



# NORTHBROOK CHAMBER of commerce & industry

BUSINESS NEWS & VIEWS

NORTHBROOKCHAMBER.ORG

BRINGING PEOPLE & BUSINESS TOGETHER

FEBRUARY 2019

## Waterway Carwash, Reds Garden Center, Robyn Kole to be Honored at Annual Dinner



The Chamber is pleased to announce the three winners of the 13th Annual Business Awards, honoring members who have excelled in the areas of business practices, corporate citizenship, and service to the Chamber. The recipients will be recognized at the Annual Meeting and Dinner on Monday, February 25.

### ANNUAL MEETING & DINNER

Monday, February 25, 5:00 p.m.

Hilton Chicago/Northbrook

sponsored by

**NORTHBROOK BANK**  
& TRUST COMPANY  
AWINTRUST COMMUNITY BANK

### Waterway Carwash, Corporate Citizen of the Year

*The Corporate Citizen of the Year is recognized for promoting a spirit of giving and community involvement.*

It may still be a relative newcomer to Northbrook, but Waterway Carwash has swiftly become one of the most visible and active participants in the community. Since opening its Waukegan Road location in 2015, friendly Waterway team employees have been a fixture at a vast array of community fundraisers and events, inviting guests to play their Spin the Wheel game to win free car washes and other prizes. Over 50 local organizations have received

donations for raffles or other support from Waterway.

“We don’t say ‘no’ very much,” acknowledges Jason Young, Waterway Market Leader, with a smile. “If we can bring the Wheel to an event, we like to go and make that personal connection. We want the community to know that we’re here for them.”

This emphasis on community connection has deep roots in the Waterway corporate philosophy. Founded in the St. Louis suburbs in 1970, the company values solid, long-term growth and takes a selective approach in identifying locations for expansion. (The Northbrook Waterway was the company’s 20th location across five metropolitan areas and the first in Illinois; the chain has now opened in Highland Park, and plans are underway for one or two additional Chicago-area locations soon.) The goal, according to the company’s website, is to establish Waterway outlets that will last for more than a generation.

A key step in achieving that goal is developing strong relationships with community institutions. While the corporation has a long history of supporting national charities like Mothers Against Drunk Driving and Junior Achievement, each Waterway location is dedicated to

*Award Winners Cont. to pg. 3*

### Visionary Developer Scott Goodman to Address Annual Meeting

With redevelopment the hot topic of conversation in Northbrook, the Chamber is excited to announce that the 2019 Annual Meeting & Dinner will feature a presentation by noted Chicago commercial developer Scott Goodman. Drawing on over 30 years of real estate experience, including the successful transformation of many of Chicago’s most recognizable properties, Goodman will share his unique perspective on how to enhance communities by creating new uses for existing spaces.



Goodman began his real estate career in the mid-1980s, launching the Sterling  
*Goodman Cont. to pg. 2*

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**A Message from Chamber President Tensley Garris**

2019 has gotten off to a fast start for the Chamber, with our members coming together for a wide variety of interesting and rewarding activities. From our monthly networking programs to our annual events, I've

been happy to see a great turnout from new members as well as our longtime participants.

As Board Chair Bob Caldwell mentioned in this space last month, one of our central goals is to provide valuable information to our members as well as the general public. Our first quarter events provide exceptional opportunities for you to learn about topics that affect you and your business. For example, last month's State of the Village Address and Luncheon gave attendees an insider's view of the most significant issues facing Northbrook in the coming year. We thank Village President Sandy Frum and the Village's department heads for sharing their insights and answering questions in this very engaging annual forum.

This month's Annual Meeting & Dinner will offer the chance to explore innovative ideas for the communities of the future. Our keynote speaker, Scott Goodman, is a person who will have a significant impact on Northbrook as a partner in the potential redevelopment of the Green Acres site. I'm looking forward to

hearing about how he has creatively repurposed properties in Chicago and elsewhere, with his former company Sterling Bay and his present firm Farpoint Development. Scott's talk will challenge us to broaden our thinking about how to use our existing community assets in new ways to fit the needs of business and residents in changing times.

