dinner Parties
- Jewelry
- Vacation Getaways

Restaurants Lining Up for Taste

A highlight of the Annual Auction is the “Taste of the North Shore” featuring outstanding fare from Chamber member restaurants. The “Taste” includes mouthwatering appetizer and entrée samplings along with beer, wine and soft drinks from 5:00 – 6:30 pm and an assortment of desserts starting at 6:30 pm. Already signed on are:

- Di Pescara
- Elegance in Meats
- Fuddrucker's
- Granite City
- Hilton Chicago Northbrook
- Johnny's Kitchen & Tap
- Marcello's
- McCormick & Schmick's
- P. F. Chang's China Bistro
- Renaissance Chicago North Shore Hotel
- Ruth's Chris Steak House
- The Claim Company
- Trattoria Oliverii

Chamber Members Selected to Serve on Plan Commission

Two active Chamber members were recently chosen to serve on the Northbrook Plan Commission. JoJo Hebl, attorney with Matlin Law Group and Mark DeBartolo, owner of Len Roofing and Remodeling. Hebl served on the Northbrook Stormwater Management Commission for six years and has been actively involved in the Northbrook Junior High parent organization. DeBartolo, a Northbrook resident since 2012, hopes to share his expertise from running a residential remodeling company to his new role.

The Plan Commission is comprised of nine members, and is chaired by attorney Marcia Franklin. In addition to Hebl and DeBartolo, attorney Jeff Sandler who served on the Plan Commission from 2006 to 2011 was also appointed for the same four year term. The Commission is responsible for making specific recommendations to the Board of Trustees on development projects and other policies that affect economic development. It reviews specific development application requests for rezoning, special permits, subdivisions, and other variations and holds public hearings for public input and

comment to help in the decision making process. Some of the issues that the Plan Commission is expected to take up according to Development & Planning Services Director Tom Poupard are:

- Consider changes to the downtown zoning code to encourage development
- Conduct an audit of the Comprehensive Plan and whether or not to make any amendments (every five years)
- Review parking options in the downtown
- Review of the proposed Heritage Woods assisted living facility at Shermer and Techny
- Consider proposals for redevelopment of Green Acres Country Club on Dundee Rd.

Both Hebl and DeBartolo credit the Chamber's Leadership Northbrook program with inspiring them to pursue community service. Hebl noted that Leadership helped her understand the many inner workings of Northbrook and gain access to many community landmarks. “I've only lived here 13 years so I wouldn't have the knowledge and perspective that I gained



from Leadership that will now help with my service on the Plan Commission,” she says.

DeBartolo also acknowledged the value of taking Leadership. “I definitely knew I wanted to get involved after I took the class,” he says. The Chamber's Leadership program gives participants an opportunity to get a behind-the-scenes look at the inner workings of Northbrook, including tours of Northbrook important landmarks and presentations from community experts about important topics such as Northbrook's business climate, zoning, education, transportation, and civic and social service organizations.

For more information on the Plan Commission visit www.northbrook.il.us and click on Plan Commission under the Village Government tab.

Realty Advisors North now offers First Home Buyers seminars that can be scheduled at a business to help employees navigate the stressful process of buying their first home. The seminars include time for questions, lunch or refreshments and a customized incentive such as a free Home Warranty Plan.

To provide insight on charitable giving and bust investment myths, **The Wade Street Group at Morgan Stanley** offers a seminar "Women, Wealth and the Art of Doing Good" on Wednesday, Sept. 13, 6:30 - 8:30 p.m. in Wilmette. Call (312)382-2823 to RSVP.

Justin Breen, **BrEpic Communications LLC** recently announced that he is partnering with the **Allstate** Foundation to promote its Good Starts Young initiative, a program to empower youth to stand up for themselves and others, and to realize their full potential through programs and resources that develop social and emotional skills. Visit www.BrEpicLLC.com for more information.

Rebecca Bloomfield and Jerry Pearlstein, **Jerry S. Pearlstein Insurance LTD**, have earned the Completion Certificate that qualifies them to enroll individuals, families and small groups for Affordable Care Act Health Insurance in 2018. They remind everyone wishing to change their insurance or retain their government assistance for 2018 that they must do so between November 1 and December 15, 2017.

UL is again partnering with the **Northbrook Park District** for the annual Touch-A Truck event at the UL parking lot on Saturday, Sept. 9, 10:00 a.m. to noon. At the free event, kids can climb aboard an assortment of construction equipment and emergency vehicles.

