



NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

SEPTEMBER 2018

Village to Re-Address County Paid Sick Leave Ordinance

Village Trustees will once again discuss whether local businesses should be required to comply with the Cook County Paid Sick Leave ordinance at their Tuesday September 25th meeting. The County regulation requires nearly all employers provide paid sick leave for all their workers. In May of 2017, Trustees exercised their rights under home rule to opt out of the mandate by a vote of 6 - 2.

Trustees all agreed to re-open the discussion of the ordinance at the suggestion of Trustee Muriel Collison. "My reasons for wanting to address the issue are the same as they were last year when I voted against opting out of the ordinance," comments Trustee Collison. "I do not believe our workers should have to choose between staying home with a sick child or when sick themselves and getting paid. Additionally, I want to address this specific ordinance apart from the minimum wage ordinance as I am hoping there will be enough support on the Village Board to pass it."

Any employee who works at least 80 hours within a six-month period for an employer would be eligible for Paid Sick Leave (PSL). Workers would accrue one hour of paid sick leave for every 40 hours

Paid Sick Leave Cont. to pg. 3

Gearing Up for Silver Anniversary Auction & Taste Extravaganza!

Monday, October 29

5:00 p.m. to 7:30 p.m.

Presented by



This year the Chamber will celebrate the 25th anniversary of its Annual Auction & Taste. Extra steps are being taken to make the event the biggest and best yet. The annual extravaganza will feature more than 130 items up for bid in both live and silent auctions, a lavish sampling buffet prepared by 17 of the area's finest restaurants, and a chance to win a \$1000 cash raffle prize. A festive autumn theme will be the backdrop for the event, which is expected to attract hundreds of Chamber business, civic and community leaders from throughout the North Shore.

Bob Caldwell, Hallmark Homecare and Julie Lerman, Franklin Law Group, have graciously volunteered as co-chairs to make the "silver anniversary" of this event even more special. "The

Auction has provided a lot of fun for the community for 25 years. In recognition of this milestone, Julie and I want to help make this year's Auction the best ever!" comments

Bob. "I hope each one of our members will find a way to support us, whether through sponsorships, auction donations, attendance or just purchasing raffle tickets. With everyone's involvement, we're sure it will be a night to remember."

The Auction & Taste is the Chamber's largest fundraiser and sponsors are critical to its success. Proceeds from the event support the Chamber's various community service projects such as the recent meal packing event and also to help keep membership dues affordable for all businesses.

Longtime Chamber supporter Allstate is returning as the event's Presenting Sponsor and Highland Baking has renewed



Auctioneer Ron Bernardi, Sunset Foods

Annual Auction & Taste Cont. to pg. 4

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Chamber to Host Job Fair to Address Workforce Shortage

To help answer the call of businesses who are experiencing difficulty finding workers, the Chamber will host a Job Fair on Thursday, September 27, 10:00 a.m. – 1:00 p.m. at the Northbrook Public Library. Approximately 20 companies from a range of industries, including retail, hospitality, HVAC, health care and manufacturing have signed up to participate, and will have an opportunity to meet face-to-face with potential employees.

The Chamber is partnering with the

Illinois workNet Center and the Library who are valuable resources in matters related to employment. The Illinois workNet Center collaborates with community organizations that provide guidance and services for anyone in the job market. The Northbrook Library offers a wealth of information and beneficial research tools to help job seekers on everything from career advice to resume building to information on employers.

With a relatively low unemployment rate in the area, Northbrook employers

Job Fair Cont. to pg. 3

Message from Chamber President



Later this month, Village Trustees have scheduled a discussion on the Cook County Paid Sick Leave ordinance. I encourage members to read the article in this newsletter and/or visit the Village website for additional information

prior to the meeting. Many members may recall this mandate was debated and over a year ago in May 2017. Then, as now, our civic leaders need to hear the thoughts and experiences of the business community. By speaking up, Trustees can understand concerns businesses might have, and make informed decisions that will help them maintain a conducive business environment in Northbrook. Along the lines of employment matters, the Chamber will hold its first Job Fair to help our many employers who are experiencing difficulty finding and retaining workers. Ten years ago, when there was a downturn in the economy, the Chamber held several networking events and provided workshops, speakers and other resources to help those in search of employment during a difficult economic time. As always, the Chamber is committed to addressing important workplace issues. Please share the information about the Job Fair with anyone you know is looking for a job and in your networking circles.