Of course, the Annual Meeting is also a special evening because we get to honor members who have made extraordinary contributions to the Chamber and beyond. I am delighted to have the opportunity to recognize Reds Garden Center, Waterway Carwash, and Robyn Kole, Karlin, Kershner, Sharpe & Co. LLP. Like many of you, I love patronizing Reds because their expert advice and personal service simply can't be beat. They perfectly illustrate what local shopping is all about. I'm also glad to have a chance to thank Waterway for all the enthusiastic support they have brought to Northbrook organizations -- including the Chamber and many of our members -- in the past three years. And Robyn Kole is a uniquely selfless person, whose constant efforts as a volunteer and Ambassador makes the Chamber better for all of us.

Read about the great accomplishments of our award winners in this issue of the newsletter, and be sure to congratulate them at the Annual Meeting. I'm looking forward to seeing you all there!

**Goodman cont. from pg. 1**

Bay development firm on seed money raised from friends and family. Over time, he refined a winning approach of revitalizing existing commercial buildings, with innovative strategies like loft office space and condo/commercial subdivision of buildings. During his tenure at Sterling Bay, the company grew to a team of over 200 with major projects for clients including Google, Sara Lee, and gogo. In 2015, he was named to Chicago Magazine's list of the 100 Most Powerful Chicagoans.

In 2016, Goodman departed Sterling Bay with a desire to transition to a more streamlined operation. His new company, Farpoint Development, continues to be a leading force in notable Chicago projects, from the restoration of the historic Uptown Theater to the ambitious development of the 200-acre Burnham

Lakefront mixed-use district. Farpoint is also one of the partners pursuing new purposes for Northbrook's former Green Acres Country Club property.

Goodman earned a BA in economics from the University of Michigan and an MBA from Northwestern University's Kellogg School of Management. He is a member of the Chicago Economic Club, and sits on the Board of Directors for the Heartland Alliance and the PKD Foundation.

Goodman's address at the Annual Meeting will touch on the challenges and rewards of redevelopment, the importance of building relationships with stakeholders and public/private partnerships, and how to adapt existing assets to meet the changing needs of customers and the community at large.

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**Award Winners Cont. from pg. 1**

finding ways to support for neighborhood causes.

"We generally start with the local Chamber and the schools," notes Young. "A strong Chamber helps us connect to other businesses and community groups, and the schools are important partners for our staffing needs. In Northbrook, we obviously had a great foundation to build on."

Chamber involvement has been a priority for Waterway's Northbrook team. Young joined the Chamber Board of Directors in 2017, and currently is participating in the Leadership Northbrook program. Waterway employees pitched in at the Chamber's meal packing event and frequently attend First Friday and other programs. Waterway also consistently steps up to support the Chamber's Golf Outing and Auction & Taste.

In the larger community, Waterway has provided significant support for Northbrook-based charities. Its largest commitment has been to the North Suburban YMCA, participating in multiple events like Healthy Kids Day, the Strong Kids Dinner, SeniorPalooza, the Halloween Spooktacular, and the Y's anniversary celebration, and making a multi-year financial pledge to continue support of the Y's programs for the community. It also maintains a strong connection to both Glenbrook High Schools, sponsoring events, promoting and donating to food drives, serving as DECA judges and mock interview coaches, and presenting scholarships to college-bound students. In addition, Waterway has been actively involved in fundraisers for the Civic Foundation, Northbrook Rotary, Hunger Resource Network, the Hunger Free Northbrook initiative, Shermerfest and more.

Chamber Board member and Ambassador Paul Kaufmann tells this story of the support he received from Waterway: "I am part of a group of friends that started a charity a couple of years ago. Last December we were raising money to help a shelter for abused women and children in the Englewood neighborhood in Chicago. When we approached Waterway for help with our holiday fundraiser, they didn't

hesitate for a minute. Their team came to a Starbucks on a freezing cold Saturday morning with their own tent, table and employees (at no charge), stood outside and helped us raise over \$300. We are lucky to have such a positive and supportive company standing by community organizations in Northbrook."

