



NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

DECEMBER 2018

Chamber Welcomes Four New Board Members

The Chamber board recently approved the appointment of three new individuals to fill the terms of Board members whose terms have expired. The new board members will begin their three year term of service in January 2019. Northbrook Court General Manager Brian Lee was also appointed to fill the term of former General Manager Niesha Vitello.

Ron Goldblatt, North Shore Loyalty



Ron founded North-Shore Loyalty in 2014, a company specializing in text and loyalty marketing, web design, social media, search engine optimization and social purpose communication. His clients include more

than 100 area retailers and restaurateurs, helping them build a loyal customer base. An avid golfer, Ron has more than 25 years of experience in marketing and brand management for golf and other sports products prior to starting his company. He has a B.A. in Business from the University of Windsor in Ontario, Canada. Ron and his family have

Board Members Cont. to pg. 4

Park District Unveils New Activity Center; Expanded Golf Course Project

The Northbrook Park District recently announced progress made to date on its capital improvement initiative New Places to Play, which was launched earlier this

year. The project includes a new activity center and improvements to Sportsman's Country Club, based on community input and in conjunction with the Park District's 10 year Comprehensive Master Plan.

Activity Center

An overview of the 44,000 square foot Activity Center, to be located on a six-acre Anets parcel the District purchased in 2011, was recently made available to the public. Designed by Wight & Company, the two-story activity center will feature a large multi-use court that can be used for basketball, pickleball and volleyball; a large 6,067 square foot area featuring a wide variety of fitness equipment and two fitness rooms.



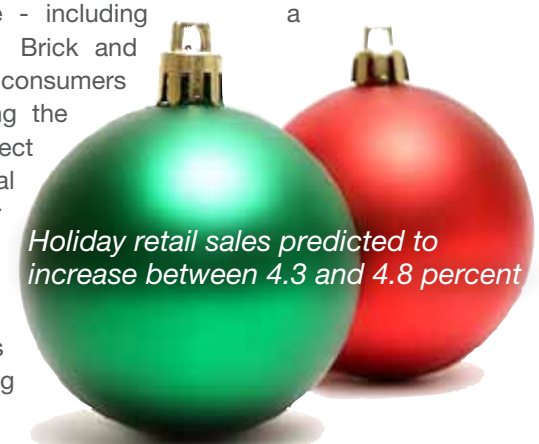
The style and architecture of the building includes exposed structure and faux wood, intended to tie in with the surrounding fields and park at Techny, which can be viewed by the indoor walking track on the second floor. Plans call for two sets of locker rooms -- one for Fitness members which would include showers and changing rooms, and one for the public which would include lockers adjacent to bathroom amenities.

As currently designed, there will be 153 new parking spots on the site with room to add 70 additional spots if needed down the road. Additional space includes a 900 square foot child care area, and a roughly 1,400 square foot multi-purpose

Park District Cont. to pg. 2

Experts Predict Strong Holiday Shopping Season

The forecasts are in and optimism abounds for the upcoming holiday season. Numerous experts, including the National Retail Federation expect 2018 retail sales to increase between 4.3 and 4.8 percent over 2017. The forecast compares with an average annual increase of 3.9 percent over the past five years. According to experts, consumers across generations are looking for ease - including seamless shopping experience in-store. Brick and mortar still rule the holiday season; 91% of consumers plan to shop at physical locations during the holidays. And 75% of consumers expect an integrated experience across digital platforms and physical locations. For more ideas on local shopping and dining during the holiday season, check out the Chamber's Holiday Shopping and Dining Guide published in the Northbrook Tower as well as the "Nicki the Northbrook Shopping Elf" Facebook page.