Last month's Meal Packing event was another terrific demonstration of the generosity of our members. Together over 260 Chamber members from 83 businesses packed 50,000 meals that will directly benefit needy families in the Chicago area. Many thanks again to the Hilton for their generosity donating the space and feeding all of our volunteers. We are grateful also to Marz for rocking the event and fostering a fun and competitive spirit. As a reminder, this event was made possible by the support of our members throughout the year. If you were a sponsor of one of our events, if you purchased an item at our Auction or, bought a raffle ticket at the Golf Outing, your generosity helped to make events like this possible. All of us at the Chamber were saddened to learn that Board member Jimmy Lazar passed away last month. Not only an accomplished businessman, Jimmy was also known for his warmth and generosity and dedication to the community. A Board member since 2015, Jimmy provided outstanding leadership and guidance for the organization. As Vice President of Catering at the Marcello's restaurant group, he hosted dozens of events for the Chamber and could always be counted on for gracious hospitality. In addition, he was an active golf league participant where he built many friendships and bonds. His contributions to the Chamber were significant and he will be deeply missed.

Chamber Seeks Interested Board Candidates

The Chamber is starting to plan for the organization's leadership for 2019. The Nominating Committee is now accepting the names of any member who might have an interest in serving on the board, with a term commencing in January 2019. Consideration will be given to the length and depth of involvement with the Chamber, participation in civic activities, Northbrook residency or other ties to Northbrook, and an interest in advocating for the business community.

The Board meets monthly on the second Thursday of the month at 7:30 a.m. to discuss policy and direction for the organization. Potential candidates must be able to make a three-year commitment and are expected to actively support the Chamber goals and

initiatives. Members may serve up to two three-year terms.

The Nominating Committee will review the names of candidates submitted and select a slate to fill Board vacancies, which will be announced in the November newsletter. Once the slate is determined, members can still add a name for consideration (including their own) by submitting a petition signed by 20 qualified members by Friday, November 30. A final vote on all candidates will be taken by the Board at the December 13th meeting. Anyone with questions about the nomination process, or who wishes to submit a name for consideration, should e-mail Chamber President Tensley Garris at tensley@northbrookchamber.org.

BOARD OF DIRECTORS

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AA Service Co.

Marty Albert - Treasurer
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DIRECTORS

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Hi-Five Sports Gets Nod to Locate at Northbrook Court

Northbrook Court will soon open its first large-scale recreation facility, following the Village Board's recent unanimous vote to approve a special permit to allow a Hi-Five Sports Zone to be located at the mall.

Danny Tuchman, local operator of Hi-Five, plans to open the 14,248 square foot youth sports and recreation facility on the north side of the mall across from the movie theatres, on the second floor. The space will be converted to include a grass turf field, basketball court and special events area.

Most of the programs will cater to children ages three years through third grade, with a few programs for children through age 14. Besides regular sports-based classes, Hi-Five will also offer school-break camps and after-school programs for preschool and school-age children. The facility will also host special events including birthday parties, corporate events, team building exercises, and private family events. There will be a maximum of 10 employees, limited sales of merchandise, no on-site meal preparation and no outdoor activities.

An estimated 60 kids would be within the facility during the peak programming period. The hours of operation will match the mall hours, which are Monday - Saturday, 10:00 a.m. - 9:00 p.m. and Sunday, 10:00 a.m. to 6:00 p.m.

"I'm beyond excited to bring this concept to Northbrook," commented Tuchman at the Plan Commission meeting. "Our goal is to bring the community back into the mall and create a great experience for kids and their families." In his application, Tuchman stated that he hopes Hi-Five can partner and help drive customers to all of Northbrook Court's businesses.

Village Trustee concerns about the drop-off policy, expressed during preliminary review, were addressed by the final application which states that it will prohibit curbside pick-up and drop-off and require a parent to escort children inside the facility.

According to Village documents, Hi-Five would operate at Northbrook Court under a three-year lease agreement.

Job Fair Cont. from pg. 1

from across all industries have long expressed concerns about a worker shortage. Northbrook's unemployment rate is one of the lowest in the state of Illinois. According to the IDES (Illinois Dept of Employment Security) most recent statistics, the state's unemployment rate is 4.5 percent, while Northbrook's unemployment rate is far lower at 3.8 percent. Out of 105 communities surveyed by IDES, only 7 have an unemployment rate lower than Northbrook.

