



# NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

NOVEMBER 2017

## Jet International Seeks 6b Tax Break to Relocate

To accommodate its growing business, Glenview based Jet International Company recently announced interest in purchasing the property currently owned by Maurice Sporting Goods, 1919 Stanley Street, east of Shermer Road near the Northbrook Fire Station. The 34,000 square foot Northbrook site is more than twice the size of its current location in Glenview.

Jet International is a 40-year old business that supplies refurbished airframe and engine components for commercial aircraft. The company plans to occupy the entire building for warehousing and distribution of parts used in the aviation industry. Their workforce has grown to 26 employees, but with the move they expect it to grow to 50. Plans are to invest \$500,000 to rehabilitate the property including new roof, windows, office renovations, new facade, and upgrades to the driveway and parking lot.

Owners are also seeking approval for a Cook County 6b property tax classification. Under the Class 6b program, properties are assessed at 10% of market value for the first 10 years, 15% in year 11 and 20% in year 12. Real estate is eligible for the 6b if it is used primarily for industrial purposes and is either a) new construction b) substantial rehabilitation or c) occupation of "abandoned" property.

According to Jet International  
*Jet International Cont. to pg. 3*

## Chamber Kicks Off Annual Holiday Shopping Campaign



With the holiday season officially getting underway this month, the Chamber will promote Northbrook to a wide audience through print, cable TV, and social media. The campaign will highlight Northbrook's wide array of shopping and dining options with a special holiday Shopping and Dining Guide inserted into 22nd Century Media newspapers, a TV commercial and a Facebook campaign. Through a partnership with the Village of Northbrook, the Chamber will invest more than \$27,000 in the shop local holiday campaign in an effort to not only promote business but also to increase sales tax revenues. Sales taxes are the Village's largest revenue source, and make up one third of the Village's budget.

*Holiday Campaign Cont. to pg. 4*

## Northbrook Development Projects Underway

*Signs of construction that will bring a new surgery center, several new home developments, and a fitness facility to Northbrook are increasingly visible.*

### Gateway Townhomes, 1179-1275 Shermer Rd.

Developer Keith Jacobs reports acquisitions on the 1100 and 1200 blocks of Shermer Road were completed in mid-October, paving the way for the construction of 68 unit townhomes. Demolition is expected in early November, with the next step being the start of land site preparation and infrastructure improvements. The walking distance to downtown Northbrook and mass transit is a key selling feature of the homes. With a considerable number of deposits already received from interested buyers, construction is estimated to take

two years. For further information call (847)945-6500.

### Village Green Center, 1312 - 1318 Shermer Road

According to developer Selwyn Marcus, construction is nearing completion on the mixed-use, three-story building across from Village Green Park. A single tenant, @ properties, will occupy 2,600 square feet of office space on the first floor. The 10 apartments on the second and third floors are expected to be completed in December. Eight of the units are 1300 - 1800 square foot two-bedroom, two bath, and two are

*Development Projects Cont. to pg. 3*

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**A Message from the Chamber President**



As someone who both lives and works in Northbrook, I enjoy driving through the community almost every day. Along nearly every route, I can't help but to notice lots of construction activity. Whether traveling over

to Willow Festival and driving past all of the activity going on at the corner of Techny and Founders Drive, or heading down Waukegan towards Voltz, or along Dundee Road, just east of Sanders, you can't help but notice so many sites full of workers and trucks bringing new buildings to life.

Excitement is also building in the downtown. On the heels of the recent infrastructure improvements, we will soon see groundbreaking on the highly anticipated townhomes to be built by the Jacobs Company. Together with the nearly completed multi-use project by developer Selwyn Marcus, both projects will bring new residents and vitality to our downtown. A new surgical center, apartments, fitness center and high-end luxury homes -- are all exciting additions to our community. Along with these new projects, there are a number of business expansions and companies interested in moving into

Northbrook and investing in their properties. These projects and others are a testament to Northbrook's thriving economy and bright future. They strengthen our business climate and bring in additional tax dollars.