For a company that values the long view, Waterway's commitment to corporate citizenship has benefits beyond the groups that receive help today. Waterway employees, many of whom are high school students, learn life lessons on the importance of volunteering and giving back to the community. Waterway has a remarkable record of promoting from within -- Young notes that over half the management staff, including himself, started out as entry-level employees in school -- but whether they stay with the company or go elsewhere in their careers, they will carry the values they learned from this caring corporate culture.

**Reds Garden Center, Northbrook Business of the Year**

*The Northbrook Business of the Year is honored for excellent business practices.*

In 1968, Dundee Road was a quiet two-lane street and Reds Garden Center was a small family business selling nursery plants and firewood. Its current owners, sisters Cindy Ullrich and Terri Jones, remember how their father Wallace "Red" Poehls would stroll at dinnertime from the unattended store to their family home at the far edge of the property, and the girls would be assigned to watch out the front window just in case any customers pulled in. "Those were really simple times," recalls Ullrich.

Fast forward 50 years, and Reds is a comprehensive source for an enormous range of trees, shrubs, flowers, garden essentials, gifts, and decor items. Even more comprehensive is the level of customer support provided by the sisters and their experienced team of landscape designers, plant experts, and sales personnel. In addition to the business's well-established



*Reds owners Cindy Ullrich and Terri Jones (seated), surrounded by their dedicated longtime employees.*

retail operations, Reds has seen significant growth in demand for their landscape design services. A passion for plants and commitment to a positive customer experience have sustained the business for five decades, and that milestone achievement made Reds a natural choice for Business of the Year.

The Reds we know today is the product of a long evolution, driven by both market trends and family priorities. When it first opened, Reds stood next to North Wheel Farm -- a garden business specializing in flower and vegetables, owned by Red Poehl's brother-in-law Al Karnatz. When Karnatz decided to retire in 2001, the Poehls family purchased the North Wheel Farm operations, leading to a dramatic expansion in greenhouse space and vastly increasing the variety of plant products offered by Reds. The garden center now offers over 450 types of evergreens, shade trees, grasses, and shrubs, as well as more than 100 varieties of annuals, perennials, roses, and other decorative plants. Plants are constantly rotating through the greenhouses, brought in seasonally from Reds' proprietary farm acreage in Lake Zurich. They also grow vegetables for a farmers' market in Northfield.

"Our customers tell us that one of the most important things about Reds is the installation service available for retail purchases of any size," notes Jones. "We will send our staff to install even single trees or shrubs for a customer, or have a designer prepare a custom pot at a client's home or business. We always hear from customers that they can't get that type of

*Award Winners Cont. to pg. 4*

## Award Winners Cont. from pg. 1

service anywhere else. We care about the small jobs as much as the big ones.”

The wholesale and retail plant sales remains the central core of the business, but their landscape design/installation work is expanding rapidly. In the last ten years, the design practice has grown from 10% of their overall business to about 40% today. The popular year-round gift shop is another operation that has evolved over time in response to customer feedback, with an array of unique items appealing to gardeners and non-gardeners alike.

Ullrich and Jones credit their long-term employees for creating the uniquely welcoming atmosphere that brings customers back. Many have worked for Reds for years, and greet regular visitors by name with an enthusiastically helpful attitude. Their staff has grown over the last ten years from 20 to 50 peak-season employees, but the emphasis on customer service and a passion for plants has remained constant.

“Reds is so deserving of this award, because they are iconic in Northbrook,” says Holly Allgauer-Cir, Hilton Chicago/Northbrook. “I remember going there as a child with my mom and picking out our Christmas decorations, and they are still doing decorations for my mom 45 years later. With over 50 years in business they are the true essence of what Northbrook is all about.”

“We always knew that we wanted to continue the family business,” reflects Ullrich. “We felt embraced by the tradition and really wanted to make it work. And we have a love for living things that we want to share with people.”