"Wherever I go, the topic of conversation always turns to employment needs and the difficulty of finding and retaining workers," comments Granite City Food & Brewery General Manager Jeff Berlin. "Like others, my employees are my biggest asset and are essential to effectively run my business," he adds.

"The Chamber is hosting this Job Fair to directly help local companies connect with potential employees," explains Chamber

Northbrook Area JOB FAIR



President Tensley Garris. "It fits in with our mission to support the business community and help foster a positive business climate."

The Job Fair is open to the public and anyone who looking for full or part-time employment is welcome to attend. Chamber members are encouraged to spread the word about the event with their colleagues and in their networking circles. Pre-registration is not necessary. For a list of participating companies and more information visit www.northbrookchamber.org/JobFair.

Paid Sick Leave Cont. from pg. 1

worked. Unused sick leave could also be carried over to the following 12-month period, up to a maximum of 20 hours. Employees would be allowed to use PSL when they or a family member, including parent, grandparent, child or spouse is ill or injured, in need of medical care, treatment, diagnosis or preventative care.

Under the Cook County ordinance, all employers, except for federal, state and local government agencies, would be required to comply with the mandate. Independent contractors, most interns, and workers covered by a collective bargaining agreements would be exempt.

Employers would be required to enact the policy to be in effect for any worker six month after their start date. Employers would also be required to document compliance with the ordinance to show proof of coverage should there be a dispute. Both Collison and Village President Sandy Frum stated that there would be no public hearing, but that businesses will have an opportunity at the meeting to comment on

the ordinance. "At the end of the meeting the Board will either direct staff to prepare documents or will decide to take no action," according to President Frum.

"The Chamber's position on the Cook County mandate has not changed since this issue was brought up in 2017," comments Chamber Board Chair Glenn Weintraub, AA Service. "While the Chamber fully supports fair labor practices and encourages a positive workplace environment, we do not support county employment mandates that put our businesses at a competitive disadvantage with their neighbors across the street in Lake County. These issues should be addressed at the state and federal level."

Area businesses interested in sharing their views can participate in the discussion at the meeting, or in advance by contacting the Trustees. Click on the Village Board of Trustees link on the website www.northbrook.il.us for a list of phone numbers and e-mails.

Paid Sick Leave Cont. from pg. 1

its commitment to sponsor of the \$1000 grand prize raffle. The Chamber also gratefully acknowledges Sunset Foods for stepping up to donate the wine.

Many other important sponsorships are still available. The top level VIP Sponsorship offers enhanced exposure with your company logo appearing on event collateral and in Chamber publications, as well as additional visibility at the event. Sponsors at the Major level gain valuable exposure with name recognition in newspaper ads, the newsletter circulated to 1,000 Chamber contacts, promotional posters, the event program and the Chamber's website. Both levels also include two complimentary admissions to the event.

The Patron Sponsorship is designed for anyone planning to attend the Auction and wants to provide a little extra support for the Chamber. The sponsorship includes two complimentary admissions, five raffle tickets and acknowledgement in the event

program.

Members can also play an important role in the event through donations to the silent or live auction, where attendees engage in lively bidding. Popular items, from restaurant gift certificates to hard-to-obtain sports tickets, help raise significant funds for the organization. Items must have at least a \$50 value (see Auction Wish List).

AUCTION WISH LIST

The following items are always popular and generate a lot of interest from auction bidders. Please consider donating one or more of the following items:

- Tech items
- Golf Foursomes
- Sports, Theater or Concert tickets
- Restaurant Certificates
- Overnight Hotel Stays
- Catered Dinner Parties
- Jewelry
- Vacation Getaways

To take full advantage of the sponsor benefits, participants are asked to return the enclosed Sponsor and Donation flyer by the end of September.

RESTAURANTS LINED UP

A highlight of the Annual Auction is the "Taste of the North Shore" featuring outstanding fare from area restaurants. Guests enjoy mouthwatering appetizer and entrée samplings along with beer, wine and soft drinks. Already signed on are:

- Francesca's North
- Granite City
- Hilton Chicago/Northbrook
- Johnny's Kitchen & Tap
- Lucky Fish on Shermer
- Maggiano's
- Marcello's
- P. F. Chang's China Bistro
- Pinstripes
- Renaissance Chicago North Shore Hotel
- Ruth's Chris Steak House
- The Claim Company

The Value of Asking "How's Business?" to Expand your Circle of Contacts

By Mark Brodson



As an active member of the Northbrook Chamber over the past 13 years, I have developed an appreciation for the power of attending the organization's many networking events.