IN THIS ISSUE

PAGE 3
ICDC Studies Options To Help Manufacturers

PAGE 3
Trustees Unanimously Oppose Sky Harbor Zoning Change

PAGE 5
Holiday Happenings and Events

PAGE 6
Save the Date for the State of the Village



Message from Chamber President

December is one of my favorite times of year. I truly enjoy all of the sparkling lights in our downtown, the displays in the stores, the fun parties to celebrate the holidays, and the time spent with families and friends. It's also a critically important time of year for our retailers. While of course we all love to peruse the Internet for gift ideas, nothing beats going into a local store for a holiday purchase. I enjoy the personal service from store owners: style tips from Jen Lawrence at Juniper Boutique, knowledgeable book recommendations from Allison Gilley at The Book Bin, and friendly greetings from George and Eve at our downtown Hallmark store. And who doesn't get a thrill walking into Northbrook Court this time of year? The sense of satisfaction and the value that I receive from giving these stores my business is far more rewarding than an impersonal Internet purchase. The benefit is double-- supporting these businesses, makes a big difference right here at home. Businesses pay 40% of the property taxes in Northbrook. These funds help pay for important resources-- schools, infrastructure, and the many services we enjoy. To help you with your local shopping, the Chamber's Nicki the Shopping Elf page on Facebook and the recently published Shopping and Dining Guide in The Northbrook Tower have great suggestions.

On several recent occasions, Northbrook's

business climate has been a lively topic of discussion. At the Northbrook Caucus meeting in November, candidates interested in running for the Village Board were asked to comment on what they would do to support the business community. Many of them stated that they would seek out the Chamber for potential partnerships. It is encouraging to know that these individuals see us as a valued partner in advancing economic development. Northbrook's economic climate was also recently addressed at the Chamber's Leadership Northbrook program. At this class, participants learned from civic leaders how important it is to have a thriving business climate. It's my hope that they will share the information with their friends and neighbors so that we can all have an appreciation for the contributions of the business community.

On other matters related to the organization, I want to give a big thank you to our outgoing Board Chair Glenn Weintraub. Glenn has been an outstanding and committed leader these past two years, and I would like to take this opportunity to personally acknowledge his dedication. Fortunately, he will be staying on for a year as Past President to support the new leadership team. I also have a deep appreciation for outgoing Board members Kris Gorenberg, Steve Margis and Marty Albert. They each contributed their talents to help us successfully achieve our goals and objectives.

Best wishes to all Chamber members and their families for a relaxing and enjoyable holiday season.

Park District cont. from to pg. 1

room which could be used for parties and meetings. Director of Parks and Properties Ed Dalton commented that the building has been designed to exceed existing energy codes and to be energy efficient, with window placement designed to capture the least exposure in the summer and to retain heat in the winter.

According to the Park District, the facility will "offer the latest fitness and wellness opportunities and provide new spaces where the public can stay active, have fun and connect with others." Construction is slated to begin in August 2019.

Golf Course

In May, the Park District partnered with design team Martin Design to develop a master plan for improvements to the golf courses, practice

facilities and clubhouse at Sportsman's. Following the release of a preliminary plan to the Park District Board in September, a decision was made to expand the scope of the original plan. According to the Park District statement, "Through the planning process, we gained valuable insight which called for further exploration of this community project." As a result, a new RFP has been issued to broaden the project to include more innovative golf amenities and a clubhouse with a year-round restaurant for the benefit of both golfers and non-golfers. Plans also include exploring the possibility of partnership opportunities. As a result, Sportsman's will be open for golf the entire 2019 season.

For further information visit nbparks.org.

BOARD OF DIRECTORS

Glenn Weintraub - Chair
AA Service Co.

Marty Albert - Treasurer
Albert & Goodman C.P.A.s

DIRECTORS

Holly Allgauer - Cir
Hilton Chicago Northbrook

Peter Balyeat
Korman Lederer & Associates

Stephen Barr
Renaissance Chicago North Shore Hotel

Robert Caldwell
Hallmark Homecare

Thomas G. Fortman
Bell Flavors & Fragrances, Inc.

Hania Fuschetto
Glenbrook Hospital

Gregg Gerstin
Align Wellness

Allison Gilley
The Book Bin

Kristen Gorenberg
Ruben & Goldberg

Jacqueline (J.J.) Hart
Allstate Insurance Co.

