



BRINGING PEOPLE & BUSINESS TOGETHER

NOVEMBER 2019

Chamber Helps Lead the Way for Hunger Free Northbrook

A recent open meeting at the Chamber office updated the community on the progress that has been made to address food insecurity among Village residents. Organizers of Hunger Free Northbrook (HFN), including Chamber leaders and members, have implemented pilot programs to connect children and seniors in need with food resources. The Chamber has also facilitated relationships between the Northfield Township Food Pantry and corporate food service providers to funnel unused food to the Pantry.

Launched by Hunger Resource Network in 2018, HFN is an initiative to identify areas of need within the Village and seek concrete, community-based solutions. The program brings together businesses, educators, health care professionals, media, religious organizations, civic leaders, and others. Research conducted by the group revealed that nearly 10 percent of Northbrook residents are considered food insecure, with seniors and children being the most at-risk.

The recent community meeting discussed strategies taken to confront these problems. In one of its newest programs targeting children in need, HFN is partnering with Congregation Beth Shalom

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Trustees Review Options for Downtown Enhancements

With the goal of “making a good thing better,” Village trustees considered recommendations from planning consultants for changes to downtown Northbrook. The recommendations covered a wide range of options to address parking concerns, the future use of the former Grainger property, and potential development of publicly-owned land near downtown. In subsequent discussions, the Board prioritized strategies to improve public event space and encourage pedestrian and bike travel, and rejected the option of moving the Metra station to the Grainger property.

Parking - The Downtown study, prepared by Business Districts Inc.(BDI) and Fish Transportation Group, revisited and updated research conducted in 2011. Then as now, perceived parking shortages are a chronic concern cited by downtown business owners. The data presented revealed a more nuanced view of the parking situation: aside from the Metra lot which is at capacity throughout the day, all other parking zones had 35% or more of their spots available at any given time. However, most parking spots -- 60% -- in downtown are in privately

owned lots, which discourages shoppers from parking once and strolling around downtown. The study recommended finding ways to promote shared parking in private lots, as well as adding angled and/or parallel street parking where possible.

The crowded conditions in the Metra lot were partially explained as a function of the low parking prices and a lack of pedestrian and bicycle amenities, which encourage auto use. Northbrook’s station has fewer patrons walking or biking compared to neighboring stations in Deerfield and Glenview, and the Village charges less for daily parking than the other nearest stations. Trustees noted anecdotally that they know Northbrook residents who drive to the Glen station for the relative ease of parking, paying a slightly lower fare to ride to Chicago. The consultants suggested changing the pricing structure to incentivize more people to park elsewhere, like the current free parking lot at the former Grainger site half a mile south of the train station.

The Trustees acknowledged that the low

Downtown Enhancements Cont. to pg. 3

Boost Small Business Sales for the Holidays!

November kicks off the holiday shopping season, the most crucial time of year for small retailers. This year, the season is compressed due to the lateness of Thanksgiving, resulting in an intense 26 days between Black Friday, Hanukkah and Christmas when it is important for small businesses to take advantage of every marketing opportunity. Fortunately, the Chamber and other resources are ready with free or low-cost ideas; a little advance planning can deliver big results.

Northbrook’s retailers and restaurants are given the spotlight in print, social media, and mobile text marketing produced by a partnership between the Chamber and the Village. The Chamber invests annually in marketing strategies that include a Holiday Shopping & Dining Guide insert in the Northbrook Tower, the popular “Nicki the Northbrook Shopping Elf” Facebook Campaign, and the new Live Shop Dine text program, all designed to increase retail sales for local businesses and support the Village through vital sales tax revenue. Since sales taxes make up one-third of the Village’s budget,

Sales for the Holiday Cont. to pg. 4



Message from Chamber President



On crisp fall days, I really enjoy the fact that our Chamber office is so close to downtown Northbrook. I relish the chance to stroll over to the bank, Village Hall, or one of our great restaurants to take care of business or meet a member for lunch. It's a pleasure to have such a walkable, welcoming downtown at our doorstep.