Heartland Animal Shelter will hold its 11th annual fundraiser "Hogs for Dogs (and Kitties Too!)" motorcycle charity ride on Sunday, Sept. 10, departing from the shelter at 11:45 a.m. All vehicles are welcome to join in the 70 mile ride. Cost is \$25 in advance; \$30 at the door. Call (847) 296-6400 for more information.

Congratulations to co-chairs Matt Settler, Sandie Huberty and all the many **Civic Foundation** volunteers for an extremely successful 2017 **Northbrook Days**. Organizers credit the over 30 sponsors, including 22 Chamber members, for helping the organization exceed its fundraising goals. All net proceeds raised from the event go to support scholarships and grants to community non-profit organizations. At the event Chamber President Tensley Garris (l) and Board Chair Glenn Weintraub (r) presented a \$2,000 check from the Chamber to Settler (2nd from l) and Huberty to support the Civic Scholarship Fund.



Pictured right, Chamber Board Chair Glenn Weintraub, President Tensley Garris (l) and Village President Sandy Frum (r) welcome Brad Taylor and the rest of the **Plibrico** staff to Northbrook at the recent ribbon cutting. Plibrico manufactures industrial refractory solutions for products used for aluminum and mineral processing and waste incineration.



Lisker Music Foundation kicks off its fall concert season with "Beethoven 1803" on Thursday, Sept. 14 at Nichols Concert Hall, Evanston, 7:30 p.m. featuring two celebrated works by the composer. Single tickets are \$30 or a season ticket pass for three concerts is \$75.00. For more information visit www.liskermusicfoundation.org.

national level. Sponsorships range from \$50 to \$350 and include t-shirts and other marketing benefits. For more information contact Samantha Haugen or Michael Rast at GBNDECA@glenbrook225.org.

Stop by **Red's Garden Center** on Saturday, September 9, 2:00 p.m. for a free seminar "Great Soil...Great Plants" and learn more about sustainable gardening, including compost, soil amendments and how to put your fall leaves to work for you. Pre-registration required. Call (847)272-1209 or reds@redsgardencenters.com.

The **Northbrook Symphony** opens its 2017-18 season on Sunday, Sept. 24, 4:00 p.m. with the performance "Music is Magic" featuring two young violinists. An additional highlight will be the premiere performance of a new work by the NSO Composer Jim Kendros. Call (847)272-0722 for tickets.

Glenbrook North High School's DECA club, one of the most successful student business clubs in the state of Illinois, seeks sponsors to help offset costs of their competition at the state, regional and

Friday nights will feature a unique ongoing collaboration experience at the **Artists of the Industry** studio on Techny Road. Musicians, audio engineers and producers are invited to drop in for a jam session at the studio to create new original music and cross pollinate musical projects. Visit www.artistsoftheindustry.com for more information.

Members Encouraged to Submit Award Nominations

Every year the Chamber honors a philanthropic company, a successful local business and one exceptional volunteer. Chamber members and their employees are encouraged to submit nominations of companies or individuals they would like to see recognized.

The three awards each have different criteria. The Corporate Business of the Year recognizes companies for local charitable efforts (2016 winner was Zengeler Cleaners). The Northbrook Business of the Year honors a business that has experienced considerable growth and offers outstanding customer service (2016 winner was Bell Flavors & Fragrances). The Volunteer of the Year recognizes an individual who has contributed to furthering the Chamber's goals (2016 winner was Paul Kaufmann, Shred Spot).

While nominations can be submitted at any time this year, submissions received by November 1 will be considered for 2018. Award winners are announced in January and presented at the Chamber's Annual Meeting and Dinner in the spring. Members interested in submitting names should complete the nomination form included in this newsletter.

Chamber Seeks New Program Services Manager

The Northbrook Chamber is seeking a creative and resourceful individual to be the new Program Services Manager. The position involves oversight of several monthly programs as well as three major special events, the annual Golf Outing, the Business Expo and the Auction and Taste. The Program Services Manager is responsible for recruiting speakers, managing all program logistics, budgeting, soliciting sponsors and donors, and managing volunteers. Good customer service, organizational and computer skills required. The Chamber offers a positive work environment that encourages collaboration and fosters creativity. The salaried position is part time, approximately 20 hours per week. Interested individuals should e-mail a cover letter with resume to Tensley Garris, tensley@northbrook.

Member Hosted Program

"Cyber Liability - What are your Options?"

Thursday, September 28

7:45 a.m. - 9:00 a.m. or 11:45 a.m. - 1:00 p.m.

