



# NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

JANUARY 2019

## Village Trustees to Review Minimum Wage Issue in 2019

On the heels of voter support for the non-binding minimum wage referendum, the Village Board of Trustees recently agreed to address the issue of the minimum wage later this year should the state not take action.

At a Board meeting late last year, the Trustees discussed the issue for the first time since May 2017, when they exercised their right as a home rule community to opt out of a mandatory Cook County ordinance that gradually increases the minimum wage up to \$13 an hour in 2020. At the time, Trustees concurred with the Chamber's position that it would put businesses at an unfair advantage with those immediately across the street in Lake County. Trustees also agreed that it should be addressed at the state level as a matter of fairness to all communities.

At their recent meeting, Trustees also considered the results of the recent referendum question on the November 2018 ballot, "Shall the minimum wage in your municipality match the \$13 an hour Cook County minimum wage law for adults over the age of 18 by July 1, 2020 and be indexed to the Consumer Price Index after that?" which received 77% of Northbrook voter support. Activists in support of the minimum wage hike have appeared at several Village Board meetings, citing the vote and criticizing the Trustees and demanding the Village take action.

Trustees stated that they had also received a letter signed by seven local legislators, including Senator-elect Laura Fine, Sen. Daniel Biss, Rep. Jonathan Carroll and Rep. Robyn Gabel, urging the Village to take action due to uncertainty at the state level. The letter was not signed by Sen. Julie Morrison.

*Minimum Wage Cont. to pg. 3*

## Development Projects, Infrastructure Addressed at Annual Forum

### State of the Village Address

Monday, January 28, 11:45 a.m.  
Renaissance Chicago  
North Shore Hotel  
Complimentary for members\*

At this year's annual State of the Village Address, President Sandy Frum will highlight Northbrook's strong local economy and finances which provide a solid foundation for businesses. President Frum will recap notable milestones from 2018, and highlight potential opportunities and challenges the Village anticipates in 2019 and beyond. The lively interactive presentation will also include a discussion of redevelopment projects, what the upcoming local elections and recent state elections mean for Northbrook, the Village's legislative priorities, and anticipated capital improvement projects including upgrading facilities for Police, Fire, and Public Works.

President Frum will also review the many ways to keep up to date with Village news, including through Northbrook Notify (the Village's mass notification system), and Facebook. She will discuss the resources that can be found on the Village website, including links to Village Board and Plan Commission meeting recordings, and informative memos on agenda topics. There will be an opportunity to meet with Village staff from Development, Finance, Public Works and Administration departments.

President Frum was first elected as Village President in April 2009, re-elected to additional terms in 2013 and 2017. A



resident of Northbrook for 41 years, she previously served as a Village Trustee for 24 years where she chaired the Village's Finance Committee for much of her time in office. In 2014/15 she served as President of the Northwest Municipal Conference.

*\*As part of its ongoing educational and advocacy efforts, the Chamber offers one complimentary registration for each member company with advance registration (by Jan. 24.) Additional registrations are \$30. To make a reservation, call the Chamber at (847)513-6361 or return the enclosed Sign Up sheet.*



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## Message from New Board Chair Bob Caldwell, Hallmark Homecare

I'm honored and excited to serve as the new chair of the Chamber's Board of Directors. Honored, because I have great respect for this organization and its members; and excited, because I see so much potential for the continued growth and evolution of our mission.

For those who may not know me, I joined the Northbrook Chamber in 2011, shortly after founding my company. It was the welcoming atmosphere that made this Chamber really stand out to me. Here was a remarkably diverse membership -- sole entrepreneurs, large corporations, and everything in between, covering all types of industries and professions -- but it was still an association of like-minded and like-hearted people, committed to their businesses and each other.

A friend advised me in those early days that the best way to benefit from the Chamber is to get really involved. I may have taken that advice to extremes, but I'm glad that I did! Participating in the golf outing, the golf league, the Auction & Taste, and our wonderful networking events has connected me to new friends, business opportunities, and community organizations. On the Chamber Board, I've had a front row seat that has helped shape my vision of our goals for the coming year.

First, I hope that the Chamber will continue to strengthen our relationship networks, both internally and externally. Between members, we should support each other through referrals, advice, volunteering, and active participation. I especially encourage our "veterans" to reach out to new members to help them make the most of their Chamber experience.