Like most of you, for me the highlight of November is the Thanksgiving holiday. It's always one of my favorite times of the year as we pause to take a break from the hectic pace of work to enjoy time with family and friends. I am particularly thankful for all of our Chamber members who are the lifeblood of our organization. It is gratifying to see our members not only network and form relationships with each other, but also support our organization. I value the time and effort so many of our members have shown this year. Perhaps you too are appreciative of a Chamber business, or know of a deserving volunteer who has made a difference in the organization. If so, consider nominating them for one of the Chamber's business awards. It only takes a few minutes to submit your recommendation along with some of your thoughts.

A final word of thanks to our sponsors, restaurants, donors, volunteers and everyone who attended, bought a raffle ticket or purchased an item at our Auction and Taste last month. The event is the Chamber's most largest fundraiser and is critical to our success. It was a terrific event that would not have been possible without all of your support.

**Chamber Welcomes New Programs Manager Katie Walther**



The Chamber is pleased to welcome Katie Walther as the new Programs and Services Manager. Katie joined the staff last month in the part-time position where she will oversee the Chamber's monthly programs including

Small Office/Home Office, Women in Business and Lunch and Learn programs. She will also coordinate the Chamber's three largest events: the Golf Outing, Business Expo and Auction and Taste.

Before leaving the workforce to raise her family here in Northbrook, Katie was Director of

Sales with Navy Pier from 1997 - 2002. In her position, she drove the business development for Navy Pier's festival hall to all mid-size conventions and trade shows, both public and private. She also collaborated with Navy Pier's marketing staff to promote the venue as the number one tourist attraction in Illinois. Prior to that, she was Convention Services Manager for the Chicago Convention and Tourism Bureau, where she was the liaison responsible for connecting various Chicago hotels, restaurants, venues and hospitality companies with conventions and trade shows taking place in Chicago. She also assisted contracted conventions at both McCormick Place and Navy Pier, organizing off-site meetings, events and activities.

Katie has been an active parent volunteer  
*Programs Manager Cont. to pg. 6*

**BOARD OF DIRECTORS**

**Glenn Weintraub - Chair**  
AA Service Co.

**Ashley Delaney - Past Chair**  
Whitehall of Deerfield

**Marty Albert - Treasurer**  
Albert & Goodman C.P.A.s

**DIRECTORS**

**Holly Allgauer - Cir**  
Hilton Chicago Northbrook

**Peter Balyeat**  
Korman Lederer & Associates

**Stephen Barr**  
Renaissance Chicago North Shore Hotel

**Robert Caldwell**  
Hallmark Homecare

**Hania Fuschetto**  
Glenbrook Hospital

**Gregg Gerstin**  
Align Wellness

**Kristen Gorenberg**  
Ruben & Goldberg

**Paul Kaufmann**  
Shred Spot

**James King**  
Northbrook Bank & Trust Co

**Jim Lazar**  
Marcello's

**Richard Leopold**  
Rightech Fabrications

**Julie Lerman**  
The Franklin Law Group

**Steve Margis**  
UL

**Allison Mengarelli**  
The Book Bin

**Michael Nortman**  
Morningside Crossroads Partners

**Neil Warnygora**  
Covenant Village of Northbrook

**STAFF**

**Tensley Garris**  
President

**Carolyn Gessner**  
Administrative Assistant

**Kathi Quinn**  
Membership & Marketing Director

**Jean Streeter**  
Office & Communications Manager

**Katie Walther**  
Programs & Services Manager



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Development Projects Cont. from pg. 1



Life Time Fitness

1,050 square foot one-bedroom, 1 ½ bath units. Each unit has an indoor, heated parking spot. For more information call (847)498-5330.

**Lurie Children's Hospital, 1121 Techny Rd.**

An Ambulatory Surgery Center is being added next door to Lurie Children's Hospital Outpatient Center at 1121 Techny Road. The 10,000 square foot building will have 4 operating rooms, an MRI and additional clinic space. Hospital officials expect to open the facility in summer of 2018.

**Crate & Barrel, 1250 Techny Rd.**

The Village recently issued a permit to Crate & Barrel to enlarge its parking lot to accommodate its growing workforce. Construction has already begun on the new lot which is located to the east of the headquarters building, near the intersection of Founders Drive. Since the work complies with all Village zoning and tree protection standards, no public hearing was required.