Paul Kaufmann
Shred Spot

James King
Northbrook Bank & Trust Co

Julie Lerman
The Franklin Law Group

Steve Margis
UL

Michael Nortman
Crossroads Development

Steve Schmit
Wiss, Janney, Elstner Associates

Jason Young
Waterway Carwash

STAFF

Tensley Garris
President

Carolyn Gessner
Administrative Assistant

Kathi Quinn
Membership Director

Jean Streeter
Office & Communications Manager

Katie Walther
Programs & Events Manager



**NORTHBROOK CHAMBER
of commerce & industry**

2002 Walters Avenue, Northbrook, IL 60062

847.498.5555 | Tel
847.498.5510 | Fax

info@northbrookchamber.org
www.northbrookchamber.org

ICDC Studies Options to Help Manufacturers in the Industrial Park

The Village of Northbrook's Industrial and Commercial Development Commission (ICDC) wants to make it easier for manufacturers and distributors to have ancillary showrooms in the Sky Harbor business park, which has I-1 zoning. It is a permitted use in the Village's Industrial & Commercial Services (ICS) district, which includes many of the industrial properties along Shermer Road. Currently, a business in the I-1 district must obtain a special permit for a showroom, which is limited in size to 10% of the gross floor area or 1,000 square feet, whichever is less. ICDC members felt that the special permit process is both time consuming and costly, thus discouraging businesses from locating in Northbrook industrial areas.

The ICDC hopes to raise awareness about the growing demand for showrooms and the need to update the Village zoning code to reflect current trends. "The process of a special permit for certain uses can be

very daunting in terms of time and money for many small businesses," comments ICDC Chair Pat Lederer. "The ICDC has asked the Village staff to look at other municipalities with business parks to consider how they handle these situations. Hopefully in the next few months we will be able to provide some guidelines and recommendations to the Village Board to improve the process."

A study of other communities shows a wide range of approaches. Several communities have less restrictive options in their industrial areas, with many taking into consideration factors such as parking and signage. Niles allows retail sales as a permitted use in its industrial areas with no restrictions.

Some municipality guidelines are more generous than Northbrook. Buffalo Grove allows retail uses occupying a minimum building floor area of 50,000 square foot, providing parking and signage are taken into consideration. Others allow a high

percentage of space. Elk Grove Village allows retail uses in up to 20 percent of the floor area. Hanover Park and Hoffman Estates allow retail businesses in up to 15 percent of the building area. Wheeling allows up to 10% of the gross floor area with no square footage restriction.

One recommendation that ICDC is evaluating is making showrooms conditionally permitted. A conditional permit allows Village staff to approve a use provided the business meets certain conditions such as parking requirements or signage restrictions.

The ICDC plans to continue to investigate the experience of communities with business parks and present formal recommendations to the Village Trustees in the next few months. Any changes would require public hearings before the Northbrook Plan Commission and an amendment to the Northbrook Zoning Code.

Trustees Unanimously Opposed to Sky Harbor Zoning Change

Village Trustees voted unanimously last month against a request to rezone a property in Sky Harbor business park to allow for a sports and recreation club, expressing admiration for the business and a desire for it to move to Northbrook, but objecting to the proposed location. Trustees commented that they agreed with the Plan Commission, which voted 9-0 vote against the request, and their stated concerns about the permanence of the zoning change that would set a precedent and allow businesses that are currently not permitted to move into the park.

Earlier this year, North Shore Sports and Wellness, operator of Joy of the Game, currently located in Deerfield, submitted a proposal to move their sports facility and secondary school to 555 Huehl Drive. Relocating the business to the property would have required a Zoning change from I-1 Restricted Industrial to I-B Institutional Building District. The proposal would have also needed numerous other special permits and variations to accommodate parking as well as allowable building size on the site.

Consultants for North Shore Sports and

Wellness as well as a spokesperson for the owner of the property suggested that the business would enhance Sky Harbor, which they argued suffers from a high vacancy rate. Pat Lederer, principal with Korman Lederer, the largest property owner in Sky Harbor, refuted the allegations, adding their properties are fully leased. He further stated the zoning change would be disruptive and change the character of the business park.

Other neighbors and business owners located near the site also spoke out adamantly against the business moving into the park. Nearby owners of Nichols Display commented that their business has experienced growth and success since moving into Sky Harbor, but a change in the zoning would be detrimental and disruptive to their business. Residential neighbors all expressed concern over weekend and night traffic as well as the lack of parking in the area.