Our relationships extend throughout the community, including local government, religious groups, and service organizations. Chamber members serve on Northbrook commissions including the ICDC, EDC, Plan

Commission, and Senior Services Commission (of which I am a member). The Chamber partners with the Village on projects that benefit everyone, like our very successful holiday retail marketing campaign. Outside Village Hall, the Chamber supports vital community agencies like the Civic Foundation, Northfield Township Food Pantry, and Youth Services of Glenview/Northbrook. I am especially proud of the new Hunger Free Northbrook Initiative in which several members are involved, raising awareness and finding innovative solutions for the problem of food insecurity in Northbrook. All these connections demonstrate the Chamber's values and our commitment to making this a great place to live and work.

Our relationships also give us an important opportunity to educate, both within our organization and in the broader community. For our members, the Chamber's publications and educational events are great resources to learn about legislative actions, economic trends, new development projects, and more. I hope that we can expand the platforms for us to learn from each other, as we did with the recent SOHO discussion of the new Paid Sick Leave requirements.

We also have the singular responsibility to educate the public on how a positive business climate contributes to the health of the entire community. Northbrook historically has been one of the North Shore's success stories, with a business tax base that supports excellent schools, parks, and other public services that enhance the Village for all residents. We plan to explore ways to proactively share this message with voters and civic leaders. As we move into the year with a newly elected Village Board addressing pivotal topics, the Chamber will continue to be a voice to explain our concerns and demonstrate that we are all in this together.

I'm looking forward to working in this new role with our dedicated Board and Chamber staff, and I hope to get to know many more members as well. Let's make 2019 a banner year for our Chamber and our community!

## BOARD OF DIRECTORS

**Robert Caldwell - Chair**  
Hallmark Homecare

**Steve Schmit - Treasurer**  
Wiss, Janney, Elstner Associates

### DIRECTORS

**Holly Allgauer - Dir**  
Hilton Chicago Northbrook

**Peter Balyeat**  
Korman Lederer & Associates

**Stephen Barr**  
Renaissance Chicago North Shore Hotel

**Thomas G. Fortman**  
Bell Flavors & Fragrances, Inc.

**Hania Fuschetto**  
Glenbrook Hospital

**Gregg Gerstin**  
Align Wellness

**Allison Gilley**  
The Book Bin

**Ron Goldblatt**  
North Shore Loyalty

**Robyn Kole**  
Karlin, Kerschner, Sharpe & Co., LLP

**Arnie Krause**  
The Claim Company

**Jacqueline (J.J.) Hart**  
Allstate Insurance Co.

**Paul Kaufmann**  
Shred Spot

**James King**  
Northbrook Bank & Trust Co.

**Brian Lee**  
Northbrook Court

**Julie Lerman**  
The Franklin Law Group

**Steve Margis**  
UL

**Michael Nortman**  
Crossroads Development

**Glenn Weintraub**  
AA Service Co

**Jason Young**  
Waterway Carwash

### STAFF

**Tensley Garris**  
President

**Carolyn Gessner**  
Communications Manager

**Kathi Quinn**  
Membership Director

**Katie Walther**  
Programs & Events Manager



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## Staffing Changes at the Chamber

The Chamber is pleased to announce that there will be several staff changes in 2019, beginning this month. Carolyn Gessner, who has served as the organization's Administrative Assistant since September 2017 has been promoted to Communications Manager. She will take over from current Office and Communications Manager Jean Streeter, who announced her retirement from the Chamber in late 2018. The Chamber is also in the process of hiring a new part-time Office Manager.

### **Carolyn Gessner Steps into Communications Manager Position**

In her new position, Carolyn will be responsible for all communications to both the membership and the general public. Her responsibilities include writing and editing the Chamber's monthly newsletter as well as external publications including the annual Community Guide, the Shopping and Dining Guide, writing press releases and working with the media, and overseeing event publicity. She also will manage the website content and the Chamber's social media presence, including the two Facebook pages. Members should feel free to contact her regarding Hot Deals, Business Briefs, e-Announcements, and other news to be shared. Prior to working at the Chamber, Carolyn spent eight years as a public relations account manager for Creative Marketing Associates.

"I'm excited to be taking on this new responsibility with the Chamber, building on the great foundation that Jean has established," comments Carolyn. "Communications keep us connected, and the Chamber offers so many different opportunities for members to learn and share their news."

Carolyn can be reached at [carolyn@northbrookchamber.org](mailto:carolyn@northbrookchamber.org) or (847)513-6005.