Whether at a First Friday breakfast or the Chamber's Golf Outing, I have made dozens of contacts and formed meaningful professional relationships that have helped me build my business, and more importantly, enabled me to help others to build theirs.

If I were to give some simple advice about my success, particularly to someone who might be uncomfortable walking into a large networking event, it would be to GO FOR IT! Overcome your initial fears, walk up to someone and strike up a conversation. Then, listen intently, and watch the magic unfold before your eyes.

Many people mistakenly assume that the purpose of a networking event is to make a sale to someone in the room. If you want

to get the most out of networking events, resist the temptation to sell yourself or your business and instead seek out people who can become valuable networking partners for you.

Whether approaching a new contact or someone you have known for years, break the ice initially by asking a personal question. Simple questions like "How is your week?" or "What is new with your family?" pave the way for you to get know the person you have just met. Personal questions also demonstrate your interest in them, which is instrumental in creating a lasting relationship.

Once you have broken the ice with a personal question, then ask a targeted question that steers the conversation towards business. Believe it or not, one of the most impactful questions you can ask is "How's business?" The answer that you receive will give you clues about introductions or connections that you may be able to make for the person that can enhance their success. If you get a vague response like "it's great," press for more information. Ask "What's driving your

success?" If business is not going well, find out why or what challenges the person has. Do they need help with something? When you get good information from the individuals you talk to, it indirectly can help you understand how your product or service could help them. Perhaps you can also create value for them by making an introduction, connecting them to another chamber member or even referring some business to them. While this approach may not get you business right away, it will lead to plenty of business coming back to you over time. Zig Zigler once said, "Give more people more of what they want in order to get more of what you want."

To sum it up, the most successful networkers put selling themselves aside when networking, and ask questions to get to know the other person. They work to establish ongoing relationships and to make themselves a valuable partner to others.

Mark Brodson is the President/Managing Broker with Resource Commercial Advisors, a Northbrook-based boutique commercial real estate firm. He has been a Northbrook Chamber member since 2005.

A ribbon cutting for the new 26,000 square foot **Ann & Robert H. Lurie Children's Hospital Outpatient Surgical Center**, 1131 Techny Road, will be held on Friday, Sept. 7, 10:00 a.m. The state-of-the-industry surgical center features four operating rooms, an MRI, five exam rooms and 14 private rooms for pre- and post-operative care. Medical services at the site will include audiology, dermatology, dentistry, head and neck surgery, gastroenterology, ophthalmology, orthopedics, plastic surgery and urology. The new center will be the only facility on the North Shore dedicated solely to pediatric care, according to hospital officials. For more information visit www.luriechildrens.org/.

UL is again partnering with the **Northbrook Park District** for the annual Touch-A-Truck event at the UL parking lot on Saturday, Sept. 8, 10:00 a.m. to noon. At the free event, kids can climb aboard an assortment of construction equipment and emergency vehicles. For more information visit www.nbparks.org.

Amy Torf, **Noggin Builders**, and Jennifer Spencer, **Dairy Queen**, will be two of 13 women to be recognized with a North Shore Women in Business award at the 22nd Century Women in Business lunch on Thursday, Sept. 13 at Pinstripes, 11:00 a.m. - 1:30 p.m. Chamber members receive a \$10 discount off the \$55 ticket price to attend. For more information visit www.22ndcenturymedia.com/women or call (847)272-4565.

Nirvana Naturopathics announced recently that it is moving to a new location at 707 Lake Cook Road, Suite 100, Deerfield, effective Thursday, Sept. 13. The new clinic is near the intersection of Pfingsten and Lake Cook Roads in the medical professional building. For more information visit www.nirvananaturopathics.com.

