



NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

MAY 2018

Village Approves Budget With New Increases

In order to pass a balanced budget for fiscal year 2018/2019, Village of Northbrook Trustees took action to raise new revenue to plug a projected deficit. The approximate \$94 million budget includes an increase in the sales tax and an increase in ambulance fees as well as sewer and water rates.

According to Village officials, operating expenditures have remained stable for the past few years and are projected to remain flat in the coming fiscal year. Budget documents indicated that total operating expenses are expected to be .8% lower than a year ago. There is no planned increase in staff.

General Fund revenues from sales tax, property taxes, township road and bridge tax, licenses and income tax were reported as relatively stable in the Village budget documents. However, one exception is the telecommunication tax, which has been in a steady decline since 2016. Industry competition, bundled plans and the continuing trends to drop land lines were some of the reasons cited for the decrease in the revenue source, with no indications that it will recover. In the past, permit revenues from new developments such as North Shore 770 and 1000 Skokie offset the loss in the telecommunication tax. However, with no planned new developments of similar size and scope, the structural loss was projected to create a \$1 million per year shortfall and a structural deficit.

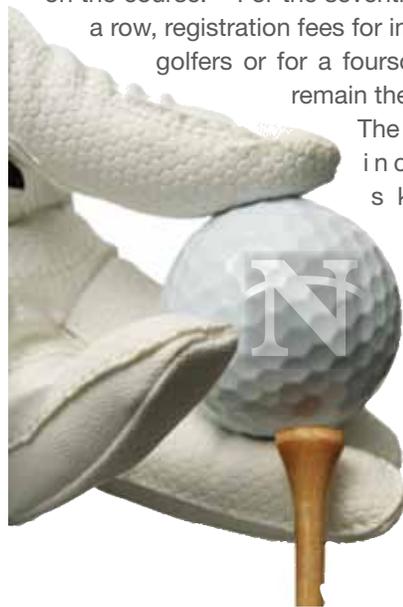
In addition, as Village officials looked at future budget challenges, there were concerns about diminishing major building permit revenue streams, capital needs and facility improvements, concern about loss of state revenues, Fire and Police unfunded pension

Village Budget Cont. to pg. 3



Time to Tee Up for Chamber's June 8 Golf Outing and Dinner!

Beyond just a great day of golf, the Chamber's annual Golf Outing and Dinner is an outstanding way to thank clients and colleagues, to solidify business relationships and to make new connections. The Outing is an all-inclusive, non-stop afternoon of fun that includes a chance to play 18 holes of golf, with friendly competition for prizes, and lots of excitement throughout the day on the course. For the seventh year in a row, registration fees for individual golfers or for a foursome will remain the same.



The Outing includes skills

contests on every hole, a chance to mix and mingle with business and civic leaders, non-stop snacks and beverages, concluding with a cocktail hour and dinner. Exceptional golf skills are not required, just a desire to come out and have fun.

"Not being much of a golfer, I was intimidated to sign up for the Chamber's Golf Outing, but a few years ago decided to give it a try because of the format," comments Dan Gelfond, Family Tree Video. "I discovered it was a blast and I met people that I would never meet at some of the other networking events. This will be my third year and I have to say I'm hooked. It's truly an awesome event!"

The Outing also appeals to golfers on a

Annual Golf Outing Cont. to pg. 4

GOLF OUTING & DINNER FRIDAY, JUNE 8

Presented by



*Sportsman's Country Club
11:30 Registration, 1:00 Shotgun Start*

Dundee Road Closing Delayed

Last month, Village staff met with Illinois Department of Transportation (IDOT) representatives for an update on the Dundee Road Culvert Replacement project.

Earlier this year, IDOT indicated Dundee Road would be closed for six months beginning this spring. Utility relocations have started and are anticipated to be completed between August and September. IDOT will re-evaluate the timing of the road closure mid-summer.