## Robyn Kole, Volunteer of the Year

*The Volunteer of the Year Award recognizes an individual who consistently helps the Chamber achieve its goals.*

Robyn Kole is not a person who seeks the spotlight, but she can always be found working quietly and tirelessly to make the Chamber welcoming and inclusive. As an Ambassador and an active event committee volunteer, she goes above and beyond to help new members and guests feel comfortable. In the new year, she is

stepping up to join the Board of Directors, contributing her expertise as a CPA as well as her personal empathy for the well-being of the organization and its members. She firmly believes that volunteering has made her Chamber experience far more valuable and enjoyable for her.

A partner at Karlin, Kerschner, Sharpe & Company LLP, Kole joined the Chamber in 2013. When she thinks back to her first First Friday breakfast, she remembers feeling overwhelmed. As someone with a reserved personality, she felt awkward approaching strangers in such a large group. Those early nerves inspire her today to reach out to new people taking their first steps in networking.

“When I go to events now, I always try to look for the people who are standing there alone,” she explains. “I know how hard it can be to walk up and talk to people you don’t know. The truth is that everyone is happy to talk with you once you get started.”

As she continued to attend large Chamber events, a member suggested that signing up for a committee would be a helpful way to get to know people. Kole quickly found that the small group dynamic of the committees, where members worked together on specific projects, made it easy to build connections that grew into true friendships. Helping to plan both the Auction & Taste and the Golf Outing enhanced her Chamber experience: “Those relationships make it more fun, plus it helps you get to know what’s going on in the organization.”

It also has been a journey of personal growth. “Selling raffle tickets was a very intimidating assignment at first,” she recalls, “but it helped me get out of my comfort zone and meet new people in the process.” Being an Ambassador for the past three years has enabled her to make many new members and guests feel welcome at the Chamber.

“Not all influencers are obvious!” explains Kathi Quinn, Chamber membership director. “Robyn Kole has been a quiet force at the Chamber as a long-time active member, as an Ambassador, and now a board director. She is smart, funny and kind!



Robyn Kole

As an Ambassador she jumped in to make sure prospective and new members have an amazing experience.”

One of the great professional benefits of her Chamber involvement has been the network of referrals available to her clients. Her Chamber relationships make her a great resource to her clients, whatever services they need. “They say ‘Robyn knows everybody’ which has become a real asset to my business.”

Kole also took advantage of the opportunity to learn more about the community in the Chamber’s Leadership Northbrook Program in 2015. Even after living in Northbrook for more than 25 years, Leadership “showed me parts of Northbrook that I never knew existed.”

As a new Board member, Kole is looking forward to learning more about the Village. She is excited to hear first-hand about new developments at the Village, Library and Park District, as well as the Chamber itself. “The CPA in me really likes to see the inner workings of things,” says Robyn. “I tend to do a lot of listening before I speak, but I hope I will be able to offer some constructive ideas based on what I learn.”

Robyn Kole’s dedication, consistency, and generosity of spirit makes the Chamber a better organization for all its members. She encourages everyone to find ways to get involved; she knows from experience that taking those first steps makes all the difference.

*See the enclosed insert to make a reservation for the Chamber’s Annual Meeting & Dinner on Monday, Feb. 25, 5:00 p.m. at the Hilton Chicago/Northbrook.*

**Civic Foundation** presented donations of \$2500 each to the Northfield Township Food Pantry and Hunger Resource Network in December, supporting efforts to fight hunger in the local community. The donations came from Northbrook Days proceeds.

**Hi-Five Sports Zone** has opened at Northbrook Court, with a 14,000 square foot facility on the second floor. Hi-Five will offer year-round sports programs for youth including basketball, football, baseball, floor hockey, and soccer.

The **Northbrook Police Department** welcomed two new officers at the end of 2018. Officers Alan Smith and Sean Barry joined the force after graduating from the Suburban Law Enforcement Academy.