Keeping our downtown vital has been a longstanding concern of Village leadership, particularly in terms of supporting our local independent stores and eateries. We all know the pressures that brick-and-mortar stores face, and the Village is constantly looking for ways to help them adapt. The recently completed consultants' study, described on page 1, is an example of this proactive philosophy in action. The Village invested in the Grainger property in 2018 in order to control how that space would be developed, and now the time has come to evaluate the various options and choose a direction.

Transformative change is already upon us,

Hunger Free Northbrook Cont. from pg. 1

to provide food packs for a group of families from District 28's Westmoor School. District 28 Superintendent Dr. Larry Hewitt, an active HFN participant, facilitated arrangements between Westmoor administration and families whose children qualify for free school lunches.

The HFN food packs provide eight shelf-stable meals each month to cover weekend lunches. This pilot program is a first step; school officials across districts estimate that over 400 Northbrook students are eligible for their schools' free lunch programs. Meeting the needs of all these children outside school will require a wider network of partnerships.

HFN leaders also provided updates on programs that have evolved over the past year. Chamber Board Chairman Bob Caldwell, Hallmark Homecare, described how HFN provides rides to the Pantry and the Farmer's Market for seniors at Crestwood Place, using a bus provided by the North Suburban YMCA. The program has helped seniors at Crestwood access over three tons of food over the past year. To expand its impact, HFN leaders are

like the progress made on the new Gateway townhomes and the need to consider the impact of traditional activities in Village Green Park. The challenge will be to grow and change without losing the neighborhood feel that makes it special.

In the meantime, we all have an important part to play in keeping our downtown and our other great shopping districts healthy and vibrant by shopping local this holiday season! When the usual late-November frenzy starts, I encourage you to take the time to check out the wide variety of stores here in town, including many one-of-a-kind businesses that offer unique gifts and experiences. Not only will you enjoy your time shopping, you'll be keeping your sales tax dollars here in Northbrook to support our schools, library, parks and essential public services. For fun gift ideas, check out the Northbrook Shopping Elf Facebook page, the Live Shop Dine Northbrook mobile texts, and the Shopping Guide insert coming soon to the Northbrook Tower.

I wish you a very Happy Thanksgiving, and look forward to seeing you shopping around town!

looking to identify additional clusters of seniors in need, as well as recruit more volunteer drivers.

To prevent good food from going to waste, Chamber President Tensley Garris has worked with Glenbrook Hospital, Medline, Allstate, and Northbrook Dairy Queen to arrange deliveries of excess food to the Food Pantry. These donations have a significant impact for the Pantry, which serves more than 500 local families in need. Other businesses with food service operations, as well as individuals hosting catered events, are encouraged to contact Tensley or Jill Brickman, Northfield Township Supervisor to discuss food donations.

According to HFN's Henry Fetta, Dan Jariabka and Patti Marshman-Goldblatt, there are numerous ways for individuals to support the initiative's goals. Volunteers are welcome at the Food Pantry, and HFN's own committees can use assistance staffing programs, providing tech advice, and identifying model programs from other communities. To learn more, visit HungerFreeNorthbrook.org.

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Downtown Enhancements Cont. from pg. 1

\$1.00 parking fee works against the goal of encouraging commuters to leave their cars at home. Village Manager Rich Nahrstadt pointed out that a fee increase would likely be necessary in the near future to pay for lot maintenance. Trustee Bob Israel suggested that any fee increase should coincide with improvements to amenities for bicyclists.

Future uses for Grainger - The discussion of parking transitioned into the broader topic of how best to use the Grainger site. The Village purchased the 10.3 acre site on Shermer Road in 2018, recognizing its potential for a variety of public and private development options. An early idea was the relocation of the Metra station, with the goal of freeing up parking near downtown as well as alleviating traffic back-ups caused by trains stopped at the station. However, this proposal became less appealing in light of a \$20 million price tag for the project, as well as a statement by Metra that outbound trains stopped at the new station would still cause crossing guard rails to close downtown. In the view of the BDI consultants, "Moving the Metra station has a high cost for little impact."