"Much as I would love to have this business in Northbrook, I don't think it's the right location," commented Trustee Bob Israel. Trustee Kathryn Ciesla also questioned why the statistics about vacancy rates and rental rates presented

by consultants differed so vastly from the Village's. Other Trustees expressed skepticism that the off-site parking was a practical solution, sympathizing with the neighbors.

The Plan Commission heard similar comments at a public hearing held in October. More than 20 individuals spoke out for and against the proposal. Those voicing objections cited concerns about parking in adjacent neighborhoods, cut-through traffic, safety, decline in property values and changing the character of the business park. Several tenants of Joy of the Game spoke out in support of the owners and their willingness to be good neighbors. Owners Barry and Mike Nekritz explained that the Northbrook location was important and the business would benefit the community.

In explaining her vote, Plan Commissioner Johannah Hebl commented, "Northbrook is very fortunate to have the industrial park. Once you start altering the zoning it's a slippery slope."

Board Members Cont. from pg. 1

lived in Northbrook since 2000. His sons all played for the Northbrook Bluehawks and on the GBN hockey team. A regular at Chamber networking events and a member of the Golf League, Ron has also been active in planning the Chamber's Annual Golf Outing & Dinner. "I am excited to participate on the Board of the Chamber because of the important role that the organization plays in driving and supporting businesses in Northbrook, who contribute so much to the community."

Robyn Kole, Karlin, Kerschner, Sharpe & Co., LLP



Robyn is a partner at Karlin, Kerschner, Sharpe & Co, a CPA firm that succeeds as a valued asset to businesses and individuals both locally and around the country. In her position at the firm, which concentrates on tax preparation and planning and general accounting for businesses and individuals, Robyn's niche is tax review and preparation. Robyn worked in public accounting for five years, then went on to help start a stock trading firm on the Chicago Stock Exchange, first as CFO then eventually became President. In 2004, she returned to her first love of public accounting. She graduated from the University of Illinois with a B.S. in

Accounting and received her CPA certificate shortly thereafter. A member since 2013, Robyn currently serves as an Ambassador at Chamber networking functions and has assisted with planning of Golf Outing and Annual Auction & Taste fundraisers. Over the years she has volunteered at the local Northbrook schools that her son attended. She has been a resident of Northbrook for 26 years. "I look forward to serving on the Board in order to enrich my evolving involvement in the Chamber and my community."

Arnie Krause, The Claim Company



Arnie has over 33 years experience running restaurants on Chicago's North Shore. He re-opened the Claim Company, which was originally located in the space currently occupied by De Pescara from 1979 - 1998, at Northbrook Court in 2009, where as General Manager he is responsible for all day-to-day operations. He also assists with the operations of a second location in Vernon Hills, which opened in 2016. Previously, he and his partners Ted and Michael Holleb operated 41 North restaurant and banquet hall on Skokie Boulevard from 1999 until its closing in 2007. Arnie received a degree in hotel/restaurant and hospitality management from Michigan State University. Following

graduation, he settled back in Northbrook where he originally grew up. "As a Chamber Board member, I hope to share my perspective and experience in the restaurant industry and make sure concerns of small business owners like myself are heard."

Brian Lee, Northbrook Court



Brian was welcomed back for a second stint at Northbrook Court in October 2018 to serve as General Manager, where he is now responsible for operations, marketing, security and specialty leasing

as well as tenant relations and customer satisfaction for the one million square-foot shopping center. His first role was as Senior Operations Manager, where for five years he led a variety of special projects with portfolio-wide impact. He left that position to be Senior Operations Manager at Oakbrook Center where he saw the property through dynamic and strategic changes including the opening of a new food hall and re-development of a former Sears anchor building. Prior to Northbrook Court, Brian was at Water Tower Place, first as Assistant General Manager, then as Senior Operations Manager, earning GGP's Best Shopping Center Operations Award in 2007 and leading a \$70M redevelopment project.

Brian is a graduate of Northeast Missouri State, majoring in Business Administration with a Management concentration. He has achieved his CSM designation and also served on the Village of Northbrook's Industrial and Commercial Development Commission (ICDC). He is a graduate of the Chamber's Leadership Northbrook program and has often served as a liaison between the Chamber and individual stores at Northbrook Court. "I am thrilled to return to Northbrook and make a deeper connection with the community through the Northbrook Chamber of Commerce."