**The Book Bin** sponsors a book discussion group on the first Thursday of every month from 7:00 to 8:00 p.m. All purchases of each month's featured book receive a 20% discount. For a list of books to be discussed in 2019, visit [BookBinNorthbrook.com](http://BookBinNorthbrook.com).

Several Chamber members were featured in the 2019 Book of Lists published by Crain's Chicago Business. **Weiss & Co.** and **First Bank of Highland Park-Northbrook** were recognized as among the 100 best places to work in the Chicago area. **HUB International** and **Old World Industries** were among the 100 largest privately held companies. **Walgreens Boots Alliance Inc.** and **Allstate Corp.** were on the list of the 25 largest employers, and both appeared among the 100 largest publicly traded companies along with **MB Financial Inc.**

Leave Chicago's winter behind for a few hours at the **Chicago Botanic Garden's** Annual Orchid Show, Feb. 9 to Mar. 24. This year's theme, *In the Tropics*, evokes the South Pacific and the Amazon with over 10,000 orchids in bloom. Visit [ChicagoBotanic.org](http://ChicagoBotanic.org) for details.

Dwayne Sloan and Rich Walke, **UL**, and Elise Love, **Wiss Janney Elstner, Inc.** were featured speakers in separate sessions at the January 16 Annual Meeting of CAC-RCI, the Chicago-area chapter of the Institute of Roofing, Waterproofing, & Building Envelope Professionals.

*Body Fusion Chiropractic welcomed community and Chamber leaders to its Grand Opening on January 10. Pictured right, Village President Sandy Frum, Body Fusion President Brendan Lee, and Chamber President Tensley Garris participated in a ribbon cutting ceremony at the event.*

James Heinz and Laura Christian, **Bell Flavors & Fragrances**, were inducted into the Candy Hall of Fame for 2018. Sponsored by the National Confectionary Sales Association, the Hall of Fame honors individuals for their dedication and leadership within the industry.

Chamber members including Dan Gelfond, **Personal History Interviews**, Geoff Horwitz, **The MacMentor**, Paul Kaufmann, **Shred Spot**, Alan Waner, **Allegra Marketing** and Larry Rosenthal, **Unique Upholstery, Carpet and Rug Cleaning**, were among volunteers who conducted a fundraiser on behalf of The Primo Center in Chicago's Englewood neighborhood. **Waterway Carwash** team members also participated in the event. The proceeds of the fundraiser enabled the group to provide over \$8,000 in gift cards, 400 stuffed animals, and new clothing valued at \$65,000 to support the Center's residents.

Tour beautifully designed apartments and community spaces, enjoy refreshments, and take home dinner for two at **CJE Weinberg Community's** Open House on February 28, 4:00 - 6:00 p.m. For details, visit [WeinbergCommunity.net](http://WeinbergCommunity.net).

**AmpliVox Sound Systems** received a silver medal in the ASTOR Awards sponsored by American Security Today magazine. AmpliVox's Mega Hailer and AirVox sound systems were recognized in the category for Best Mass Notification System - Hardware.

ManorCare of Northbrook has been renamed **The Citadel of Northbrook**, following its acquisition by Citadel Healthcare. The facility will continue to provide a full continuum of care and services for short term rehabilitation, medically complex post-surgical care, cardiac care, long-term and memory care.

**Max & Benny's** will host a special "Bring the Grandkids for Valentine's Day" dinner on February 14 from 5:00 to 7:00 p.m.



Kids will be able to decorate cookies and cupcakes in the party room after dinner.

Congratulations to the **Northbrook Park District's** Teams Elite Junior synchronized skating team, recently selected to represent Team USA in the Spring Cup on February 15-19 in Milan, Italy. The Northbrook Team Elite groups also won first place across divisions at the Colonial Classic Synchronized Skating Competition held January 4-6 at UMass Lowell.

Bob Helmbacher, **Deerfield Home Inspections LLC** was installed as 2019 Treasurer of the Women's Council of Realtors North Shore Network in a ceremony at Sunset Ridge Country Club. Women's Council of Realtors is a national professional real estate organization.