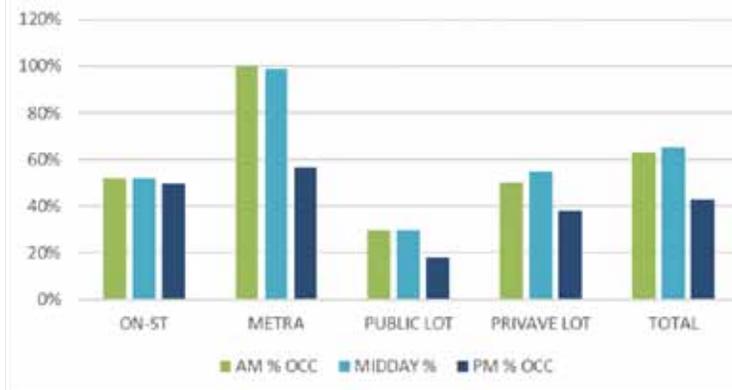
The report indicated that the property could be sold, for more than the 2018 purchase price, to residential developers for rental apartments and townhomes. Such a development would also bring revenue to the Village from property taxes as well as sales taxes on new resident spending.

Other proposed uses, including a performance venue, business incubator space, private commercial development, or public purposes like a new police station, were noted to be very expensive, unlikely, or not adding to the vitality of downtown.

The Trustees agreed with the consultants that moving the train station to Grainger would not be a worthwhile investment. Whether or not the Village will sell the property and under what terms will be discussed further in a private Executive Session.

Alternative uses of public land - The study suggested various options for development of Village-controlled properties. In particular, the consultants looked at ways to reduce the Village's dependence on the Park District's Village Green Park, which they described as an "unparalleled" community event space. One proposal involved Shermerville Commons, an open water detention area adjacent to the Library and Village Hall, that potentially could be redesigned as alternative public event space, with improved connections between downtown, the existing train station, and

Parking Occupancy by Time of Day



the Library/Village Hall campus.

Board members were enthusiastic about developing event space options, citing the success of the recent Friday Night Flights and the potential for future Village-run events. Trustees Kathryn Ciesla and Jason Han stated their support the Shermerville Commons concept, while Trustees Muriel Collison, Bob Israel and Johannah Hebl hoped to explore a variety of "place-making" improvements.

Redevelopment of privately-owned properties

The study reevaluated ideas raised in 2011 for redevelopment of Meadow Plaza and the Bank of America lot. Concepts included reorienting storefronts to face Meadow Road or the river, or to replace existing structures with new residential apartments and commercial structures. Trustees stated that potential changes in ownership and other factors made further planning for that area premature.

In the meantime, the Board discussed measures to enhance the attractiveness and accessibility of the shopping areas through decorative lighting, enhanced landscaping, and sidewalk re-designs. Public/private partnerships might be used to help fund installations.

Overall, the Trustees expressed an interest in enhancing the community feel of the downtown area with steps that are financially feasible. While the eventual disposition of the Grainger property remains to be determined, Village staff will be looking at changes to local parking, appearance, and bike/pedestrian access that will have an impact on downtown in the very near future.

Pay History Now Off-Limits in Job Interviews

A new amendment to the Illinois Equal Pay Act prohibits employers from asking job applicants for their salary history. The law is intended to help close the wage gap between men and women by preventing pre-existing disparities from carrying over to new jobs.

In a statement to the Chicago Tribune, legislation sponsor Rep. Anna Moeller said, "Women tend to make less than their male counterparts. If (a company is) basing it off past wages, it causes them to continue to get paid less. Employers will no longer be able to make wage offers by using previous wage history."

As of September 29, Illinois employers must remove pay history questions from

their application and interview processes. Companies and staffing agencies are also prohibited from disclosing past salary information to prospective employers. (The law does not apply to candidates who are current employees of the hiring company.) If a candidate volunteers the information, employers may not use that history as a basis for setting the person's wages upon hiring. Violations of the law can lead to civil penalties of up to \$10,000.

Employers should be sure to review hiring procedures and interview questions with their human resources staff, and ensure that pay differentials among employees are based on objective, non-discriminatory standards.