Chamber Hosts Roundtable Discussion on Paid Sick Leave Compliance



At last month's Small Office/Home Office (SOHO) meeting, Chamber President Tensley Garris (l) welcomed attorney Susan Troestler, LaPointe Law (second from l) who helped small business owners understand how to comply with the Cook County Paid Sick Leave ordinance that will go into effect on January 1.

Holiday Happenings and Events

Many stores will have extended holiday hours; there will be festive decorations, and the sounds of the season will fill the air this upcoming holiday season.

Northbrook Court features extended shopping hours and special holiday photo opportunities in December. Parents can avoid long wait-times for visits with Santa by registering for an appointment on www.CelebrateYourHoliday.com. You can even bring your dog or cat for a photo on Monday evenings. A mobile app for GGP Malls (available for Android and iOS) helps shoppers find a place to park, locate stores in the mall, and learn about sales and events.

Morton's The Steakhouse will be open for lunch with a special a la carte holiday menu on December 12-14 and 19-21, opening at 11:30 a.m. For reservations, call (847) 205 5111.

At the **Chicago Botanic Gardens**, visitors can experience the dazzling Wonderland Express display, a festive tradition featuring model trains running among miniature versions of Chicago landmarks, artfully crafted from botanical materials. Enjoy caroling singalongs and ice sculpture demonstrations, and browse the Gift Shop for unique items for gardeners and nature lovers. Visit www.ChicagoBotanic.org for information on seasonal activities.

Allgauer's on the Riverfront will host "Breakfast with Santa" on December 8 and 15, 8:30 to 10:30 a.m. The event includes photos with Santa, a breakfast buffet, cookie decorating, and other festive activities. Call 847-664-7999 to RSVP.

Kids can meet live reindeer along with Santa himself while parents shop for holiday greenery and décor at **Red's Garden Center** on Saturday, December 8, 2:00 to 5:00 p.m.

An annual favorite, the Northbrook Community Choir will perform uplifting and joyful music at its Winter Concert on Monday, December 10, 7:00 p.m., held in the auditorium at the **Northbrook Public Library**.

As part of the Hunger Free Northbrook project, Chamber members Bob Caldwell, Hallmark Homecare and Wayne Karlins, Reed Social Media, will provide monthly transportation to seniors at Crestwood Place to the Northfield Food Pantry. They will receive an assist from the North Suburban YMCA, who is generously loaning the use of their new bus for the program.



New, unwrapped toys for needy children for the U.S. Marines Toys for Tots program can be dropped off through Friday, December 14 at **Glenview State Bank, BHHS KoenigRubloff - Northbrook, American Weathermakers, Walgreens, the Northbrook Police Department,** and the **Village of Northbrook** lobby, during office hours.

Glenbrook North High School's Music Department presents its annual Winter Concert on Monday, December 17, 7:30 p.m. The performance of holiday-themed selections includes the choir, band and orchestra programs, culminating in the traditional mass rendition of "White Christmas." The concert, at GBN's Sheely Center for the Performing Arts, is free and open to the public.

The **North Suburban YMCA** offers "School Days Off" Winter Break Camps, with field trips, games, art projects, and swimming in the indoor pool. To register visit NSYMCA.org or call (847) 272-7250.

Home Instead Senior Care is sponsoring the "Be A Santa (Friend) To A Senior" program to collect gifts for more than 1000 area seniors this holiday season. Visit one of their locations, select an ornament with the gift request information, and return the unwrapped gift to their Northbrook office prior to Dec. 20. Visit www.BeaSantatoaSenior.com for more information.

Noggin Builders offers Winter Break workshops at both the Dundee Road

and Northbrook Court locations starting Monday, Dec. 24 through Friday, January 4 for children in Pre-K through 8th grade. Visit www.NogginBuilders.com to view a detailed schedule.

Bernard Weinger JCC hosts a "Halfway to Summer" family event on Tuesday, December 25, 9:00 a.m. to 11:00 a.m., including swimming, gym games, fitness activities, snacks, and crafts. Free and open to the public. For more information, visit www.JCCChicago.org.