IN THIS ISSUE

PAGE 2
Ultra to Open at Willow Festival

PAGE 2
Northbrook Court Parent Company GGP to be Sold

PAGE 3
Northbrook Sales Tax to Increase by .25%

PAGE 3
Trustees Vote to Implement Administrative Adjudication

Message from Chamber President



Last month, 21 individuals graduated from the Chamber's Leadership Northbrook, a program offering a look at Northbrook's inner workings. This group spent eight months learning about pertinent community issues, strengthening individual leadership abilities, and personally committing to civic responsibility. Offered through a partnership with the Village of Northbrook, Leadership is often recognized for its unique ability to create a bridge of understanding between various segments of the community – residents, business owners, elected officials, educators, etc.

Next year will mark the 30th year of Leadership with more than 600 graduates having completed the program. Many alumni have gone on to leadership positions, serving on school boards, the Plan Commission or other economic panels like the ICDC and EDC, and as volunteers for other community

organizations. It is gratifying to know that this program is valued by civic and business leaders, who appreciate the Chamber's hard work on its behalf every year.

In this day and age of busy schedules and disconnectedness, it was gratifying to see the community rally around the District 30 groundbreaking last month. With a number of Village dignitaries, elected officials, past and current school board members, administrators from other schools and busy executives all on hand for the celebration, it is a witness of the unique spirit and support we all have for each other here in Northbrook. Best wishes to Dr. Wegley and the entire school community as the construction gets underway in earnest. The new school will be an impressive state of the art educational facility that Northbrook can be proud of.

On the heels of a chilly spring, we here at the Chamber are excited for a break in the weather and the upcoming annual Golf Outing on June 8th. The Chamber staff is working hard on the many details to make the event fun for everyone. Mark your calendars and come out for a truly wonderful day!

Ulta to Open in Willow Festival

Construction is underway at Willow Festival in space formerly occupied by DSW shoe store and Mainstream Boutique for an Ulta Beauty store.

Store officials confirmed that the new 10,012 square foot space will have the traditional merchandise and salon features of its other area stores. "We are thrilled to welcome Ulta to Willow Festival as we continue to solidify this center as a premiere shopping destination for the northern suburbs of Chicago," commented the center's Senior Leasing Agent Adam Foret. "Ulta's reputation as a best-in-class retailer only serves to bolster the already powerful market here."

Ulta Beauty, the largest beauty retailer in the US, plans to open 100 stores this year. The company offers cosmetics, fragrance, skin, hair care products and salon services. Ulta carries 500 brands across all categories and price points, including its own private label. It also offers a full-service salon in every store.

An announcement is expected to be made next month regarding the opening date.

Northbrook Court Parent Company GGP to be Sold

The pending sale of Northbrook Court parent company General Growth Properties (GGP) to Canadian company Brookfield Property Partners (BPP) was recently announced.

GGP is an S & P 500 company focused on owning, managing, leasing and redeveloping high-quality retail properties throughout the U.S. It is the second largest U.S. mall-owner, whose portfolio of 122 malls also includes, Water Tower Place in Chicago, the Oakbrook Center, as well as other retail properties on Michigan Ave. GGP is headquartered in Chicago, with over 700 employees.

BPP is one of the world's largest commercial real estate companies with approximately \$68 billion in total assets. The company states that it is the leading owner, operator and investor in commercial real estate," with a diversified portfolio of premier office and retail assets, as well as interests in multifamily, triple net lease, industrial, hospitality, self-storage, student

GGP to be Sold Cont. to pg. 6

BOARD OF DIRECTORS

Glenn Weintraub - Chair
AA Service Co.

Marty Albert - Treasurer
Albert & Goodman C.P.A.s

DIRECTORS

Holly Allgauer - Cir
Hilton Chicago Northbrook

Peter Balyeat
Korman Lederer & Associates

Stephen Barr
Renaissance Chicago North Shore Hotel

Robert Caldwell
Hallmark Homecare

Thomas G. Fortman
Bell Flavors & Fragrances, Inc.

Hania Fuschetto
Glenbrook Hospital

Gregg Gerstin
Align Wellness

Kristen Gorenberg
Ruben & Goldberg

Jacqueline (J.J.) Hart
Allstate Insurance Co.