Sales for the Holidays Cont. from pg. 1

the “Shop Local” message of the campaign benefits all residents and businesses.

Small Business Saturday® is a rallying point that draws attention to the unique products and personalized services provided by local stores. Launched by American Express in 2010, Small Business Saturday has been promoted by the U.S. Small Business Association (SBA) as a grassroots holiday to compete with Black Friday and Cyber Monday. According to SBA research for 2018, there were 88 million consumers “Shopping Small” on Saturday. “77% of consumers said Small Business Saturday inspires them to “Shop Small” through the year and not just for the holidays.”

Maximizing your visibility during this busy time takes advance planning and a multi-layered approach. Start with the Chamber’s free programs to support your efforts and expand your reach:

Nicki the Northbrook Shopping Elf, a Facebook page sponsored by the Chamber and Village, will actively promote news from Northbrook stores and restaurants with multiple posts every day. Contact Communications Manager Carolyn Gessner at carolyn@northbrookchamber.org to have your holiday offers and events featured.

The **Live Shop Dine Northbrook mobile text program** connects shoppers and diners to promotions from businesses in the Village. Contact Ron Goldblatt, ron@northshoreloyalty.com, to take advantage of this free marketing service provided by the Village and the Chamber.

Hot Deals draw attention to your business on the Chamber’s website by highlighting special limited time offers. Email Carolyn at the address above for assistance in posting a Hot Deal ad -- it’s a no-cost benefit included in your membership.

Here are some tips to help make the most of Small Business Saturday and the rest of the holiday shopping season:

Host an event. In-store events draw customers for special limited-time opportunities, and build communities of like-minded shoppers who share tastes and interests. Partner with neighboring businesses to support each other’s events. For example, downtown retailers la de da! and Turn the Tables will get the season off to an early start with a shared open house on November 7, and la de da! will follow up



on Small Business Saturday with in-store photos with Santa and a special gift-with-purchase promotion.

The Village recently created special liquor license classes to facilitate “Sip and Shop” events and other special events by retailers. Contact Village Clerk Debbie Ford, debbie.ford@northbrook.il.us for information.

Create promotions that build your brand. Discounts are ubiquitous during the shopping season, but local businesses can craft holiday deals that bring customers back for return visits. Offer free samples as bonuses with purchases, or bundles that help shoppers discover new items. Free classes on how to use specialty products help build relationships between you and your customers. Loyalty programs and coupons to be used later are other strategies to encourage return visits.

Sacred in Northbrook Court is using the holiday season to introduce its CBD-based products to a wider audience. The store is offering discounts on product bundles as well as free branded cosmetic bags as gifts with purchase.

Ramp up connections through marketing. Give yourself plenty of time to get out the word about your event and offers through multiple channels. Flyers or postcards handed out in your store are a good start, but you will reach a far broader audience using online tools. This is the time to boost your activity on Facebook and Instagram, update your website, and refresh your email contact list. Increase your visibility with hashtags like #ShopSmall and #SmallBusinessSaturday.

Be sure to contact the Chamber for ideas on sharing your promotions and events via our social media platforms, as well as the December newsletter and e-Announcements.

Nominating Committee Recommends Board Members

The Nominating Committee for the Chamber’s Board of Directors has submitted recommendations to fill two Board vacancies in 2020, as well as a new appointment to the Board’s Executive Committee. The names of these nominees were presented at the Board’s October 10 meeting.

Current Board members Glenn Weintraub, AA Service and Gregg Gerstin, Align Wellness Center, are retiring from the Board at the end of 2019. To fill their seats, the Committee recommended Katie Roberts, Berkshire Hathaway KoenigRubloff Homeservices and Tom Whalen, UL. In addition, Jason Young has been nominated for the Board’s Executive Committee, joining Board Chair Bob Caldwell, Hallmark Homecare, Treasurer Steve Schmit, Wiss Janney Elstner Associates, Stephen Barr, Renaissance Chicago North Shore Hotel, and Julie Lerman, Franklin Law Group.