### **Jean Streeter Set to Retire**

Since 2003, Jean has been the Chamber's Office and Communications Manager. She has grown the communications program over the years, expanding the scope of newsletter to cover the Chamber's advocacy efforts and economic development topics. She has also been responsible for getting editorial and photographic coverage of Chamber events and news in the local media.

Jean initiated the monthly e-Announcements e-blast, developed content for the Community Guide and the Shopping and Dining Guides, helped the Chamber promote the Hot Deals program on the Chamber website, and helped inaugurate the Chamber's Facebook page. She also helped create the Northbrook Communicators group to encourage collaboration between



fellow area communications professionals.

"It has been an honor and a privilege to work for the Chamber, an organization that is renowned for its integrity and dedication to the important mission of advocating for its members and the business community. It has been particularly rewarding to work under such strong leadership and direction-- both from Chamber President Tensley Garris and the Chamber Board of Directors," comments Jean. "I am so grateful for the opportunities I have been given, the support I've received and for the connections I have made over the years."

Jean will help the Chamber in a part-time role during the transition period until the new part-time Office Manager is hired.

### **Minimum Wage Cont. from pg. 1**

"While we all hope that the new administration will take on this issue in the next two years, given the complexities of a statewide bill (e.g. regional differences in the cost of living) we cannot speak to the timing and form of the new bill," the letter stated. The legislators went on further to suggest that it would be unlikely for Northbrook workers to get to \$13/hour by July 2020 through state action, as stipulated in the referendum. Instead, the letter encouraged the Trustees "to take action before the new year to opt in and give businesses three steps up in wages over the next 2.5 years to meet your voters' goal."

In August 2017, Governor Bruce

Rauner vetoed legislation passed by both the House and Senate that would have raised the Illinois minimum wage to \$11.25 an hour by 2020 and to \$15 an hour by 2022. Reiterating their position that the minimum wage should be a state issue, the Trustees stated that they were disappointed that the legislators placed the issue back in their lap. President Frum commented, "My question to the legislators is if they passed this a year ago, and now they have the support of a sympathetic governor, why wouldn't they at least make the effort to bring the matter up again?" She added that she intends to continue to encourage them to take up the issue in the next legislative session.

Trustee Ciesla concurred, "I'm offended that our state representatives are telling us

what to do when it's their responsibility." But both said they take the results of the referendum seriously and support taking the matter up at the conclusion of the legislative session at the end of May, should the General Assembly fail to take action. They expressed concern for businesses who need time to adjust and plan for the increase.

When asked if the Trustees could take another course of action to increase the minimum wage, President Frum noted, "If we do anything, we will opt into the Cook County ordinance, with a delayed start (we don't know the date at this point) so businesses will have time to implement the increase." She added that the Village will not set its own minimum wage as it would

## Gain Visibility, Credibility With Sponsorship Investment

As members develop marketing strategies for 2019, it's an ideal time to plan ahead for Chamber event sponsorships. These promotional opportunities are designed to help members reach different audiences, and most are turnkey. The earlier the sponsorship commitment, the better the ability to take advantage of all of the benefits: a listing on advertising collateral including posters, newspaper ads, event programs, website, newsletter and signage at events. Consider these opportunities for 2019:

### **Annual Golf Outing & Dinner**

**June 14, 2019**

#### **Sportsman's Country Club**

The Chamber's popular annual golf outing attracts 185 business leaders, clients and their friends for an 18-hole "friendly" tournament at Sportsman's Country Club. Golf Outing sponsors enjoy high visibility at the daylong event, with recognition on collateral materials and signage throughout the course. Sponsors can participate as much or as little as they want at the event, interacting with golfers at their assigned golf hole, or letting the Chamber do the work. The Chamber takes care of all signage, and coordinates a hole contest with prize. Major sponsorships include:

*Hole Sponsor \$275 Golf Cart Sponsor \$375*

*Beverage/Snack Station Sponsor \$600*

### **Business Expo & After Hours**

**July 22, 2019**

#### **Hilton Chicago/Northbrook**

An outstanding way to showcase your business is to exhibit at the annual Expo, which attracts over 400 business owners, community leaders and consumers from throughout the North Shore. The Expo is co-hosted by the DBR and Glenview Chambers, and is held in the spacious Hilton Chicago Northbrook. The Expo almost always sells out so advance registration is strongly encouraged.