Paul Kaufmann
Shred Spot

James King
Northbrook Bank & Trust Co

Jim Lazar
Marcello's

Julie Lerman
The Franklin Law Group

Steve Margis
UL

Allison Mengarelli
The Book Bin

Michael Nortman
Crossroads Development

Steve Schmit
Wiss, Janney, Elstner Associates

Neisha Vitello
Northbrook Court

Jason Young
Waterway Carwash

STAFF

Tensley Garris
President

Meredith Ade
Membership Director

Carolyn Gessner
Administrative Assistant

Jean Streeter
Office & Communications Manager

Katie Walther
Programs & Events Manager



**NORTHBROOK CHAMBER
of commerce & industry**

2002 Walters Avenue, Northbrook, IL 60062

847.498.5555 | Tel
847.498.5510 | Fax

info@northbrookchamber.org
www.northbrookchamber.org

Village Budget from pg. 1

liabilities and the current and future demand for excellent public services.

After considering options, a consensus was reached to increase home rule sales tax, which Trustees noted is in line with the prevailing rate charged by neighboring municipalities, including those with large shopping centers. Because it is anticipated to raise more than needed for the projected shortfall from the telecommunications tax, Trustees voted to direct a portion of the tax to the Capital Projects Fund. Annual transfers to the Fund will provide a funding source for improvements to the Village's aging police, fire and maintenance facilities. The additional income from the sales tax increase also allowed the Village to abate \$241,630 of the property tax increase approved in December 2017, and keep the General Fund levy flat in FY 2019/20.

To address concerns about Police and Fire pension obligations, the budget also includes an increase in the ambulance transport fee for both residents and non-residents. The additional \$400,000 a year in additional revenue will be applied to paying down the unfunded pension liabilities. Trustees noted that this should increase the funding ratio and help maintain the Village's Aaa bond rating, which attracts lower rates on bond issuances.

The budget also includes scheduled rate increases in the water and sewer. A deferred 20% increase from 2016 is scheduled to go into effect this month. According to Village documents, Northbrook's rates are among the lowest of area communities including neighboring Deerfield, Glenview and Wheeling.

Commenting that tax and fee increases are never the first choice, Village Trustee Kathryn Ciesla, Chair of the Administration and Finance Committee noted, "There are no easy or obvious expenses to cut without impacting the quality of service. While tax rate and fee increases are not ideal, we feel confident in our recommendation to prioritize high-quality, reliable and consistent service."

The fiscal year calendar begins May 1, 2018 and ends April 30, 2019. For more information visit www.Northbrook.il.us.

Northbrook Sales Tax to Increase By .25%

The .25% increase in the Village's home rule sales tax will go into effect on July 1, increasing the home rule sales tax from .75% to 1.0%. Exceptions to the local tax include sales of automobiles, groceries and medicine. All other retail sales are included. The increase brings Northbrook in line with the prevailing municipal rate charged by area communities including Deerfield, Wheeling, Wilmette, and Highland Park. The last sales tax increase was implemented in January 2007, when the home rule sales tax was raised from .5% to .75%. The increase was dedicated to paying the debt service on approximately \$20 million in bonds issued for infrastructure improvements, including many in the Sky Harbor business park. Combined with the state, RTA and County tax, Northbrook's sales tax rate will be 10%. The tax is expected to generate \$2 million annually.

Home Rule Sales Tax Rates	
Buffalo Grove	1.00%
Deerfield	1.00%
Evanston	1.00%
Glenview	0.75%
Highland Park	1.00%
Lake Forest	0.50%
Lincolnshire	1.00%
Lincolnwood	1.00%
Niles	1.25%
Northbrook	1.00%
Skokie	1.25%
Vernon Hills	0.25%
Wheeling	1.00%
Wilmette	1.00%

Trustees Vote to Implement Administrative Adjudication

At the March 20 budget hearing, Village Trustees voted to implement an Administrative Adjudication program. The new system would take advantage of legislation allowing local units of government to create an Administrative Adjudication system to bypass using the County Circuit Court, and provide a local, quasi-judicial method to prosecute and litigate local ordinances violations. This new system will provide defendants with a more convenient location and lower court costs than a hearing in Skokie Circuit Court.