Holiday lights can be dropped off for recycling in specially marked bins at the **Northbrook Village Hall** lobby between 8:30 a.m. and 4:30 p.m. during December and January. They also can be turned in at the Fleet Garage behind Village Hall on the first Tuesday (7:00 a.m. to 3:00 p.m.) or Saturday (9:00 a.m. to noon) of each month. Electronics cannot be disposed of in your regular trash or recycling.

The **Northbrook Public Library** will hold a special New Year's celebration on Monday, Dec. 31, 11:00 a.m. with a countdown to noon, with crafts, games, a dance party and balloon drop.

Kohl Children's Museum will transform into a Times Square-style party for a family-friendly New Year's Eve on Monday, December 31, 8:30 – 11 a.m. and again from 12:30 – 3 p.m. The event includes a children's concert, DJ, juggling shows, and a massive confetti drop. Visit kcmgc.org/nye for more information.

Monthly Networking Events

First Friday Networking Breakfast

Friday, December 7

7:00 - 9:00 a.m.

Chamber Office

\$12 members*

\$20 guests payable at the door*

Join over 100 Chamber members and guests for proven, successful networking opportunities at the First Friday networking breakfast. The structured event includes time for informal networking, brief introductions, and round table discussions that will give you solid business leads. In addition to catering by Leonard's Bakery, the breakfast features Dunkin coffee.



**Help the Chamber make the holidays brighter for our friends and neighbors in need. Bring a boxed cereal or container of coffee for the Northfield Township Food Pantry and/or a new Lego set, Barbie, or action hero toy for Youth Services and receive free admission to this month's breakfast. \$10 gift cards are also welcome.*



SOHO (Small Office/Home Office) Roundtable

Wednesday, December 12

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Topics often include marketing strategies, technology, the business climate, and other trends of interest.

Business After Hours

Thursday, December 20

5:00 p.m.- 7:00 p.m.

The Glen Club

2901 W. Lake Ave., Glenview

Complimentary for members. \$20 for guests

Celebrate the season with Chamber members and friends at this holiday After Hours. Experience outstanding hospitality with The Glen Club's chef-created hors d'oeuvres selections, along with beer, wine, and samples of a festive specialty cocktail. Enjoy networking with friends and colleagues while learning more about this beautiful venue for special events, offering picturesque golf course views and rooms available for meetings and celebrations of all sizes. Bring your business card for a drawing for a gift card.

First Friday Breakfast Pass to Offer Substantial Savings

The Chamber is offering a deeply discounted 2019 Annual Pass to the First Friday networking breakfasts, that can be purchased by any member in good standing through December 21st. The pass allows members to attend the breakfast for a full year at a cost of only \$85, a savings of over 40%. The First Friday pass eliminates the need to carry cash or fish around for payment. Members who pre-pay for the year will receive a personal e-mail reminder before the breakfast and need only RSVP ahead of time and check in at the door. If the pass is bought in the name of the member company, it can be used interchangeably by any employee. To purchase a pass, fill out the enclosed form, click on the link on the Events tab on the website, or call the Chamber office at (847)498-5555 to pre-pay with a credit card.

SAVE THE DATE State of the Village Address with President Sandy Frum Monday, Jan. 28th



Chamber members are reminded to turn the page of their calendar to 2019 and circle January 28th for the annual presentation by Northbrook Village President Sandy Frum. At this informative luncheon, President Frum will share valuable information about recent economic development, challenges the Village of

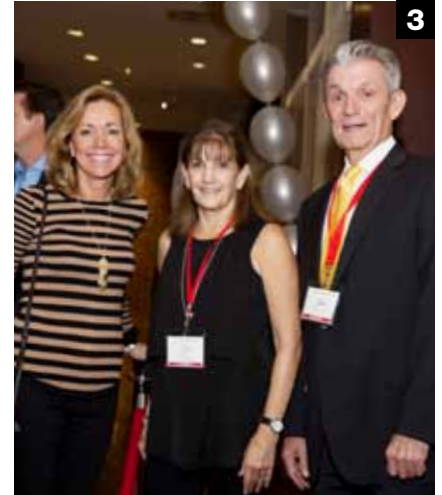
Northbrook is facing, and the impact of recent and upcoming elections. Attendees will have the opportunity to share their thoughts about matters of concern and ask questions. There will also be information about important staff contacts at the Village who can be helpful resources to the business community. Each Chamber company will receive one complimentary reservation for the event.