**Life Time Fitness, 1000 Skokie Blvd.**

With site work well underway at 1000 Skokie Boulevard, construction permits have been issued for the 93,000 square foot Life Time Fitness building and the Finger Companies' 304 unit apartment building. Life Time is scheduled to be completed in the fall of 2018. The Village is awaiting a construction schedule for the Finger Companies apartments, but expected it to take in excess of one year.

**Anets Woods, Voltz and Waukegan Rds.**

Five homes are currently under construction and a decorated model home is open on the

site which features lots for 32 luxury, single family cluster homes. According to developer Edward R. James, the project is already one third sold, with the first delivery expected in early 2018. The 2,300 to over 3,500 square feet homes feature a first-floor master suite and are priced just over

\$1 million. For more information visit [www.AnetsWoods.com](http://www.AnetsWoods.com)

**Maple School, 2370 Shermer Rd.**

According to School Supt. Brian Wegley, plans for constructing a new Maple School are proceeding according to schedule. Architects are now developing mechanically drawings for a preliminary school design that was approved by the School Board and Citizen Task Force. Construction is anticipated in the spring, with occupancy expected in the fall of 2019. The overall plans can be seen at the facilities website at [www.d30facilities.org](http://www.d30facilities.org).

**Rehabilitation Institute of Chicago (RIC), Dundee Rd. and Skokie Blvd.**

After a decade of negotiations, the owners of the properties at 430 Dundee Road, Rehabilitation Institute of Chicago (RIC), and 755 Skokie Boulevard, formerly a gas station, have reached an agreement on reconfiguring the irregular property lines, "squaring" them off. Because of overlapping zoning districts, the owners have requested new zoning designations and a right-of-way vacation on Henrici Drive to make the parcels marketable. RIC requests that its lot continue to be zoned C-2, which has more lenient setback requirements. The owners of 755 Skokie request rezoning entirely to C-5, Boulevard Commercial District. There are currently no specific plans for the redevelopment of either property.

**Timber's Edge, 3895 Dundee Road**

Sales are going well at the Timber's Edge residential development near Sanders Road, according to KZF Developers who report that a number of excellent lot locations are still available. Two model homes are open on the site, which features lots for 21 single family homes. All the homes are designed to resemble an informal, coastal-style community, with front facing porches and private paved walkways. For more information visit [www.TimbersEdgeNorthbrook.com](http://www.TimbersEdgeNorthbrook.com)

**Ultimo Motors, 1808 Holste Rd.**

The Village recently issued an occupancy permit for a 95,000 square foot luxury used car dealership on the property on the north side of Holste, just east of Shermer Road. Among the improvements to the property were construction of a glass storefront (facing Holste), the installation of LED lighting, repairing the roof and HVAC systems and landscaping. Under the terms of a tax agreement with Ultimo, the Village will rebate 50% of the one percent sales tax it receives on the sales of cars for the first ten years, or until the Village has rebated \$1.5 million, whichever comes first. Sales are expected

**Jet International Cont. from pg. 1**

estimates, the company would pay \$1.29 million in real estate taxes over the 12-year period without the 6b incentive. Taxes would be half that amount with the 6b

Currently the property is used by Maurice for "dead storage" purposes, which owners hope will meet the Cook County criteria as "vacant." If a building has been vacant for less than 2 years, it may still meet the abandoned requirement if the Village Board and County both find "special circumstances."

Appearing before the Village Board this summer, Trustees asked representatives of JI to provide more information about how long the building has actually been used for "dead storage" to determine if it qualifies. Village President Frum commented that we need to support businesses moving into town and the impact on our tax base.

At a recent EDC committee meeting, members did not voice any opposition to the project or granting the 6b. The Board of Trustees is scheduled to review the request again on November 14.