*Premium Exhibitor \$275 Standard Exhibitor \$225*

### **Annual Auction & Taste**

**October 28, 2019**

#### **Renaissance Chicago North Shore Hotel**

The Auction & Taste is a big draw for a broad audience of over 400 attendees, who come to sample the fare from 18 of the area's finest restaurants, and enjoy an evening of fun, featuring a Live and Silent Auction with friendly bidding on 150 items. Each sponsorship includes admission to the event as well as different levels of marketing benefits in ads or other printed materials.

*Patron \$125 Major \$250 VIP \$ 350*

Members can schedule their sponsorship at any time during the year. You do not need to wait until the event is announced or promoted. As many sponsorships sell out, members are encouraged to sign up as early as possible. For further information about each of the sponsorships, call Katie Walther at (847)513-6003. \*All fees and costs are subject to change.



## Take Advantage of Free Communication Tools

Looking for an effective way to share your news with fellow Chamber members? The Chamber offers free communication tools that reach a variety of audiences and are a benefit of membership.

### **Newsletter**

The Chamber's 8-page monthly newsletter features the latest in local business news as well as information on upcoming Chamber events, programs and activities. The Business Briefs page is devoted exclusively to news from members, offering a convenient way to announce a new product or service, an open house, or award. The publication is mailed out the first of the month to 900 members and civic leaders.

**Content guidelines:** 40 words

**Deadline:** 10th of the month prior to publication

### **E-Announcements**

The Chamber's monthly electronic bulletin, e-Announcements, is e-mailed to over 1,900 contacts including Chamber members, civic and community leaders the first business day of each month. The same guidelines as the newsletter apply to the e-Announcements, but an added benefit is the ability to provide a link to drive the reader to website content. Videos posted to YouTube and links to news articles about Chamber members are also often featured.

**Content guidelines;** 40 words with optional website or video link

**Deadline:** 25th of the month prior to publication

### **Chamber Facebook Page**



The Chamber Facebook page is an easy way to publicize last minute events and late breaking news from members. Growing in popularity each week, the page has over 1,000 followers with an average of 100 views on each post. Members can be tagged in photos and the Chamber can share posts from member pages. Photos and website links are the best way to make the post stand out.

**Deadline:** No deadline; ideal for late breaking news and last minute announcements.

For help determining how to best promote your news, contact Communications Manager Carolyn Gessner at (847)513-6005 or carolyn@northbrookchamber.org. The Chamber reserves the right to edit any of the items for content and space purposes.

**Albert & Goodman CPAs** announced that effective January 1 the firm will merge its practice with Warady & Davis LLP, Certified Public Accountants and Consultants (W&D). Their new address is 1717 Deerfield Rd., Suite 300 South, Deerfield; phone (847)267-9600.

Opened by Guido Oliverii in 1991, **Trattoria Oliverii** is now under the new ownership of Northbrook native Katie Keefe, who has worked at Oliverii's since its opening day, and her cousin/business partner Ali Clark, who also has extensive restaurant experience. The two plan to continue to serve the traditional Italian specialties, as well as expand the menu to include a children's menu and family style offerings.

**Des Plaines Office Equipment** announced that after acquiring two Northern Indiana businesses and implementing a merger, it is rebranding under the name Pulse Technology, "which reflects our expanding scope of technology and activity." The new corporate headquarters is now located in Carol Stream. Visit [www.pulsetechnology.com](http://www.pulsetechnology.com) for more information.

Congratulations to **OpticsPlanet, Inc.**, recognized as one of 150 companies listed in the Chicago Tribune's Top Workplaces of 2018. Companies were selected based on anonymous employee feedback that measured several aspects of workplace culture.

The North Cook and Lake Counties chapter of **SCORE** recently announced that Gary Klow is the new manager/mentor for clients at the Northbrook Chamber office. SCORE offers entrepreneurs and small businesses free, confidential, personalized business mentoring. Appointments are held on the first and third Wednesday mornings at the Chamber office and can be made on [www.northchicago.score.org](http://www.northchicago.score.org)

Volunteers for **Hunger Resource Network's** Hunger Free Northbrook initiative announced they can provide transportation for seniors to Northbrook grocery stores or to the Northfield Township Food Pantry. For more information, visit [www.hungerresourcenetwork.org](http://www.hungerresourcenetwork.org).