First Bank of Highland Park recently welcomed Chuck Gitles as SVP/Commercial Banking where he will be responsible for supporting the Bank's growth while developing and managing relationships in its commercial banking Middle Market portfolio. With over 25 years of experience in

Congratulations to Matt Settler, Sandie Huberty and the many Civic Foundation volunteers for an extremely successful Northbrook Days. Of the 45 event sponsors, 22 were Chamber members. All net proceeds raised from the event go to support scholarships and grants to community non-profit organizations. At last month's Business After Hours at Northbrook Days, Chamber President Tensley Garris and Board Chair Glenn Weintraub, AA Service (r) presented Civic leaders with a \$2,000 donation for the Scholarship Fund.



the banking industry, Chuck was previously with MB Financial Bank.

Stop by **Red's Garden Center** on Saturday, Sept. 15, 2:00 p.m. for a free seminar "Houseplants 101" with tips on the proper selection, care and maintenance of houseplants, information on common pests and diseases, potting techniques and best practices for bringing houseplants in for the winter. Pre-registration required. Call (847)272-1209 or email reds@redsgardencenter.com.

Waterway Carwash announced that it has acquired Crossroads Soft Cloth Car Wash. Earl Slavin, who has owned and operated Crossroads for 31 years at the 64 Skokie Valley Road, Highland Park location, also announced his retirement. Waterway stated that it intends to invest \$3 million for improvements to the 50,000 square foot property, which will be closed for three to four months for construction. For more information visit www.waterway.com/highlandpark-il.

CMX Cinemas' two movie venues at Old Orchard now offer discounts on Tuesdays. CMX CineBistro is a full service dine-in theater for ages 21 and older with first-run movies in a luxury theater setting. CMX Market Cinema is family friendly with high end market food options. Visit www.CMXCinemas.com for more information and reservations.

Congratulations to Vic Micelli, **Des Plaines Office Equipment** for recognition for

excellence in leadership and service at the annual C-Suite Awards ceremony held at Northern Illinois University Naperville campus. Honorees are executives in top management positions in their companies and are nominated by their peers. A full profile of the honorees appeared in the August edition of the Daily Herald Business Ledger, www.dhbusinessledger.com.

Walgreens was recently named among the best places to work for disability inclusion, according to a survey compiled by the American Association of People with Disabilities and the US Business Leadership Network. For the second straight year, Walgreens scored 100 percent on the Disability Equality Index.

Cancer Wellness Center presents the "Better Together" benefit on Saturday, Sept. 29, 7:00 - 11:00 p.m. at Joe's Live, Rosemont. The event includes a special program, dinner, auction and live music. Proceeds benefit the Center which offers programs and professional services to cancer patients and their families every at no charge. For information call (847)509-9595.

The **Illinois Holocaust Museum** presents "Stories of Survival" an exhibition showcasing more than 60 personal artifacts brought to America by Chicagoland survivors of the Holocaust and other experiences of genocide. The exhibition, never before on display, will run through January 13, 2019 before traveling to museums around the country.

First Friday Networking Breakfast

Friday, September 7

7:00 - 9:00 a.m.

Chamber Office

\$12 members, \$20 guests payable at the door

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

SOHO (Small Office/Home Office) Roundtable

Wednesday, September 12

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Discussion is driven by participants, and often centers around best business practices, the latest trends, marketing tips and technology.

Women in Business Luncheon

Thursday, September 20

11:45 a.m. - 1:15 p.m.

Five Seasons Sports Club

1300 Techny Road

\$23 for members before Sept. 14

\$30 for guests and members after Sept. 14

Women of the Chamber are invited to this lunch program to network and to hear informative presentations by two women in the promotional products industry. Lise Schleicher, BasketWorks, will discuss her growing gift business. Abby Clark, Absolutely Creative Promotions, will explain how her motto "Image is everything... Make it unforgettable" fits into her client marketing campaigns.

Business After Hours

Wednesday, September 26

5:00 p.m. - 7:00 p.m.

Pinstripes

1150 Willow Rd.

Network with colleagues and friends from the Glenview and Winnetka-Northfield Chambers. Enjoy friendly competition in the informal bocce "tournament of the companies," or play for fun while sampling some of the outstanding Pinstripes fare. Bring plenty of business cards for networking and a chance to win a raffle prize.