Holiday Campaign Cont. from pg. 1

### Holiday Cable Commercial

With the appropriate tagline of “Where Michigan Avenue Meets the North Shore,” the 30-second commercial will showcase Northbrook’s high end luxury stores, unique local boutiques, and the range of casual to fine dining restaurants. The spot is scheduled to run five weeks, Thanksgiving through Christmas, on a collection of news, sports and entertainment channels including HGTV, USA, Food Network, and Bravo throughout the North Shore market. It is expected to make nearly 338,000 impressions on the targeted audience of women ages 35 - 65. As an added bonus, sports fans may have already seen a sneak preview of the commercial which began airing last month during late season NCAA football games shown in the North Shore area.

Taking advantage of Comcast’s multi-media advertising options, the Northbrook commercial will also have the potential to pop up on over 400 network related websites and during viewing on-demand content. When watching on a tablet or computer, the ads will be “non-skippable” which means the viewer is not able to skip through the ad before watching their requested program.

To view the commercial, go to [www.youtube.com](http://www.youtube.com) and search Shop Northbrook.

### Northbrook Shopping Elf Facebook Campaign

To reach a diverse digital audience, the Chamber will pump up its Northbrook Shopping Elf Facebook page. In her bright holiday garb, “Nicki The Northbrook Shopping Elf” will spread the message as the official spokesperson for the page, announcing fresh shopping ideas, special promotions, fun new products, and

seasonal activities at Northbrook based businesses.

The dedicated Facebook page debuted at the start of the holiday season in 2014. Over the years the page has shared content from other local Facebook pages, featured events, grand openings and other news and has grown to over 1800

followers.

For this special holiday campaign, the Chamber has contracted with Creative Marketing Associates (CMA) to work directly with local store owners and restaurants to gather information for the page. CMA will use the information to create video slideshows, fun contests, opinion polls, updates on trends, and other fun elements to generate continued interest in local shopping. Facebook users who like the Elf page will get advance notice of flash sales and be able to take advantage of downloadable coupons for use with participating merchants.

Like the cable commercial, the Chamber is investing in the campaign in an effort to boost sales tax revenues. Northbrook retailers and hospitality businesses are invited to take advantage of this free marketing assistance. For more information, contact Tensley Garris at (847)513-6006 or email, [tensley@northbrookchamber.org](mailto:tensley@northbrookchamber.org)



## Nominating Committee Recommends New Board Members

In accordance with the organization bylaws, the Chamber Nominating Committee recently submitted its slate of new Board members and officers to the Chamber Board last month.

Serving on the Nominating Committee were: Glenn Weintraub, AA Service; Ashley Delaney, Whitehall of Deerfield; Julie Lerman, Franklin Law Group; Michael Nortman, Morningside Crossroads Partners; and Henry Fetta, Hunger Resource Network.

The Committee considered candidates to replace open spots created by the following members who will retire from the Board in 2018: Ashley Delaney, Whitehall of Deerfield; Neil Warnygora, Covenant Village; Tom Washburn, Washburn Envelope and Dick Leopold, Rightech Fabrications. The Committee recommended adding the

following members to the Board, effective January 1, 2018.

- **Steve Schmidt, Wiss, Janney, Elstner & Associates**
- **Tom Fortman, Bell Flavors & Fragrances**
- **Jason Young, Waterway Carwash**

The Committee also made the following recommendations for the 2018 Executive Committee: Glenn Weintraub, AA Service Board Chair; Marty Albert, Albert & Goodman, Treasurer; Bob Caldwell, Hallmark Homecare, and Julie Lerman, Franklin Law Group

"The Committee worked hard to improve corporate presence on the Board, as well as adding a representative from a growing Northbrook business," commented Glenn

Weintraub. "These new Board members will provide excellent representation on the Board of a wide sector of businesses."

Immediately appointed to the Board was JJ Hart, Allstate, to complete the spot that was vacated by Terri Dalenta in 2016. The Committee recommended leaving a spot open for a replacement for Kristin Anunson, Northbrook Court, who has relocated out of the area.

Chamber members wishing to nominate additional candidates can submit petitions, signed by at least 20 other Chamber members to the Chamber President prior to the next Board meeting on Thursday, November 9. If no petition is filed, the nominations are closed and the slate of candidates will be declared elected by the Board of Directors at its regular December meeting.