Year End Housekeeping Reminders!

With the busy holiday season, please note the following Chamber scheduling updates and year end reminders:

- In recognition of the holidays, the Chamber office will closed on the following dates: December 24, 25, 31 and January 1. There will be abbreviated office hours on December 26, 27 and 28. On those dates the office will be open between 9:00 a.m. and 2:00 p.m. A staff person will be available to register anyone for an event, accept a dues payment, or answer questions. The office will resume normal business hours on Wednesday, January 2.
- By now all members should have received an invoice for their 2019 membership dues. Prompt payment of dues keeps memberships active without interruption and allows members to attend all events and programs. If you have not received your invoice or if you have any questions, please contact the office at (847)498-5555.

Over 300 business and civic leaders enjoyed sampling fare from 19 outstanding restaurants, while bidding on valuable items at the Chamber's Annual Auction and Taste



1. U.S. Rep. Brad Schneider (l) with Renaissance Chicago North Shore Hotel General Manager Stephen Barr **2.** (l to r) Village Trustee Bob Israel, Harley Korman, Korman/Lederer and Associates, Village President Sandy Frum and Library Trustee Carlos Frum **3.** Northbrook Park District Executive Director Molly Hamer (l) with Auction co-chairs Julie Lerman, Franklin Law Group and Bob Caldwell, Hallmark Homecare **4.** Mariano Garcia, Executive Chef Dave Brantner, Diana Schutz and General Manager Holly Allgauer, representing the Hilton Chicago/Northbrook **5.** Harvey Blender, Family-safe Biking and Johannah Hebl, Matlin Law Group place bids **6.** Auction Volunteer Mark Ingram checks out the prime rib served up by Ruth's Chris Steak House. **7.** Caryn Shulman, North Shore Convention and Visitors Bureau (l) with Treyann Harris, BrightStar Health Care **8.** Jim Kahan, Morgan Stanley Wealth Management, Patrick Lederer, Korman/Lederer with Auctioneer Ron Bernardi, Sunset Foods. **9.** Northbrook Court General Manager Brian Lee with Brian Millman, Shelle Jewelers

CALENDAR OF EVENTS					DECEMBER 2018				
Mon	Tue	Wed	Thu	Fri	Mon	Tue	Wed	Thu	Fri
3	4	5	6	7					7 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
10	11	12	13	14					
		Small Office/Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	Chamber Board Mtg 7:30 a.m. - 9:00 a.m. Chamber Office	Leadership Northbrook 8:15 a.m. - 3:00 p.m. UL					
17	18	19	20	21					
			Business After Hours The Glen Club 2901 W. Lake Ave. 5:00 p.m. - 7:00 p.m.						
24	25	26	27	28					
Chamber office closed in observance Christmas Eve	Chamber office closed in observance Christmas	Abbreviated Office Hours 9:00 a.m. - 2:00 p.m.	Abbreviated Office Hours 9:00 a.m. - 2:00 p.m.	Abbreviated Office Hours 9:00 a.m. - 2:00 p.m.					
31	1	2	3	4					
Chamber office closed in observance of New Year's Eve	Chamber office closed in observance of New Year's Day			4 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office					



**HOLIDAY
HOT DEALS**

California Pizza Kitchen

Dinner and a Movie Special
Valid through December 31

Eve's Hallmark

BOGO 50% off Boxed Cards and Gift Wrap
Valid through December 24

Francesca's North

\$25 Bonus Card with Purchase of \$100 Gift Card
Valid through December 24

Hilton Northbrook/Chicago

New Year's Eve Celebration Packages
Valid through December 31

Morton's The Steakhouse

\$50 Reward Card with Purchase of \$250 Gift Card
Valid through December 25

Pinstripes

\$25 bonus with Purchase of \$100 in Gift Cards
Valid through December 31

Ruth's Chris

10% Bonus Card with Purchase of \$250 in Gift
Cards
Valid through December 31

Waterway Carwash

Holiday Coupon Books for Giving
Available through December 31

*Restrictions may apply. For more details & special offers go to
northbrookchamber.org*