*Over 50 attendees enjoyed informal networking and hearing brief presentations at the Women in Business lunch held at Francesca's North. Northfield Township Supervisor Jill Brickman (l) spoke about her background and the important work of the Township Food Pantry, and Marcy Kirshenbaum, Enhance Nutrition shared strategies for healthy eating during the holidays.*



The **Northbrook Park District** annual Winter Carnival will be held Saturday, Jan. 19, 11 a.m. to 1:30 p.m. at Village Green Park. The free event features horse-drawn trolley rides, crafts, hot chocolate, a DJ, food truck and winter fun. Visit [nbparks.org](http://nbparks.org) or call (847)291-2995 for more information.

Congratulations to The **Northbrook Public Library**, awarded a four-star rating by the 2018 Library Journal Index of Public Library Service. The rating system looks at community engagement with library programs, services, and materials, reflecting a strong return on investment in the Library's funding.

**Zengeler Cleaners** collected over 2,186 coats, jackets, gloves and other winter apparel valued at over \$300,000 as part of its "Coats for Vets" drive. Zengeler's cleaned and repaired all of the items and delivered them to the North Chicago VA Hospital on Veterans Day, November 11.

**Grill House** will donate 20% of all proceeds from sales on Tuesday, Jan. 29, 11:00 a.m. - 9:00 p.m. to the Northbrook Public Library Foundation.

The **Northbrook Police Department** raised over \$1,500 to support the Illinois Special Olympics as part of its "No Shave in November" campaign.

Book clubs, alumni groups and other organizations planning events or parties are invited to rent meeting space at the

**Illinois Holocaust Museum and Education Center.** Museum staff are available for a custom-designed tour of the Museum. Contact Sharon Fine at [Sharon.Fine@ilhme.org](mailto:Sharon.Fine@ilhme.org) for more information.

**Guys & Co.**, a favorite destination for men and boys clothing recently moved to 1855-B Deerfield Rd., in Highland Park. Their expansion increased the men's area to include a wider range of accessories, socks, shoes and sizes. Owner Bonnie Brickman offers personal shopping services to their growing clientele.

The **Village of Northbrook** has been informed by the Cook County Forest Preserves that aggressive removal of invasive shrubs and trees at Chipilly Woods and the Somme Prairie Nature Preserve will be underway throughout the month of January. Clearing the area will allow re-population of native wildflowers and grasses.

**Emily's Stitchery** offers a classroom at their location for stitching groups to use free of charge. Call (847)291-6550 to check on availability.

**Oakton Community College** is offering 50 tuition-free scholarships to students interested in science, technology, engineering and mathematics (STEM) fields, made possible by a \$676,512 National Science Foundation grant. Applications will be available starting in spring 2019. E-mail [stemscholar@oakton.edu](mailto:stemscholar@oakton.edu) for more information.

## Monthly Networking Events

### First Friday Networking Breakfast

Friday, January 4

7:00 a.m. - 9:00 a.m.

Chamber Office

\$12 members, \$20 guests payable at the door\*

*\*Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

Get the New Year off to a productive start and join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. In addition to catering by Leonard's Bakery, the breakfast features Dunkin coffee.

### SOHO (Small Office/Home Office) Roundtable

Wednesday, January 9

11:45 a.m. - 1:15 p.m.

Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Topics often include marketing strategies, technology, the business climate, and other trends of interest.

### Women in Business Luncheon

Tuesday, January 15

11:45 a.m. - 1:15 p.m.

Francesca's North

1145 Church St.

\$23 for members in advance ( by Jan. 11), \$30 for guests and members at the door.

Village of Northbrook Trustees Muriel Collison, elected in May 2017, and Kathryn Ciesla, first elected in 2009, will discuss their careers as attorneys, and the influences in their lives that led them to seek public office.

### Business After Hours

Thursday, January 17

5:00 p.m.- 7:00 p.m.

BHHS KoenigRubloff - Northbrook

1143 Church St.

Complimentary for members. \$20 for guests

Find out how this company has been an industry standard since 1930. Learn about the services offered by the team of experienced brokers at this convenient downtown real estate office. Bring plenty of business cards for networking

## Membership Benefits for 2019 – Update!

Have you received your invoice for your 2019 Chamber membership? Prompt dues payment keeps your Chamber records current with no interruption of benefits and referrals.

Members in good standing enjoy all the privileges of membership, including a listing on the Chamber website (your best SEO booster), access to outstanding networking events and professional roundtables, referral opportunities and inclusion in the annual Community Guide.