**Toffee Break Desserts** delicious and decadent toffee is now available at Waterway Carwash. Some of the flavors available include Chicago traditional, cookies & cream, raspberry and mocha latte.

Congratulations to **Oakton Community College**, recently ranked the best community college in Illinois for adult learners for the second year in a row, also ranking 17th in the nation on Washington Monthly's list of the best two year colleges for adult learners. For more information visit [www.oakton.edu](http://www.oakton.edu).

On Sunday, Nov. 5, 4:00 p.m., The **Northbrook Symphony** presents three iconic symphonies from the 18th, 19th and 20th centuries by the masters Mozart, Mendelssohn and Sibelius. Tickets are available online at [www.northbrooksymphony.org](http://www.northbrooksymphony.org) or call (847)272-0755.

Stop by **Orangetheory Fitness** on Thursday, Nov. 9, 7:30 - 9:00 p.m. for a free workout session and to learn firsthand about the philosophy behind their exercise routines that address both cardio and strength needs. For every Chamber attendee, **Hallmark Homecare** will donate \$15 to **Hunger Resource Network**. Call (224)541-6300 to RSVP; space is limited.

**Rotary Club of Northbrook's** annual Coat Off Your Back campaign is currently underway through Friday, December 22. New and gently used winter coats, sweaters, pants, gloves, mittens, boots and other cold weather clothing can be dropped off at **Sunset Foods**, the **Northbrook Public Library**, the **North Suburban YMCA** and **American Weathermakers**. The items will be distributed through PADS which serves over 2,200 homeless families. For information e-mail [RotaryCoatDrive@gmail.com](mailto:RotaryCoatDrive@gmail.com).

**Alphagraphics Northbrook/Deerfield/Bannockburn** invites businesses to partner with them as they host a book drive to benefit Bernie's Book Bank, which runs through Friday, November 17. Businesses are invited to participate by serving as a collecting point for the book drive, which helps low-income children. Alphagraphics

will provide all of the customized posters and collection bins and will pickup and deliver to your office. For more information call (847)317-9001 or [us333@alphagraphics.com](mailto:us333@alphagraphics.com).

**Covenant Village of Northbrook** will hold its annual Holly Fair on Saturday, Nov. 4 from 9:00 a.m. to 3:00 p.m. In addition to holiday decorations, there will be crafts, framed art, jewelry and antiques available along with baked goods and other treats. For more information call (847)480-6380. All funds raised go to support the local community.

All veterans of the U.S. military eat for free at **Butterfield's Pancake House and Restaurant** on Saturday, November 11th from 7:00 a.m. - 2:00 p.m. in honor of Veterans Day.

**Hunger Resource Network (HRN)** will hold its next Community Outreach Day on Saturday, November 11, from 7:00 a.m. to 10:00 a.m. at **Sunset Foods** in Northbrook. Volunteers may sign up to help distribute 126,000 pounds of frozen chicken to more than 100 Chicago-area food pantries, homeless shelters and soup kitchens. Visit [www.hungerresourcenetwork.org](http://www.hungerresourcenetwork.org) to register.

Four person teams are invited to participate in the **Sportsman's Country Club** annual Turkey Shoot on Saturday, Nov. 11, 9:00 a.m. Format is scramble with handicap. Cost is \$300/team and includes green fee, golf cart, lunch and a turkey to take home as well as \$3,000 in prize money. Visit [www.nbparks.org](http://www.nbparks.org) for more information.

Dress up your Thanksgiving table with your own custom designed centerpiece created at the **Red's Garden Center** Thanksgiving Centerpiece Workshop on Saturday, Nov. 18, 2:00 p.m. At the session, designers will help participants choose their plants and arrange their selections into a pre-carved pumpkin of their choice. Preregistration required. Call (847)272-1209 to RSVP.

The **North Suburban YMCA** offers a day camp program during school breaks. On Wednesday, Nov. 22, students can enjoy a day of fun at the Y featuring a trip to LaserQuest. For information, call (847)272-7250.