Members serving on the Nominating Committee included Bob Caldwell, Julie Lerman, Jim King, Northbrook Bank & Trust Co., Robyn Kole, Karlin, Kerschner, Sharpe & Co. LLP, and Lou Pasquesi, LaSalle Benefits LLC.

In accordance with the Chamber’s bylaws, nominees are declared elected at the December Board of Directors meeting unless alternative candidates are nominated. Members wishing to nominate additional candidates must submit petitions signed by at least 20 other Chamber members to the Chamber President prior to the next board meeting on Thursday, November 14.

The **Village of Northbrook's** Community Relations Commission presents a "Celebration of Cultures: Festival of Lights and Colors" on Sunday, November 3, 2:00 to 4:00 p.m. at the North Suburban YMCA. The event will explore various holidays celebrated in the fall and early winter throughout the world.

Sandler Training offers a complimentary training session for sales executives on Wednesday, November 6, 8:30 to 10:30 a.m. The session shows how to re-engineer sales processes to capitalize on today's buying pattern. Call (847) 513-6260 for more information.

Covenant Living of Northbrook presents its annual Holly Fair, featuring handcrafted goods and gifts, on Saturday, November 9, 9:00 a.m. to 3:00 p.m. Admission is free; proceeds benefit the Northbrook Police and Fire Departments, Northbrook Public Library, and Northfield Township Food Bank.

Sign up for **Hunger Resource Network's** Community Outreach Day on Saturday, November 16, 6:00 to 10:00 a.m. at Sunset Foods. Volunteers will unload three semi-trailers with frozen chicken for area food banks and soup kitchens. Visit HungerResourceNetwork.org/volunteer.

Dr. Liia Ramanchandra, **Everything Every Girl Needs**, recently was interviewed on WGN radio about Epilynx, her unique line of skin care products. Her store's grand opening was the subject of an article in The Northbrook Tower.

Ken Samson, **Dasco Insurance Agency**, was awarded the 2019 Independent Agents of Illinois Charles M Cartwright Merit Award, presented to the person who performed the most meritorious service to the state's insurance industry.

Culver's of Northbrook received Village Board approval of the site plan for its proposed restaurant at the intersection of Dundee and Sanders Roads. Owner Kevin Weasler hopes to be open for business in Spring 2020.

Northbrook resident Therese England was the lucky winner of a \$500 Northbrook spending spree, with gift cards from leading stores and restaurants, in a drawing sponsored by the Live Shop Dine mobile text program.



The **Center for Enriched Living** will receive a \$100,000 grant from the Chicago Bears after getting the most votes in the team's Community All-Pro online contest. Funds will be used to help people with developmental disabilities get jobs in the community.

Local real estate agents from **Berkshire Hathaway HomeServices KoenigRubloff Realty Group** were among the winners of the 2019 Five Star Professional Real Estate Awards. Recipients included Mary Bleeker, JoAnn Casali, and Phoebe Co from the Glenview office, and Barbara Cohen and Barbara Roseman from Northbrook.

Meet artists who live and work in the Village at an Open Studio Tour on November 9, noon to 4:00 p.m., sponsored by the **Village of Northbrook** Arts Commission and **Northbrook Park District**. Maps will be available for download at NorthbrookArts.org.

The **Northbrook Public Library** and Go Green Northbrook present "From Paris to Pittsburgh," a National Geographic documentary on individuals creating real climate change solutions, on Monday, November 18 at 6:30 p.m. An open discussion will follow.

The **Chicago Botanic Garden** will present "Lightscape," a dazzling mile-long path of illuminated displays, evenings from November 22 to January 5. Tickets available at ChicagoBotanic.org/Lightscape.

Alan Wernick has joined the law firm of Aronberg Goldgehn as Of Counsel in its newly formed Privacy, Cybersecurity & Technology Law Practice Group.

Bowl a "turkey" -- three strikes in a row -- at **Pinstripes** in November and receive a free turkey. In addition, the restaurant will donate the cost of a turkey to the No Kid Hungry national campaign.

The **Red Door Spa by Elizabeth Arden** has rebranded as Mynd Spa & Salon, described as "a new self-care journey with the same perks, programs, and people." Appointments may be booked at MyndSpa.com.