An administrative hearing would be a civil, not a criminal, proceeding. Under an administrative adjudication System cases would be heard by an Administrative Hearing Officer, who is required to be an experienced attorney meeting certain state-mandated requirements, to impartially render case decisions in a professional and fair manner. The Administrative Hearing Officer may hear cases in the following categories: Non-moving traffic violations (such a parking and vehicle sticker violations); Local ordinance violations (including certain shoplifting and cannabis cases that Circuit Courts are reluctant to

hear); Nuisance and code enforcement cases; Fire, building, and health code infractions; Unlicensed businesses; Water, sewer, and storm water issues; Underage curfew, tobacco, and alcohol violations.

Preliminary estimates show that it would cost less than \$9,000 to implement the new system, and around \$26,000 annually for personnel and other costs. As a local system would allow the Village to retain 100% of the fees collected, the new system could generate between \$61,000 and \$87,000 in new revenue. Additional savings would be achieved by decreasing police overtime costs and savings on prosecutorial services.

To implement an official Administrative Adjudication system, the Village Board needs to amend the municipal code to establish the system, determine the scope of citation and fine amounts that would be handled through the Hearing Officer, complete an RFP process and appoint a Hearing Officer, and train officers in administration of the program. This process will take several months to complete. The Village will provide additional information as it gets closer to implementation.

Chamber Welcomes New Membership Director



The Chamber is pleased to announce that Meredith Ade has joined the staff as the new Membership Director. A Northbrook resident for 18 years, Meredith has over 20 years combined experience in media sales and sales support for not-for-profit organizations. In those positions she focused on generating new business opportunities and growing relationships with existing clients.

A graduate of Rollins College, Meredith began her sales career as an Account

Executive for several East Coast radio stations before moving to the Chicago area where she worked for Q101 FM. After taking time to focus on her family, Meredith joined the Wescott Elementary School PTO where served as co-leader for the Walk for Wescott fundraiser, an event that raised funds for classroom furniture and technology updates

Since 2008, Meredith has been actively involved with the Lew Blond Memorial 5K Run/Walk, one of the top running events in the north suburban area. To support the event, Meredith set up in-school promotions to increase student/family participation. She has also spearheaded cross-promotions with area businesses and secured event sponsors and on-site vendors.

From 2010 to 2013, as a Sales Executive for the North Suburban YMCA, Meredith worked with the Director of Development to partner with local businesses to implement

print, on-location and digital advertising campaigns. She was also involved with event-marketing and program-sponsorship for several events such as the annual Halloween Spooktacular event, the 3v3 Basketball Tournament, and Healthy Kids Day.

"I experienced the powerful impact of the Chamber first-hand while working at the Y, where I attended Women in Business lunches, the After Hours and the Expo," comments Meredith. "I truly enjoy connecting with people and learning about their businesses, so I can't wait to share with prospective members, all that I know the Chamber has to offer. I am excited to hit the ground running as the new Membership Director!"

Meredith can be reached at (847) 513-6004 or meredith@northbrookchamber.org

Golf Outing Cont. from pg. 1

personal level. "The Chamber's Golf Outing has developed into a kind of family tradition for me and my two sons," comments Tom Lange, Morton's The Steakhouse. "It's a special time for us to spend together (be sure to check out our outfits!), offering an experience that we can't duplicate anywhere else."

Veteran golfers appreciate the efficiency of the event. "I have enjoyed playing in the Chamber's golf outing for years," comments Paul Kaufmann, Shred Spot. "It's more relaxed and fun than other outings with lots going on - including great food and drink -- all over the golf course. Can't wait to play this year!"

The golf package includes:

- Putting Contest with a \$200 prize
- 18-hole "best ball" scramble tournament
- Lunch prior to tee-off
- Snacks, beer and soda on the course
- Contests and prizes on every hole
- Cocktails and dinner at Marcello's
- Awards for best play
- Hospitality bag with gift items

Sign up before Friday, May 18 and take advantage of the early bird registration fee of \$185 for individuals; \$695 for a foursome which includes all greens fees, cart, food and drink. To register, complete the enclosed flyer or call (847)498-5555.