At the Lock Up Self Storage on Skokie Boulevard (Pictured Above), Village President Sandy Frum (c) and Chamber President Tensley Garris (r) help celebrate the grand opening with (l to r) Manager Lawrence Roper, Jr., and owners Bob Soudan and Rick Heilscher. The state-of-the art facility offers climate controlled units, gate access and 24/7 camera monitoring.

Volunteers are needed to speak at the **Cove School Career Day** on March 22, 2018, 8:00 a.m. to noon. Business owners and others are invited to speak to the students about opportunities in their profession, their experiences and training, and what they like about their job. To participate, contact Marla Althshul at [maltshul@coveschool.org](mailto:maltshul@coveschool.org).

Congratulations to the **Village of Northbrook** for receiving the American Society of Civil Engineering's Outstanding Civil Engineering Achievement Award for the Wescott Park Stormwater Storage Facility. The project was selected for its contribution to the community and its innovative use of construction materials. It was recognized as one of the largest storm trap detention facilities in the country.

All donations made to **Cancer Wellness Center** on International "Giving Tuesday", on Tuesday Nov. 28 will be matched by an anonymous donor. To make a donation on the website visit [www.cancerwellness.org](http://www.cancerwellness.org).

## Members Encouraged to Submit Business Award Nominations

Members who know of an outstanding Chamber business or volunteer, and would like to see them receive recognition, are encouraged to nominate them for a Business Award. Every year, at the Chamber's Annual meeting, the organization honors two businesses and one deserving volunteer. The nomination process is open to any member-- members can also nominate themselves.

The Northbrook Business of the Year award recognizes a local company that has utilized entrepreneurial skills to become notably successful in its industry, demonstrated exceptional customer service and is involved in the community. The business must have been in operation for more than three years. Past winners include Bell Flavors and Fragrances, AmpliVox Sound Systems, Countryside Montessori School, Lewis Floor and Home, North Suburban YMCA, Marcello's, Korman/Lederer and Associates and Bernhard Woodwork.

The Corporate Citizen of the Year award honors a larger company that promotes a spirit of giving and community involvement. Among the past winners are A.W. Zengeler Cleaners, First Bank of Highland Park, Northbrook Court, UPS, Underwriters Laboratories, Northbrook Bank and Trust, Allstate, PotashCorp, Highland Baking, Sunset Foods and The Renaissance Chicago North Shore Hotel.

In addition, a member who has demonstrated extraordinary commitment to the Chamber and helped further the organization's goals will be recognized as the Volunteer of the Year. Candidates must have been a member for at least two years. Winners of the volunteer award include Paul Kaufmann, Shred Spot; Sal Manso, Reebie Storage & Moving; Bob Caldwell, Hallmark Homecare; Lise Schleicher, BasketWorks; Dan Gelfond, Keepsake Family Tree Video, Jill Narens, UPS, Andy Vass and Steven Elisco, Elisco Design Architects.

Candidates for all of the awards must be a member of the Chamber in good standing. Nominations will be accepted through November 15. The Chamber Board of Directors will appoint a selection committee to review the nominations as well as survey other business leaders for their input to determine the winners. For further information, or to nominate a candidate, contact the Chamber at [info@northbrookchamber.org](mailto:info@northbrookchamber.org) or call (847)513-6005.

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### Programs Manager Cont. from pg. 2

since 2002, helping with her children's many programs and fundraisers at their schools including St. Norbert's, Greenbriar Elementary and Northbrook Junior High.

"As a longtime Northbrook resident, Katie brings to the position a wealth of community knowledge as well as years of experience with event planning. This makes her ideally suited to contribute to the success of the Chamber and its membership," comments Chamber President Tensley Garris. "I encourage the members to introduce themselves to Katie when they see her at events or when they stop by the office."

Katie can be reached at (847)513-6003, Tuesday, Wednesday and Thursdays, 9:00 a.m. - 3:00 p.m. Her e-mail address is [katie@northbrookchamber.org](mailto:katie@northbrookchamber.org)

## Monthly Networking Events

### First Friday Networking Breakfast

Friday, November 3

7:00 - 9:00 a.m.

Chamber Office

\$10 members

\$20 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

### SOHO (Small Office/Home Office) Roundtable

Wednesday, November 8

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, the latest trends, marketing tips and technology.