February is North Shore Restaurant Month, featuring special offers from local restaurants coordinated by Chicago's North Shore Convention and Visitors Bureau. Be sure to check out Chamber members **The Claim Company, Grill House, J. Alexanders/Redlands Grill, Granite City, Allgauer's on the Riverfront, Di Pescara, Francesca's North, Morton's The Steakhouse**, and **Pancetta**. Go to [www.visitchicagonorthshore.com](http://www.visitchicagonorthshore.com) for more information.

**Monthly Networking Events**

**First Friday Networking Breakfast**

Friday, February 1  
7:00 a.m. - 9:00 a.m.  
Chamber Office

\$12 members, \$20 guests payable at the door\*

*\*Guests MUST register 24 hours in advance. Guest registration will not be taken at the door.*

Join over 100 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured breakfast includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads.

**SOHO (Small Office/Home Office) Roundtable**

Wednesday, February 13  
11:45 a.m. - 1:15 p.m.  
Chamber Office

No charge; members are invited to bring their lunch.

At this informal roundtable discussion, small business owners and entrepreneurs help each other problem solve and discuss relevant business concerns. Participants drive the conversation on topics like best business practices, new trends, marketing tips and the latest in technology.

**Multi-Chamber Networking Breakfast**

Wednesday, February 20  
7:30 a.m. - 9:30 a.m.  
Doubletree by Hilton Chicago North Shore  
9599 N. Skokie Blvd., Skokie

\$30 for members in advance (by Feb.12), \$40 for guests and members at the door.

With attendees from 15 area Chambers, enjoy a productive networking experience in this structured event, which gives each participant an opportunity to speak about their business as you rotate through three distinct meeting groups. Table assignments begin promptly at 7:45 a.m. Anyone not checked-in by 7:45 will risk having their space given to another participant. Walk-ins are discouraged and may not be accommodated.

**Business After Hours**

Thursday, February 21  
5:00 p.m.- 7:00 p.m.  
BankFinancial  
1368 Shermer Rd.

Complimentary for members. \$20 for guests

Enjoy delicious food and a wine/beer tasting with your Chamber friends while you learn about financial services and special promotions from BankFinancial in the heart of downtown Northbrook. All attendees receive a giveaway, and the chance to win a "Smart Savings" themed raffle prize.

**Lawyers Networking Lunch**

Wednesday, February 6  
11:45 a.m. - 1:15 p.m.

The Claim Company  
2000 Northbrook Court

\$23 for members before Feb. 4,

\$33 for guests and members after Feb. 4.

Attorneys of the Northbrook Chamber are invited to a new, industry-specific networking lunch to share ideas and make connections with professional peers across all practices. The event begins with informal networking, introductions, and lunch, followed by table networking. Bring plenty of business cards to share!



**Community Guide Advertising Exclusive to Members**

The 2018-19 Community Resource Guide is coming this spring to every home and business in Northbrook, connecting Chamber members to potential customers in a tangible way. It provides a unique advertising opportunity, available only to Chamber members! An affordable ad maximizes your visibility in the Guide, a print resource that residents and business use throughout the year. Produced in partnership with 22nd Century Media/The Northbrook Tower, this four-color guide is a comprehensive source of information covering government, schools, public services, community events, organizations, and much more. In addition to a direct mail distribution of over 16,500 copies, more than 4,000 Guides are shared by the Chamber, the Library, and numerous local realtors, hotels, corporations, and civic groups.

To reserve your ad space, see the enclosed flyer or contact Gail Eisenberg, 22nd Century Media at (847) 331-3978 or g.eisenberg@22ndcenturymedia.com. Receive a free color upgrade with a full-page ad. Space must be reserved by April 5.