Cocktails and Dinner at Marcello's!

After play, golfers will make a short trip to Marcello's in downtown Northbrook for a cocktail reception, followed by a delicious dinner featuring Marcello's signature dishes. Winners of the scramble tournament and skills contests will be announced along with the Grand Prize raffle winner. Raffle tickets can be purchased at the Chamber office, at the Business After Hours and First Friday breakfasts. Prizes include a \$500 cash prize, as well as a chance to win hotel overnights, sports tickets and restaurant certificates.



Not a Golfer?

Sign up for the cocktail hour and dinner at Marcello's and enjoy meeting with golfers as they arrive from the golf course and relive the day's excitement. Cost is \$60.

To raise funds to provide college scholarships for its graduates, **Northbrook School District 28** will host the 29th annual Homer O. Harvey 5K Run/Walk on Saturday, May 5, 8:00 a.m. at Northbrook Jr. High. Cost is \$25 for adults 15 and older, \$18 for youth and includes t-shirt. To register visit www.hoh5k.com/

In conjunction with the Village of Northbrook Community Relations Commission, the **North Suburban YMCA** will host "A Celebration of Cultures" on Sunday, May 6, 2:00 - 4:00 p.m. featuring dancing, singing, food, performances and art from around the world. For more information call (847)664-4017 or visit www.northbrook.il.us/Cultures. In conjunction with the event, the **Northbrook Public Library's** Wednesday movies in June will feature a selection of foreign films at 1:00 p.m. and 7:30 p.m. Visit www.northbrook.info for the lineup of films.

Kohl Children's Museum will hold the 12th annual Touch A Truck Family Festival fundraiser at NIPSTA in Glenview on Sunday, May 6, 11:00 a.m. - 2:00 p.m. Kids will be able to safely climb super-sized vehicles and enjoy food, raffles, train rides, music and other entertainment. Cost is \$45 for a family pass in advance. Call (847) 832-6600 for more information.

The **Northbrook Symphony Orchestra** presents "Romantic Russia: A Tale of Two Composers," on Sunday, May 6, 4:00 p.m. featuring works by Rachmaninoff and Glazunov and a special appearance by guest pianist George Vatchnadze. The concert will be held at the Glenbrook North Sheely Center for the Performing Arts. For more information and tickets, visit www.NorthbrookSymphony.org.

The **Illinois Holocaust Museum and Education Center's** Young Professionals Committee presents the third annual Race for Humanity 5K on Sunday, May 6. This city-wide race supports the Museum's mission to empower individuals to speak out against hatred, prejudice, and indifference. The race will begin and end outside the Illinois Holocaust Museum, following the North Branch Bike Trail through beautiful Harms

Woods. For information, visit www.ilholocaustmuseum.org or call (847)967-4852

Northbrook Park District's highly regarded annual Northbrook on Ice program "Skate To Success" returns for four performances over Mother's Day weekend May 11 - 13. The annual tradition has featured thousands of skaters in the community and received an Outstanding Special Event Award from the Illinois Park and Recreation Association. For tickets or more information visit www.nbparks.org.

The **American Cancer Society (ACS)** offers "May is for Moms" fundraisers at two Northbrook restaurants. On Saturday, May 12th, stop by either Northbrook Roti restaurant where 20% of sales will be donated back to the ACS. On Thursday, May 17, Granite City will donate back 10% of all sales. Mention the fundraiser to take advantage of the offer. Visit www.makingstrideswalk.org for more information.

Kamehachi offers a special sushi class on Saturday, May 19, 2:00-4:00 p.m. Includes all materials and instruction and assorted appetizers. Cost is \$39 per person (includes tax and gratuity). Advanced registration required. Call (866)887-87444 or e-mail catering@kamehachi.com.