### Business After Hours

Thursday, November 16

5:00 p.m. - 7:00 p.m.

Divine Word Missionaries Gift Shop

1835 Waukegan Rd.

Complimentary for members. \$20 for guests

Check out the Divine Word Gift Shop that helps fund programs throughout the world providing life-changing support for those in need. Tour the Chapel of the World that mirrors the Western Wall, view global artifacts and enjoy small bites and drinks in this hidden gem, located just north of Techny Towers.

### Women in Business Luncheon

Tuesday, December 5 - *DATE CHANGE*

11:45 a.m. - 1:15 p.m.

Francesca's North

1145 Church St.

Members \$23 before Dec. 1,

\$30 for Guests and Members after Dec. 1

Jen Lawrence, owner and manager of downtown store Juniper will be one of the presenters at this informal lunch program where women can network with each other over a delicious lunch. She will tell her personal story, elaborate more on the establishment of her downtown boutique as well as share insights on holiday shopping trends.

Last month Chamber members enjoyed making new connections and networking at the Business After Hours hosted by AA Service, the Women in Business lunch and at Leadership Northbrook



1. Odette Olson, Rappaport Reiches Capital Management; Moyenda Knapp, MWH Law Group, and Jeff Berlin, Granite City 2. Todd Lazar, Keyth Security and guest Aaron Rowe, Bulley and Andrews 3. Gail Eisenberg, 22nd Century Media sells Mark DeBartolo, Len Roofing and Remodeling some Auction raffle tickets. 4. Abby Clark, Absolutely Creative Promotions 5. The entire staff at AA service came out to greet Chamber members with owner Glenn Weintraub (center) at the After Hours 6. Business After Hours host Glenn Weintraub, AA Service 7. (l to r) Women in Business presenters Ali Mengarelli, The Book Bin and Jill Carlisle, la de da with Chamber President Tensley Garris 8. Leadership Northbrook participants at a recent team building exercise.

CALENDAR OF EVENTS					NOVEMBER 2017				
Mon	Tue	Wed	Thu	Fri	Mon	Tue	Wed	Thu	Fri
30 ANNUAL AUCTION & TASTE 5:00 p.m. - 7:30 p.m. Renaissance Chicago North Shore Hotel	31	1	2	3 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office	6	7	8 Small Office/Home Office Rountable 11:45 a.m. - 1:15 p.m. Chamber Office	9 Chamber Board Meeting 7:30 a.m. - 9:00 a.m. Chamber Office	10 Leadership Northbrook 8:15 a.m. - Noon
13	14	15	16 Business After Hours 5:00 p.m. - 7:30 p.m. Divine Word Missionaries Gift Shop	17	20	21	22	23 Chamber Office Closed in Observance of the Thanksgiving Holiday	24 Chamber Office Closed in Observance of the Thanksgiving Holiday
27	28	29	30	1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office					



## THANKSGIVING HOT DEALS

### Allgauer's

Thanksgiving Day Extravagant ballroom buffet  
\$40 adults/\$20 kids  
Valid: Thursday, Nov. 23

### Di Pescara

Special Thanksgiving dinner \$39.95  
Valid: Thursday, Nov. 23

### Divine Word Gift Shop

Members receive 10% off Holiday Gifts  
Valid: Through Dec. 30

### Drumstix

10% off Thanksgiving side dishes when ordered by November 15  
Valid: Through Nov. 15

### Granite City Food & Brewery

Family-style Thanksgiving Dinner for \$29.95  
Valid: Thursday, Nov. 23

### Johnny's Kitchen and Tap

Dine in \$18.95 special  
Carry-out for 15 - 20 for \$199.95  
Valid: Thursday, Nov. 23

### Ruth's Chris

Special Three Course Dinner and Dessert for \$39.95  
Valid: Thursday, Nov. 23

### Toffee Break Desserts

Members receive 15% off limited edition caramel apple toffee with peanuts.  
Valid: Through Nov. 30

Restrictions may apply. For more details & special offers go to [northbrookchamber.org](http://northbrookchamber.org)