Chamber Office

What would you do if you entered your office, turned on your computer and were greeted by a bad actor who wants 10 Bitcoins sent to him by noon tomorrow or he will; A) destroy your data, or maybe B) make your data public or maybe C) sell it on the black market? Find out how these kinds of attacks are growing in frequency and sophistication, and learn more about insurance coverage features designed to protect against varying, distinct, and diverse cyber threats. Phil Kuhn, Executive Risk Management and Emily Selck, Hub International's Cyber Liability Protection Leader will discuss trends and developments in cyber, privacy and network security. To register, contact Phil at (847)414-4088 or e-mail pkuhn@executiverm.com.

Monthly Networking Events

First Friday Networking Breakfast

Friday, September 1

7:00 - 9:00 a.m.

Chamber Office

\$10 members

\$20 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

SOHO (Small Office/Home Office) Roundtable

Wednesday, September 13

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, the latest trends, marketing tips and technology.

Business After Hours

Thursday, September 14

5:00 p.m. - 7:00 p.m.

AA Service

550 Anthony Trail

Complimentary for members; \$20 for guests

Learn more about AA Service, headquartered for 50 years in the iconic Sky Harbor airplane hangar. Tour the spacious facility and learn more about their motto "Big enough to get the job done. Small enough to care!" A signature drink will be introduced, along with small bites by Maestro Grill. Bring plenty of business cards for networking and a COOL raffle prize -- no, not an air conditioner.

Women in Business Luncheon

Tuesday September 19

11:45 a.m. - 1:15 p.m.

Marcello's

1911 Cherry Lane

\$21 for members in advance (before Sept. 16)

\$26 for guests and members after Sept. 16

Women of the Chamber are invited to this lunch program to network and hear informative presentations by two downtown Northbrook store owners. Jill Carlisle, la de da, will discuss the challenges and opportunities of creating and running her own business. Ali Mengarelli, The Book Bin, will discuss how she handles the rapid pace of business ownership and books that have inspired her.

Over 400 attendees had an opportunity to learn firsthand about the 70 business exhibitors at the Chamber's Business Expo and After Hours at the Hilton Chicago Northbrook.



1. Marc Levin demonstrates his ShelfGenie products 2. Gail Eisenberg and Elizabeth Fritz at the 22nd Century Expo table 3. Alan Karzen, Karzen Restoration (l) greets Chris Bassler at his exhibit 4. The Northbrook Rotary table was staffed by Jordan Schmidt, Scott Rose, John Howard, Jim Karagianis and Andy Vass 5. Dan Dungan and Mark Wyton demonstrate Indak Lighting capabilities 6. Steven Elisco, Elisco Design Architects shares a brochure about his firm with Tom Len 7. Gustavo Guzman shared hospitality bags from Presenting Sponsor Whitehall of Deerfield 8. Guests enjoyed samples from Siddharth Patel, Nothing Bundt Cakes Deerfield

CALENDAR OF EVENTS					SEPTEMBER 2017				
Mon	Tue	Wed	Thu	Fri	Mon	Tue	Wed	Thu	Fri
28	29	30	31	1					First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
4	5	6	7	8					Leadership Northbrook 8:15 a.m. - Noon Northbrook Historical Society
11	12	13	14	15					
		Small Office/Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	Chamber Board Meeting 7:30 a.m. - 9:00 a.m. Business After Hours AA Service 5:00 p.m. - 7:00 p.m.						
18	19	20	21	22					
	Women in Business 11:45 a.m. - 1:15 p.m. Marcello's								
25	26	27	28	29					



**HOME IMPROVEMENTS
HOT DEALS**

AA Service Company

\$23 off any repair service call
Valid: Through Dec. 31

American Weathermakers

\$100 off purchase of new furnace and AC units, or
\$50 off individual units.
Valid: Through Dec. 31

Amy Malter Landscape Designs

10% off any landscape design plan
Valid: Through Sept. 30

Dr. Energy Saver

Free energy inspection (whole home)
Valid: Through Oct. 31

Lewis Floor and Home

50% off area rugs
Valid: Through Sept. 30

Mosquito Hunters

Introductory Treatments start at \$39.
Valid: Through Oct. 30

Ravinia Plumbing & Heating Co.

\$127 fall heating tune up (\$257 value)
Valid: Through November 30

Shelf Genie

\$250 discount with the purchase of five or more
custom pull-out shelves
Valid: Through Sept. 30

*Restrictions may apply. For more details & special offers go to
northbrookchamber.org*