Three Bags Full offers numerous beginning and intermediate classes to promote knitting and crochet skills starting this month. In addition, the store will be part of a traveling trunk show for Isager yarns that will feature a new sweater in the shop every two weeks. For a complete list of classes visit www.threebagsfullknittingstudio.com.

Northbrook/Glenview School District 30 will host the 18th annual Lew Blond Memorial 5K Run/Walk raising funds to support research to fight Lou Gehrig's disease (ALS) on Saturday, May 19, 8:00 a.m. at Maple School. The proceeds from the event benefit ALS research and also go



Paul Kaufmann, Shred Spot (l) and other Chamber members enjoyed meeting The Lock Up Self Storage team Bob Braun, Bob Soudan and Alex Harris at last month's Business After Hours.

towards scholarships and special District 30 projects. For more information or to sign up visit www.lewblondrun.org.

Chamber members are invited to attend the **Glenbrook North High School Business Incubator Program "Pitch Night"** on Wednesday, May 23, 7:00 - 9:00 p.m. Four teams of students will make presentations in a "Shark Tank" like setting in a competition to receive funding for their project. Judges include Chamber members Michael Nortman, **Crossroads Development** and Doug Boersma, **Northbrook Bank and Trust**. Other Chamber members who have helped include P.J. Weiland, **ActionCOACH** and Nate Ruben, **Ruben Digital Media**.

Chamber businesses are invited to sign up now to participate in the annual Northbrook Sidewalk Sale on Friday, July 7th and Saturday, July 8th from 9:00 a.m. - 3:00 p.m. in the shopping complexes at Cherry Lane and Meadow Road (near **Sunset Foods & Ace Hardware**). This event attracts thousands of shoppers and is a great way to sell excess merchandise, promote your business, and connect with the community. Call Marie Junkmann (773) 398-6488 or e-mail: marie53097@yahoo.com.

Sign-ups are underway for the **Campanella Children's Choir and Education Center** July and August summer programs, featuring music, art, theater production and power brain yoga. For more information visit www.campanellacenter.org.

Showcase Your Business at the July Multi-Chamber Business Expo

While the Internet and social media offer one way to market your business, nothing is as effective as personal interaction with prospective customers. One of the best opportunities for members to make these important face-to-face connections with potential clients is at the Multi-Chamber Business Expo and After Hours on Monday, July 23. Held again this year in the spacious ballroom at the Hilton Chicago Northbrook, the Expo will feature 65 exhibits from Northbrook, Deerfield Bannockburn Riverwoods (DBR) and Glenview Chambers.

Exhibitors can showcase their businesses with creative tabletop displays that include product demonstrations and samples. Every year participants report that the Chamber Expo gives them solid business leads that result in lasting business relationships. The over 400 attendees and exhibitors alike will be treated to excellent networking and fabulous food and drink graciously provided by the Hilton.

Exhibitors have two options- Standard exhibitors can set up their displays on a six foot skirted table, enjoy complimentary access to WiFi along with other marketing benefits. Premium exhibitors will enjoy these same benefits, but will also be guaranteed a wall space assignment, electricity, and extra space for floor signage. Standard Exhibitor fee is \$225; Premium Exhibitor fee is \$275 (before June 22). Space for premium exhibitors is limited to 24 and will be assigned on a first come, first served basis.

Last year the Expo was sold out by the end of June. Complete the enclosed registration form to reserve your spot today or call Katie Walther at (847)513-6003 with any questions.



GGP to be Sold Cont. from pg. 2

housing and manufactured housing assets.”

At the time of the announcement, it was not clear how the sale would impact the Chicago headquarters, the fate of the 700 employees, or where the new Real Estate Investment Trust (REIT) that BPP plans to create will be based. According to investment experts cited in the media reports, the deal is not likely to lead to big changes in strategy at GGP’s properties, which are known as higher performing malls.

The sale is pending a vote by GGP shareholders; BPY and its affiliates have agreed to vote in favor of the sale. The transaction is subject to other closing customary conditions and is expected to close early in the third quarter of 2018.