**Ready to grow?** Market your business with a Gold or Platinum upgrade. Upgraded memberships offer added marketing benefits, including a banner ad on the Chamber website, more in-depth company content, links to key pages on your website, and additional key words all of which boosts SEO and Internet searches, as well as a copy of the Chamber mailing list. You will also receive a highlighted listing in the Community Guide. Since both upgrades include First Friday passes don't wait to upgrade!

**Gold Membership (dues+\$275):** one annual pass to all First Friday breakfasts, an additional membership category, advertising insert in the Chamber's monthly newsletter; Business category banner ad, copy of the membership mailing list, and an enhanced listing.

**Platinum Membership (dues+\$550):** two passes to the First Friday breakfast, two additional membership categories, two advertising inserts in the Chamber newsletter, Directory search banner ad on the website, and video link on website.

If you have any questions or want to upgrade your membership at any time, contact Membership Director Kathi Quinn at (847) 513-6004.

# JOIN OUR TEAM

## Chamber Seeks Part-Time Office Manager

The Chamber is seeking a part-time Office Manager to work 18 -20 hours a week. Responsibilities include oversight of office operations, maintenance of Chamber membership records, answering phones, handling mailings, light data entry, creating invoices and recording payments, and assisting with programs and events. Excellent computer and phone skills are required. Experience with Microsoft Word and basic QuickBooks is also a must have. Knowledge of Northbrook is also helpful. Some early morning hours and occasional evening hours required.

The Chamber offers a small office, positive work environment that encourages collaboration and fosters creativity. Please send cover letter and resume to [tensley@northbrookchamber.org](mailto:tensley@northbrookchamber.org).

Members enjoyed networking and the cutting edge technology at the Business After Hours held at Artists of the Industry. To promote local shopping during the holiday season, the Chamber visited retailers on Small Business Saturday.



**1.** Todd Lazar, Keyth Security enjoys virtual reality demonstration at the After Hours **2.** President Tensley Garris (2nd from l) with (l to r) Artist of the Industry staffers Justin James, James Carlson, Duane Tornquist, Spencer Stuard and Cameron Horst at the After Hours **3.** Mark DeBartolo, Len Roofing and Remodeling with Steven Elisco, Elisco Design Architects **4.** Eve's Hallmark owner Evlin Antar and daughter Mary **5.** Lynette Gilbert, Three Bags Full Knitting Studio **6.** la de da! owner Jill Carlisle and Santa kick off holiday shopping **7.** Michael Grossman, Embroidme with Nicki the Northbrook Shopping Elf **8.** Book Bin Owner Allison Gilley with assistant Maddy Bayzae **9.** Lise Schleicher, BasketWorks, with toy donations for Youth Services collected at last month's First Friday breakfast

CALENDAR OF EVENTS					JANUARY 2019				
Mon	Tue	Wed	Thu	Fri	Mon	Tue	Wed	Thu	Fri
31 Chamber Office Closed in observance of New Year's Eve	1 Chamber Office Closed in observance of New Year's Day	2	3	4 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office	7	8	9 Small Office/Home Office Roundtable 11:45 a.m. - 1:15 p.m. Chamber Office	10 Chamber Board Mtg 7:30 a.m. - 9:00 a.m. Chamber Office	11 Leadership Northbrook 8:15 a.m. - 3:00 p.m. Glenbrook North High School
14	15 Women in Business Luncheon Francesca's North 1145 Church St. 11:45 a.m. - 1:15 p.m.	16	17 Business After Hours BHHS KoenigRubloff - Northbrook 1143 Church St. 5:00 p.m. - 7:00 p.m.	18	21	22	23	24	25
28 State of the Village Address Renaissance North Shore Hotel 933 Skokie Blvd. 11:45 a.m. - 1:30 p.m.	29	30	31	1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office					



**WINTER WELLNESS  
HOT DEALS**

- Align Wellness Center**  
Complimentary new client consultation  
Valid through January 31
- Diana Flemma Counseling**  
Free phone consultation  
Valid through January 31
- Five Seasons Sports Club**  
New Year, New You special package  
Valid through January 31
- LA Fitness**  
Chamber Members: \$25 initiation and \$29.99  
monthly dues  
Valid through January 31
- Life Time Athletic**  
7-day pass plus free training session  
Valid Through January 31
- North Suburban YMCA**  
10% off small group training  
Valid through January 31
- Tip Top Training**  
First group session free  
Valid through January 31

*Restrictions may apply. For more details & special offers go to  
[northbrookchamber.org](http://northbrookchamber.org)*