**Get Involved - Golf Outing Committee Needs You!**

Are you ready to think Summer? Join the Golf Outing Planning Committee and help plan the Chamber's most popular summer event! Enjoy meeting new Chamber friends as we put together the elements for a successful Outing on June 14. The time commitment is minimal; just three informal lunch meetings beginning in March. Knowledge of golf is helpful but not necessary. To be part of this fun team, contact Katie Walther at (847) 513-6003 or katie@northbrookchamber.org.



**Early Bird Sponsorships Now Open**

Now's the time to secure the most visible sponsorship spots for the Chamber's 2019 events. Making the commitment now ensures that you will be able to take full advantage of all the marketing benefits of your sponsorship! Contact Katie, katie@northbrookchamber.org for more information.

The Glen Club provided a spectacular backdrop for the Chamber's festive Business After Hours Holiday Party, where members connected while enjoying live music, delicious food, and cocktails.



**1.** Nancy Gerstein, Creative Marketing Associates and Kris Gorenberg, Ruben & Goldberg, LLC **2.** Geoff Horwitz, The MacMentor, Todd Lazar, Keyth Security, and Brad Floden, Cobalt Photography **3.** Christie Paich, The Glen Club's General Manager, describes the dining, lodging, and special event services available at the club. **4.** Vlad Veren, Reklama Media and Harley Korman, Korman/Lederer & Associates **5.** Ron Goldblatt, NorthShore Loyalty and Ray Floden, Wise Eyes Bookkeeping, Inc. **6.** George Norberg, Detail Home Inspection, Sue Blue, Blue Life Coaching, and Jim King, Northbrook Bank & Trust **7.** Dori Mages, North Shore Family Services and Carl White, MarketVisory Group, Inc. **8.** Peter Balyeat, Korman/Lederer & Associates, Donna Meyer, SOLUS, LLC, and Caroline Zaia, Cambridge Title Company **9.** Bernice Paredes and J. Peter Paredes, Rosenbaum IP, P.C.

CALENDAR OF EVENTS					FEBRUARY 2019				
Mon	Tue	Wed	Thu	Fri	Mon	Tue	Wed	Thu	Fri
28	29	30	31	1					1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
4	5	6		8			6 Lawyers Networking Lunch 11:45 a.m. - 1:15 p.m. The Claim Company		8 Leadership Northbrook 8:15 a.m. - 12:30 p.m. Northbrook Police Dept.
11	12	13	14	15			13 Small Office/Home Office Rountable 11:45 a.m. - 1:15 p.m. Chamber Office	14 Chamber Board Mtg 7:30 a.m. - 9:00 a.m. Chamber Office	
18	19	20	21	22			20 Multi-Chamber Networking Breakfast 7:30 a.m. - 9:30 a.m. DoubleTree, Skokie	21 Business After Hours BankFinancial 5:00 p.m. - 7:00 p.m.	
25	26	27	28	1					1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
25 ANNUAL MEETING & DINNER Hilton Chicago/Northbrook 5:00 p.m. reception, 6:00 p.m. dinner									



**VALENTINE'S DAY  
HOT DEALS**

- Dairy Queen - Northbrook**  
\$5 off a 9" heart-shaped cake  
Valid through Feb. 28
  - Jacqueline's Jewelers**  
30% off heart-shaped and/or ruby jewelry  
Valid through Feb. 28
  - Maggiano's**  
Valentine's Day flight dinner  
Valid Feb. 14
  - Renaissance Chicago North Shore Hotel**  
Special Valentine's menu at Pancetta  
Valid Feb. 14
  - Silver Corner**  
20% off jewelry gifts  
Valid through Feb. 28
  - Smart Jewelers**  
40% off all sterling silver  
Valid through Feb. 28
  - Trattoria Oliverii**  
Complimentary spumoni dessert with purchase of entree  
Valid February 14
  - Morton's The Steakhouse**  
Steak & Lobster Oscar for \$59 per person  
Valid Feb. 9-16
  - Hilton Chicago/Northbrook**  
"All You Need is Love" Package  
Valid Feb. 14-16
- Restrictions may apply. For more details & special offers go to [northbrookchamber.org](http://northbrookchamber.org)*