Howard Wallach, **A-Z Entertainment Ltd.**, received the Gold Standard Award for Customer Service in Hospitality and Special Events from the National Customer Service Association's Chicagoland chapter.

Howard Schultz, President/CEO of the **North Suburban YMCA**, announced that he plans to retire as of April 30, 2020. The Y Board will conduct a search for a new CEO with support from the Y-USA Executive Search Department.

Guys & Co. offers special fall savings of up to \$50 off any regular price purchase of \$250 or more. Join their loyalty club by texting GUYS to 55678 for more offers.

**MONTHLY NETWORKING
EVENTS**

First Friday Networking Breakfast

Friday, November 1
7:00 - 9:00 a.m.
Chamber Office
\$12 members, \$20 guests payable at the door*
Join over 120 members and guests for proven networking opportunities at the First Friday Networking breakfast. The structured event includes time for informal networking, brief introductions and roundtable discussions that will give you solid business leads. *Guests **MUST** register 24 hours in advance.

SOHO (Small Office/Home Office) Roundtable

Wednesday, November 13
11:45 a.m. - 1:15 p.m.
Chamber Office
Members are invited to bring their lunch.
At this informal roundtable discussion, small business owners address shared business concerns.

Multi-Chamber Networking Lunch

Thursday, November 14
11:30 a.m. - 1:30 p.m.
Ramada Plaza Chicago North
1090 S. Milwaukee Ave., Wheeling
Members Advance Registration: \$30 by November 4
Guests or Member Walk-ins: \$40
Multiply your networking potential at this structured event with 17 participating Chambers. A hot buffet lunch is included. Walk-in space is very limited; pre-registration is strongly encouraged.

Business After Hours

Thursday, November 21
5:00 p.m.- 7:00 p.m.
Max & Benny's, 461 Waukegan Rd.
Complimentary for members, \$20 for guests
Discover the welcoming new event space at iconic restaurant Max & Benny's, and learn about the wealth of information available from co-host Chicago's North Shore Convention & Visitors Bureau. The evening includes delicious appetizers, complimentary drinks, and relaxed networking. Bring business cards to enter the raffle for great prizes!

Lawyers Networking Lunch

Tuesday, November 26
11:45 a.m. - 1:15 p.m.
Marcello's, 1911 Cherry Ln.
\$23 for members before Nov. 15, \$30 for guest and members after Nov. 15
Attorneys share ideas and make connections with professional peers at this lawyers-only event, with informal networking time, introductions, lunch and table networking.

Women in Business Networking Luncheon

Sponsored by **NORTHBROOK BANK**
& TRUST COMPANY
A WINTRUST COMMUNITY BANK

Tuesday, November 19
11:45 a.m. - 1:15 p.m.
Francesca's North, 1145 Church St.
\$23 for members before Nov. 15
\$30 for guests, and members after Nov. 15

The Chamber's Women in Business Lunch Series builds connections between women from a wide variety of professions. November's event features engaging stories of personal journeys from two members with interesting and impressive backgrounds.



J.J. Hart is a director in Allstate's Corporate Strategy Group, applying analytics and business insights to develop enterprise- and business-level strategies. Since joining Allstate in 2008, J.J. has held several leadership roles across the organization. A graduate of MSU's James Madison College, J.J. studied and taught in Japan for three years and has traveled around the world. She serves on the Chamber's Board of Directors and volunteers for a variety of corporate service projects.



PJ Weiland started her first business at the age of 10, then worked in the family business, before starting her second business. As an ActionCOACH, PJ provides both practical assistance and training through an affordable and effective mentoring approach. When she is not

working you might find her running, volunteering at a local pantry or high school, playing soccer, driving the horses at Wagner Farm, coaching paddle tennis, or in service to others

**Chamber Welcomes New
Administrative Assistant**



The Chamber is pleased to announce that Susie Joyce is joining the staff as our part-time Administrative Assistant. Susie graduated from New Trier High School and Barat College in Lake Forest, and worked in PR for Nathan D'Angelo Public Relations and the Chicago Medical Society before leaving to raise her family. A resident of Northbrook since 1994, she has worked locally as a greeting card merchandiser for American Greetings and for Kiddos Catering, a school lunch provider. Most recently, she supervised lunch service at North Shore Montessori School in Riverwoods.