Monthly Networking Events

First Friday Networking Breakfast

Friday, May 4

7:00 - 9:00 a.m.

Chamber Office

\$12 members, \$20 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads.

Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.

SOHO (Small Office/Home Office) Roundtable

Wednesday, May 9

11:45 a.m. - 1:15 p.m.

Chamber Office

Members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, the latest trends, marketing tips and technology.

Women in Business Luncheon

Tuesday, May 15

11:45 a.m. - 1:15 p.m.

Pinstripes

1150 Willow Rd.

\$23 for members before May 11

\$30 for guests and members after May 11

Women of the Chamber are invited to share lunch, network and learn from Robyn Kole, who will speak about her experience with the accounting firm Karlin Kerschner Sharpe & Co and from Kati Spaniak, The Spaniak Team, who will discuss how she transitioned into a career in real estate.

Business After Hours

Thursday, May 17

5:00 p.m.- 7:00 p.m.

Dania Furniture

1001 Skokie Blvd.

Complimentary for members, \$20 for guests

Enjoy learning more about Dania’s beautiful modern contemporary home furnishing collections from all over the world. Focused on quality craftsmanship and clean design, the Dania showroom features inspired pieces for your home or office. Bring your business cards and enter to win a \$500 Dania Gift Card. Goodie Bags for all attendees including a special Friend & Family discount coupon.

The range of Chamber activities last month included the First Friday Networking Breakfast an informative Women in Business luncheon as well as participating in groundbreaking ceremonies and ribbon cuttings.



1. Women in Business presenters Cindy Ullrich and Linda Plontke, Red's Garden Center **2.** Sonia Custodio, Align Wellness Center; Beth Congbalay, Creative Marketing Associates; Christi Bartlett and Lori Jordison, Chicago Gardenworks at the Women's lunch **3.** Ellen Brink, Northbrook Inn with Amy Le Beau, Belfor Property Restoration **4.** Cheryl Fayne de Persio, Village of Northbrook and Joy Stuart, Northbrook Park District **5.** Francie Stavish, Francie Stavish & Associates with Mark Kardon, The Downsizing Specialists **6.** Kathleen O'Sullivan, at her Edward Jones office ribbon cutting celebration **7.** Erica Michella, Minchella and Associates with Dori Mages, North Shore Family Services **8.** Village President Sandy Frum (l) and other dignitaries at the Maple School groundbreaking **9.** District 30 Superintendent Brian Wegley with IL State Representative Jonathan Carroll

CALENDAR OF EVENTS

MAY 2018

Mon	Tue	Wed	Thu	Fri
30	1 Annual Economic Outlook Breakfast 8:00 a.m. - 9:30 a.m. Crowne Plaza Chicago Northbrook	2	3	4 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
7	8	9 Small Office/Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	10 Chamber Board Mtg 7:30 a.m. - 9:00 a.m. Chamber Office	11
14	15 Women in Business Luncheon Pinstripes 11:45 a.m. - 1:15 p.m.	16	17 Business After Hours Dania Furniture 5:00 p.m. - 7:00 p.m.	18
21	22	23	24	25
28 Chamber Office Closed in observance of Memorial Day	29	30	31	1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office



MOTHER'S DAY HOT DEALS

Allgauer's on the Riverfront

Mother's Day Champagne Brunch
Valid: May 13

Juniper

\$15 gift card with \$100 gift card purchase
Valid: May 6 - 12

Lucky Fish

Free mimosa for mom with special brunch
Valid: May 13

Nothing Bundt Cakes

Buy one bundtlet, get one free
Valid: May 1 - May 13

Red Door Spa

Bonus spa dollars with gift card purchase
Valid: May 1 - May 13

Renaissance Hotel

Special Mother's Day Brunch
Valid: May 13

Sportsman's Country Club

Mom's Green Fees waived on Mother's Day
Valid: May 13

The Glen Club

Mother's Day Brunch
Valid: May 13

Toffee Break Desserts

20% off special gift bag for Mom
Valid: May 1 - May 13

Restrictions may apply. For more details & special offers go to northbrookchamber.org