Expanded Plein Air Festival Planned

September 26th - 30th

Over 50 acclaimed Midwest artists are expected to participate in the Village of Northbrook Arts Commission's Plein Air Painting Festival, Wednesday, Sept. 26 - Sunday, Sept. 30. The artists will paint scenes at locations throughout Northbrook during the Festival. A special "Nocturne Night" on Friday, Sept. 28 will feature twilight painting in downtown Northbrook along Shermer



Road and in the shopping malls along Cherry Lane. Businesses will be open late and offer special incentives, and live musicians will perform as part of the festivities.

On Saturday, Glenbrook North students will participate in a Quick Paint from 2:00 - 4:00 p.m. The event concludes Sunday, at Village Green Park with a Quick Paint Event at 9:00 a.m., live music, and the Artist Award ceremony at 1:00 p.m. Award Winning Artist Steve Puttrich will offer a live demonstration at 2:00 p.m. To receive live updates, including artist locations and notifications about other event activities, text NBART to 888777. For more information visit www.northbrookarts.org.

Chamber Seeks Membership Director

The Chamber is seeking a resourceful and experienced sales professional to lead recruitment and retention efforts. A full time position, the Membership Director is responsible for growing the membership base by developing and qualifying leads, and recruiting new members by explaining the benefits of membership. The position also monitors current member satisfaction and assists with new program and benefit development.

The Membership Director carefully identifies and tracks the progress of prospects and provides monthly reports to the Chamber board. He or she also cross-sells other Chamber services, such as event sponsorships, upgraded memberships, and website advertising. Additional responsibilities include coordinating the Chamber's Ambassador program, First Friday networking breakfasts and the monthly Business After Hours events. The Chamber offers a small office, positive work environment that encourages collaboration and fosters creativity.

Qualified candidates must have a college degree and at least two years of outside sales experience and demonstrated success in sales prospecting and closure. Excellent written and verbal communication skills and computer proficiency are required. Experience in a non-profit or membership-based organization is preferred. The position is compensated with salary and commission, along with benefits. For more information, please contact Chamber President Tensley Garris at (847)513-6006.

Over 400 attendees enjoyed learning firsthand about the 70 exhibitors at the Chamber's Business Expo and After Hours at the Hilton Chicago Northbrook.



1. Amy Torf, Noggin Builders 2. Ashley Delaney, and Gustavo Guzman, Whitehall of Deerfield 3. Sonia Custodio and Chris O'Brien, Align Wellness Center 4. Angela Rebelar, Lake County Acute Care Center 5. Paul Payawal and Julianna Nixon-Handy, Hilton Chicago Northbrook, Expo host 6. Lindsay Corcoran and Pam Churchill, AMLI Deerfield 7. Anne Hagerty and Neelima Kondragunta, Delta by Marriott Chicago North Shore Suites 8. Steven Elisco, Elisco Design Architects with Jim King, Northbrook Bank and Trust 9. Marcia Kenner and Aaron Pankou, Five Seasons Sports Club

CALENDAR OF EVENTS

SEPTEMBER 2018

Mon	Tue	Wed	Thu	Fri
3 Chamber Office Closed in observance of Labor Day	4	5	6	7 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
10	11	12 Small Office/Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	13 Chamber Board Mtg 7:30 a.m. - 9:00 a.m. Chamber Office	14 Leadership Northbrook 8:15 a.m. - 12:30 p.m. Northbrook Historical Society
17	18	19	20 Women in Business Luncheon 11:45 a.m. - 1:15 p.m. Five Seasons Sports Club	21
24	25	26 Business After Hours Pinstripes 5:00 p.m. - 7:00 p.m.	27 Northbrook Area Job Fair Northbrook Public Library 10:00 a.m. - 1:00 p.m.	28
1	2	3	4	5 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office



HOME IMPROVEMENT HOT DEALS

AA Service Company

\$23 off any repair service call
Valid through Dec. 31

Bath Fitter

\$450 off complete package
Valid through Dec. 31

INUWINDOWS

Seasonal rebate on Hunter Douglas window
treatments
Valid through Dec. 31

Lewis Floor & Home

10-50% off area rugs
Valid through Sept. 30

Ravinia Plumbing & Heating Co.

Save \$137 on a fall furnace inspection.
Valid through Nov. 30.

Sears Garage Door and Handyman Services

\$79 Garage door and opener safety tune-up
Valid through September 30

ShelfGenie

\$250 discount with purchase of five or more custom
pull-out shelves.
Valid through Sept. 30

*Restrictions may apply. For more details & special offers go to
northbrookchamber.org*