In the Admin position, Susie will provide support for members in the areas of data management, event registration, job and Hot Deal posting, and general information. She will be in the office on Mondays, Wednesdays, and Thursdays, and also will be on hand to assist with the First Friday Networking Breakfasts.

Susie joined the Chamber staff on October 31. Please welcome her at First Friday on November 1.

Chamber members and Village leaders connected at the Women in Business Networking Lunch and Business After Hours at the Northbrook Public Library.



1. Marcia Franklin, Northbrook Plan Commission Chair and Cheryl Fayne-dePersio, Village of Northbrook Communications Manager were featured speakers at the Women in Business Lunch. 2. Marilena Tanasescu and Vicki Bittar represented Northbrook Bank & Trust Co., sponsors of the Women in Business series. 3. Bryan Brugger, Northbrook Public Library, welcomed guests to Business After Hours. 4. Mark Brodson, Resource Commercial Advisors and Scott Bosley, ENSOL Energy Management Solutions. 5. Ron Goldblatt, NorthShore Loyalty, Johannah Hebl, Matlin Law Group, and Matt Settler, Northbrook Civic. 6. Audra Casey, @properties and Henry Fetta, Hunger Resource Network. 7. Emily Dischinger, Wade Street Group at Morgan Stanley, and Cheryl Fayne-de Persio, Village of Northbrook. 8. Tom Poupard, Village of Northbrook Director of Development and Planning Services, describes the planned re-development of Northbrook Court. 9. Jim Kahan, Morgan Stanley Wealth Management with Kate Hall, Northbrook Public Library.

CALENDAR OF EVENTS

NOVEMBER 2019

Mon	Tue	Wed	Thu	Fri
28 ANNUAL AUCTION & TASTE 5:00 p.m. - 7:30 p.m. Renaissance North Shore Hotel	29	30	31	1 First Friday Networking Breakfast 7:00 a.m. - 9:00 a.m. Chamber Office
4	5	6	7	8
11	12	13 Small Office/Home Office Rountable 11:45 a.m. - 1:15 p.m. Chamber Office	14 Chamber Board Mtg 7:30 a.m. - 9:00 a.m. Multi-Chamber Luncheon Ramada Plaza, Wheeling	15 Leadership Northbrook 8:15 a.m. - 12:30 p.m. Techny Towers
18	19 Women in Buisness Luncheon 11:45 a.m. - 1:15 p.m. Francesca's North	20	21 Business After Hours 5:00 p.m. - 7:00 p.m. Max & Benny's	22
25	26 Lawyers Networking Lunch 11:45 a.m. - 1:15 p.m. Marcello's	27	28 Chamber Office Closed for the Thanksgiving Holiday	29 Chamber Office Closed for the Thanksgiving Holiday



THANKSGIVING HOT DEALS

Allgauer's on the Riverfront

Thanksgiving Brunch
Valid Nov. 28

DiPescara

Special Thanksgiving Menu, \$44.95
Valid Nov. 28

The Glen Club

Thanksgiving Afternoon Feast
Valid Nov. 28

Maggiano's - Old Orchard

Family Style Thanksgiving, \$39.95
Valid Nov. 28

Granite City Food & Brewery

Classic Thanksgiving Dinner, \$29.99
Valid Nov. 28

Johnny's Kitchen & Tap

Carry Out Dinner for 15-20, \$210
Valid Nov. 28

Ruth's Chris

Three course Thanksgiving Dinner, \$41.95
Valid Nov. 28

Francesca's North

Carry Out Dinner: Serve 4-5 for \$98, 8-10 for \$190
Valid Nov. 28

Tuscany -- Wheeling

Thanksgiving Dine In or Carry Out Options
Valid Nov. 28

Restrictions may apply. For more details & special offers go to northbrookchamber.org